(Company no. 25046 T)

# **Condensed Interim Financial Statements**

## Unaudited Statements of Financial Position As At 31 December 2017

		<> GROUP>		< BAN	√K>	
	Note	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000	
ASSETS						
Cash and short-term funds		4,146,815	4,364,490	2,209,948	3,337,831	
Deposits and placements with banks and other						
financial institutions		464,446	152,234	495,133	406,075	
Investment accounts due from designated						
financial institutions		-	-	2,749,067	2,110,079	
Financial assets at fair value through profit or loss						
("FVTPL")	A9	105,180	-	10,129	-	
Derivative financial assets	A30	173,125	167,304	120,819	166,240	
Financial investments available-for-sale	A10	14,627,359	10,279,997	8,487,818	8,446,589	
Financial investments held-to-maturity	A11	128,639 45 722 158	373,524	120,532	301,402	
Loans, advances and financing	A12	45,722,158	42,668,297	29,143,900	30,753,354	
Trade receivables	A13	550,737	-	-	-	
Commodity-Gold at FVTPL Other assets	A14	32,198 100,503	61,932	- 50,795	53,941	
Amount due from subsidiaries	A14	100,505	01,932	30,793	196,839	
Amount due from joint ventures		38,849	46,725	2	190,859	
Amount due from associate		500	500	-	-	
Tax recoverable		21,541	15,492	8,553	15,462	
Deferred tax assets		27,185	8,056	-		
Statutory deposits with Bank Negara Malaysia		1,772,640	1,482,000	1,203,000	1,150,000	
Investment in subsidiaries		_,,	-,,	3,063,462	575,224	
Investment in joint ventures		160,594	-	163,640	-	
Investment in associates		566,278	750	548,482	-	
Property and equipment		466,082	401,799	425,390	394,717	
Intangible assets		903,962	164,089	171,980	167,982	
TOTAL ASSETS	•	70,008,791	60,187,189	48,972,650	48,075,735	
LIABILITIES AND EQUITY						
Deposits from customers	B7	50,920,229	47,633,056	33,295,153	37,106,463	
Investment accounts of customers	<b>D</b> 7	449	47,055,050			
Deposits and placements of banks and other		442	-	-	-	
financial institutions	B7	5,706,599	3,547,203	3,980,305	2,583,235	
Obligation on securities sold under repurchase agreements		1,050,935	999,740	954,922	999,740	
Derivative financial liabilities	A30	263,676	402,772	210,877	409,283	
Bills and acceptances payable		42,152	37,726	42,152	37,726	
Trade payables		677,022	-	-	-	
Other liabilities	A15	945,372	439,488	482,660	402,445	
Amount due to subsidiaries		-	-	448,149	41,395	
Provision for taxation		9,560	6,022	-	-	
Deferred tax liabilities	D7	27,859	12,884	17,841	12,884	
Subordinated term loan and medium term notes	B7	2,036,144	1,304,592	2,036,144	1,304,592	
TOTAL LIABILITIES		61,679,997	54,383,483	41,468,203	42,897,763	

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2016.

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## (Company no. 25046 T)

# Condensed Interim Financial Statements Unaudited Statements of Financial Position As At 31 December 2017

		< GRO	UP>	<> BANK>		
	Note	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000	
EQUITY						
Share capital		4,684,752	1,688,770	4,684,752	1,688,770	
Reserves:-						
Share premium		-	858,904	-	858,904	
Statutory reserves		-	1,721,637	-	1,416,621	
AFS revaluation reserves		97,596	75,229	121,637	93,292	
Regulatory reserves		817,399	280,204	710,743	207,026	
Foreign exchange reserves		151	-	-	-	
Retained profits	_	2,670,888	1,178,962	1,987,315	913,359	
Equity attributable to equity holders of the Bank		8,270,786	5,803,706	7,504,447	5,177,972	
Non-controlling interest		58,008	-	-	-	
TOTAL EQUITY	_	8,328,794	5,803,706	7,504,447	5,177,972	
TOTAL LIABILITIES AND EQUITY	=	70,008,791	60,187,189	48,972,650	48,075,735	
COMMITMENTS AND CONTINGENCIES	-	32,285,564	22,483,498	21,411,929	21,185,728	
NET ASSETS PER SHARE (RM)		4.26	3.44			
	=					

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## (Company no. 25046 T)

# **Condensed Interim Financial Statements**

# Unaudited Income Statements For The Financial Quarter Ended 31 December 2017

	<	Individual Qua	rter Ended>	<cumulative qu<="" th=""><th>arter Ended&gt;</th></cumulative>	arter Ended>
GROUP	Note	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000
Interest income	A17	628,233	562,956	2,367,624	2,327,761
Interest expense	A18	(402,492)	(352,712)	(1,512,371)	(1,495,679)
Net interest income		225,741	210,244	855,253	832,082
Net income from Islamic banking business		98,485	79,493	334,267	272,806
		324,226	289,737	1,189,520	1,104,888
Fee and commission income	A19 (a)	198,772	31,679	280,777	114,584
Fee and commission expense	A19 (b)	(62,017)	(2,139)	(68,533)	(8,210)
Net fee and commission income	A19	136,755	29,540	212,244	106,374
Net gains and losses on financial instruments	A20	44,062	13,770	94,342	43,517
Other income	A21	29,660	25,638	64,349	69,651
Net income		534,703	358,685	1,560,455	1,324,430
Other operating expenses	A22	(310,020)	(172,394)	(934,289)	(694,116)
Operating profit before allowances	_	224,683	186,291	626,166	630,314
Allowance for impairment losses on					
loans, advances and financing and trade receivables	A23	(351)	(18,661)	(71,619)	(23,701)
Allowance for impairment losses on securities	A24	(1,287)	(318)	(1,287)	(3,855)
Allowance for impairment losses on other assets	A25	(12,260)	-	(12,260)	-
Operating profit		210,785	167,312	541,000	602,758
Share of results of a joint venture		(4,070)	-	(4,070)	-
Share of results of an associate		17,140	-	17,140	-
Profit before taxation and zakat		223,855	167,312	554,070	602,758
Zakat		(371)	-	(3,371)	(2,887)
Profit before taxation		223,484	167,312	550,699	599,871
Taxation	B5	(47,365)	(37,359)	(126,261)	(135,740)
Net profit for the financial year	_	176,119	129,953	424,438	464,131
Profit for the financial year attributable to :-					
- Equity holders of the Bank		169,536	129,953	417,855	464,131
- Non-controlling interest		6,583	-	6,583	-
	_	176,119	129,953	424,438	464,131
Earnings per share attributable to the equity holders of the Bank (sen)					
- Basic	B12	9.2	7.7	24.0	27.5

# (Company no. 25046 T) Condensed Interim Financial Statements Unaudited Statement of Comprehensive Income For The Financial Quarter Ended 31 December 2017

	<individual qua<="" th=""><th>arter Ended&gt;</th><th colspan="3"><cumulative ended="" quarter=""></cumulative></th></individual>	arter Ended>	<cumulative ended="" quarter=""></cumulative>		
GROUP	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000	
Profit after taxation	176,119	129,953	424,438	464,131	
Other comprehensive income/(loss):					
Items that may be reclassified subsequently to profit or loss :-					
<ul> <li>Net fair value change in financial investments available-for-sale</li> </ul>	(73,006)	(163,106)	23,594	8,002	
- Net gain transferred to profit or loss on disposal of financial investments available-for-sale	118	-	118	-	
<ul> <li>Net transfer to profit or loss on impairment of financial investments available-for-sale</li> </ul>	2,298	-	2,298	-	
- Deferred tax on financial investments available-for-sale	17,104	39,146	(6,080)	(1,718)	
<ul> <li>Share of other comprehensive income/(loss) of a joint venture</li> <li>Share of other comprehensive income/(loss)</li> </ul>	1,024	-	1,024	-	
of an associate	(94)	-	(94)	-	
Other comprehensive income/(loss) for the financial year, net of tax	(52,556)	(123,960)	20,860	6,284	
Total comprehensive income/(loss) for the financial year	123,563	5,993	445,298	470,415	
Total comprehensive income/(loss) for the financial year attributable to :-					
- Equity holders of the Bank	116,778	5,993	438,513	470,415	
- Non-controlling interest	6,785	-	6,785	-	
	123,563	5,993	445,298	470,415	

# (Company no. 25046 T) Condensed Interim Financial Statements Unaudited Income Statements For The Financial Quarter Ended 31 December 2017

BANK	<individual quar<="" th=""><th>rter Ended&gt; &lt;-</th><th>Cumulative Qua</th><th>rter Ended&gt;</th></individual>	rter Ended> <-	Cumulative Qua	rter Ended>
	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000
Interest income	565,046	562,689	2,300,099	2,325,217
Interest expense	(364,107)	(352,714)	(1,473,986)	(1,495,688)
Net interest income	200,939	209,975	826,113	829,529
Fee and commission income	24,725	31,679	106,731	114,584
Fee and commision expense	(2,086)	(2,139)	(8,602)	(8,210)
Net fee and commission income	22,639	29,540	98,129	106,374
Net gains and losses on financial instruments	22,192	13,770	72,472	43,517
Other operating income	25,050	25,860	59,435	69,432
Net income	270,820	279,145	1,056,149	1,048,852
Other operating expenses	(139,485)	(136,886)	(637,470)	(561,401)
Operating profit before allowances	131,335	142,259	418,679	487,451
Allowance for impairment losses on loans, advances and financing Allowance for impairment losses on securities	3,511	(20,649) (318)	(44,291)	(27,461) (3,855)
Profit before taxation and zakat	134,846	121,292	374,388	456,135
Zakat	-	-	-	-
Profit before taxation	134,846	121,292	374,388	456,135
Taxation	(33,970)	(28,311)	(91,536)	(104,819)
Net profit for the financial year	100,876	92,981	282,852	351,316

## (Company no. 25046 T)

## Condensed Interim Financial Statements Unaudited Statement of Comprehensive Income Unaudited Income Statements For The Financial Quarter Ended 31 December 2017

BANK	<individual ended="" quarter=""> <cumulative ended="" quarter=""></cumulative></individual>							
	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000				
Profit after taxation	100,876	92,981	282,852	351,316				
Other comprehensive income:								
Items that may be reclassified subsequently to profit or loss :-								
<ul> <li>Net fair value change in financial investments available-for-sale</li> </ul>	(35,373)	(117,866)	37,296	21,365				
- Deferred tax on financial investments available-for-sale	8,490	28,288	(8,951)	(4,925)				
Other comprehensive income/(loss) for the financial year, net of tax	(26,883)	(89,578)	28,345	16,440				
Total comprehensive income for the financial year	73,993	3,403	311,197	367,756				

## (Company no. 25046 T) Unaudited Condensed Consolidated Statement Of Changes In Equity For The Financial Year Ended 31 December 2017

	<>									
GROUP	Share capital RM'000	Share premium RM'000	Statutory reserves RM'000	AFS revaluation reserves RM'000	Regulatory reserves RM'000	Foreign exchange reserves RM'000	Retained profits RM'000	Total shareholders' equity RM'000	Non- controlling Interest RM'000	Total equity RM'000
At 1 January 2017	1,688,770	858,904	1,721,637	75,229	280,204	-	1,178,962	5,803,706	-	5,803,706
Comprehensive income : - Net profit for the financial year	-	-	-	-	-	-	417,855	417,855	6,583	424,438
Other comprehensive income (net of tax) : - Financial investments available-for-sale	-	-	-	20,507	-	151	-	20,658	202	20,860
Total comprehensive income for the financial year	-	-	-	20,507	-	151	417,855	438,513	6,785	445,298
Issuance of new shares pursuant to Group Reorganisation										
as disclosed in Note B6 Effects of predecessor accounting as disclosed in Note B6	2,137,078	-	-	- 1,860	- 12,113	-	- 1,492	2,137,078 15,465	- 61,155	2,137,078 76,620
Transfer of share premium to share capital pursuant to				1,000	12,115		1,492	15,405	01,155	70,020
Companies Act 2016	858,904	(858,904)	-	-	-	-	-	-	-	-
Transfer of statutory reserves to retained profits pursuant to the Policy Documents on "Capital Funds" and										
"Capital Funds for Islamic Banks" issued by BNM on 3 May 2017	-	-	(1,721,637)	-	-	-	1,721,637		-	-
Transfer to regulatory reserves	-	-	-	-	525,082	-	(525,082)	-	-	-
Dilution of interest in a subsidiary, namely AFFIN Hwang AIIMAN										
Sukuk Fund	-	-	-	-		-	(2,176)	(2,176)	(932)	(3,108)
Dividends declared and paid during the financial year	-	-	-	-	-	-	(121,800)	(121,800)	(9,000)	(130,800)
At 31 December 2017 =	4,684,752	-	-	97,596	817,399	151	2,670,888	8,270,786	58,008	8,328,794
At 1 January 2016	1,688,770	858,904	1,577,509	68,945	278,547	-	1,029,155	5,501,830	-	5,501,830
Comprehensive income : - Net profit for the financial year	-	-	-	-	-	-	464,131	464,131	-	464,131
Other comprehensive income (net of tax) :										
- Financial investments available-for-sale	-	-	-	6,284	-		-	6,284	-	6,284
Total comprehensive income for the financial year	-	-	-	6,284	-	-	464,131	470,415	-	470,415
Transfer to statutory reserves	-	-	144,128	-	-	-	(144,128)		-	-
Transfer to regulatory reserves	-	-	-	-	1,657	-	(1,657)	-	-	-
Dividends declared and paid during the financial year	-	-	-	-	-	-	(168,539)	(168,539)	-	(168,539)
At 31 December 2016	1,688,770	858,904	1,721,637	75,229	280,204		1,178,962	5,803,706	-	5,803,706

(Company no. 25046 T)

# Unaudited Condensed Consolidated Statement Of Changes In Equity

For The Financial Year Ended 31 December 2017

		<	Non-distri	butable	> <-	-Distributable->	
BANK	Share capital RM'000	Share premium RM'000	Statutory reserves RM'000	AFS revaluation reserves RM'000	Regulatory reserves RM'000	Retained profits RM'000	Total equity RM'000
At 1 January 2017	1,688,770	858,904	1,416,621	93,292	207,026	913,359	5,177,972
Comprehensive income : - Net profit for the financial year	-	-	-	-	-	282,852	282,852
Other comprehensive income (net of tax) of which : - Financial investments available-for-sale	-	-	-	28,345	-	-	28,345
Total comprehensive income for the financial year	-	-	-	28,345	-	282,852	311,197
Issuance of new shares pursuant to Group Reorganisation as disclosed in Note B6 Transfer of share premium to share capital pursuant to	2,137,078	-	-	-	-	-	2,137,078
Companies Act 2016	858,904	(858,904)	-	-	-	-	-
Transfer of statutory reserves to retained profits pursuant to the Policy Documents on "Capital Funds" and							
"Capital Funds for Islamic Banks" issued by BNM on 3 May 2017 Transfer to regulatory reserves	-	-	(1,416,621)	-	503,717	1,416,621 (503,717)	-
Dividends declared and paid during the financial year	-	-	-	-	-	(121,800)	(121,800)
At 31 December 2017	4,684,752	-	-	121,637	710,743	1,987,315	7,504,447
At 1 January 2016	1,688,770	858,904	1,328,792	76,852	220,148	805,289	4,978,755
Comprehensive income : - Net profit for the financial year	-	-	-	-	-	351,316	351,316
Other comprehensive income (net of tax) : - Financial investments available-for-sale	-	-	-	16,440	-	-	16,440
Total comprehensive income for the financial year	-	-	-	16,440		351,316	367,756
Transfer to statutory reserves Transfer from regulatory reserves	-	-	87,829	-	- (13,122)	(87,829) 13,122	-
Dividends declared and paid during the financial year	-	-	-	-		(168,539)	(168,539)
At 31 December 2016	1,688,770	858,904	1,416,621	93,292	207,026	913,359	5,177,972

### AFFIN BANK BERHAD (Company no. 25046 T) Unaudited Condensed Consolidated Statement of Cash Flow For The Financial Year Ended 31 December 2017

	<> GROUP>		<> BANK>		
	< GRU 31/12/2017 RM'000	31/12/2016 RM'000	< BAN 31/12/2017 RM'000	31/12/2016 RM'000	
CASH FLOWS FROM OPERATING ACTIVITIES					
Profit before taxation Adjustment for items not involving the movement of cash and cash equivalents:-	550,699 (306,129)	599,871 (238,403)	374,388 (288,714)	456,135 (240,150)	
Operating profit before changes in working capital	244,570	361,468	85,674	215,985	
Net changes in operating assets	(2,281,878)	589,157	1,203,869	1,845,892	
Net changes in operating liabilities	64,313	(243,983)	(2,374,417)	(769,367)	
Tax and zakat paid	(135,354)	(125,775)	(88,621)	(86,687)	
Tax refund	3	5,459	-	5,440	
Net cash (used in)/generated from operating activities	(2,108,346)	586,326	(1,173,495)	1,211,263	
CASH FLOWS FROM INVESTING ACTIVITIES					
Interest received from securities:					
- financial investments available-for-sale	355,889	301,744	317,057	301,744	
- financial investments held-to-maturity	22,535	17,776	22,070	17,776	
Dividend income: - financial assets at fair value through profit or loss	198	_	_	_	
- financial investments available-for-sale	4,338	2,673	1,980	2,673	
Redemption of financial investments held-to-maturity net of purchase	316,586	3,594	220,654	(567)	
Net purchase of financial investments available-for-sale	642,691	47,530	24,828	419,428	
Proceeds from disposal of :					
- property and equipment	2,512	230	2,487	230	
- intangible assets	16	-	-	-	
- foreclosed properties	2,330	588	2,330	588	
Purchase of property and equipment Purchase of intangible assets	(60,611) (4,900)	(27,544) (2,680)	(57,970) (4,071)	(26,991) (2,680)	
Proceed from disposal of a subsidiary	(4,900)	(2,080)	(4,071) 662	(2,080)	
Subscription of shares in a subsidiary	-	-	(500,000)	(100,000)	
Subscription of shares in a joint venture	(15,300)	-	(15,300)	-	
Investment in associate				-	
- pursuant to the Group Reorganisation [Note B6]	(367,945)	-	(367,945)	-	
- acquisition of shares from other shareholders	(180,537)	-	(180,537)	-	
- subscription of shares in an associate	-	(250)	-	-	
Cash outflow arising from Group Reorganisation [Note B6]	609,933				
Net cash generated from/(used in) investing activities	1,327,735	343,661	(533,755)	612,201	
CASH FLOWS FROM FINANCING ACTIVITIES					
(Repayment)/Drawdown of subordinated term loan	(1,300,000)	300,000	(1,300,000)	300,000	
Payment for interest on subordinated term loan/medium term notes Drawdown of subordinated medium term notes	(66,198) 2,000,000	(46,470)	(66,198) 2,000,000	(46,470)	
Payment of dividend to the shareholder of the Bank	(121,800)	(168,539)	(121,800)	(168,539)	
Payment of dividend to non-controlling interest	(9,000)		-		
Net cash generated from financing activities	503,002	84,991	512,002	84,991	
Net (decrease)/increase in cash and cash equivalents	(277,609)	1,014,978	(1,195,248)	1,908,455	
Net increase/(decrease) in foreign exchange	211,433	(543,496)	214,776	(540,821)	
Cash and cash equivalents at beginning of the financial year	4,364,490	3,893,008	3,391,038	2,023,404	
Cash and cash equivalents at end of the year	4,298,314	4,364,490	2,410,566	3,391,038	
Cash and cash equivalents comprise the following:					
Cash and short-term funds	4,146,815	4,364,490	2,209,948	3,337,831	
Deposits and placements of banks and other financial institutions	464,446	152,234	495,133	406,075	
	4,611,261	4,516,724	2,705,081	3,743,906	
Less: Amount held on behalf of commissioned dealer's representatives	(49,119)	-	-	-	
Cash and short-term funds and deposits and placements with banks					
and other financial institutions with original maturity of more		(150.00.0	(004	(252.2.50)	
than three months	(263,828)	(152,234)	(294,515)	(352,868)	
	4,298,314	4,364,490	2,410,566	3,391,038	

#### Part A - Explanatory Notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 and Policy Document on Financial Reporting Bank Negara Malaysia

#### A1. BASIS OF PREPARATION

The unaudited condensed interim financial statements for the financial year under review have been prepared under the historical cost convention except for the following assets and liabilities which are stated at fair values :-

- (i) financial assets held-for-trading,
- (ii) financial investments available-for-sale, and
- (iii) derivative financial instruments.

The unaudited condensed financial statements have been prepared in accordance with MFRS134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB"), Chapter 9, part K of the Listing Requirements of the Bursa Malaysia Securities Berhad and Policy Document on Financial Reporting issued by Bank Negara Malaysia dated 28 June 2015.

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the year ended 31 December 2016. The explanatory notes to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the Group and the Bank since the year ended 31 December 2016.

### A2. ACCOUNTING POLICIES AND METHODS OF COMPUTATIONS

The significant accounting policies and methods of computation applied in the condensed interim financial statements are consistent with those applied in the annual financial statements for the year ended 31 December 2016, except for the adoption of the following amendments to MFRS that are applicable to the Group and the Bank effective for the financial year beginning on 1 January 2017:-

- · Amendments to MFRS 107 'Statement of cash flows Disclosure initiative'
- · Amendments to MFRS 112 'Income taxes Recognition of deferred tax assets for unrealised losses'
- · Annual Improvements to MFRSs 2014 2016 Cycle : MFRS 12 'Disclosures of Interests in Other Entities'

The adoption of the Amendments to MFRS 107 has required additional disclosure of changes in liabilities arising from financing activities. Other than that, the adoption of these amendments did not have any impact on the current period or any prior period and is not likely to affect future periods.

#### Companies Act 2016

The Companies Act 2016 ("New Act") was enacted to replace the Companies Act 1965 with the objective to create a legal and regulatory structure that will facilitate business, and promote accountability as well as protection of corporate directors and shreholders, taking into consideration the interest of other stakeholders. The New Act was passed on 4 April 2016 by the Dewan Rakyat (House of Representative) and gazetted on 15 September 2016. On 26 January 2017, the Minister of Domestic Trade, Co-operatives and Consumerism announced that the date on which the New Act comes into operation while Section 241 and Division 8 of Part III of the New Act come into operation on 31 January 2017.

Amongst the key changes introduced in the New Act which affect the financial statements of the Group and the Bank upon the commencement of the New Act on 31 January 2017 for the current financial year includes the following :

- (a) removal of the authorised share capital;
- (b) shares of the Bank will cease to have par or nominal value; and
- (c) the Bank's share premium account will become part of the Bank's share capital.

Pursuant to the New Act, the Bank had transferred the entire balance of its share premium account of RM858,904,000 to share capital during the current financial year.

Notwithstanding this provision, the Bank may within 24 months from the commencement of the New Act, use the amount standing to the credit of its share premium accounts for purposes as set out in Section 618 (3) of the New Act. There is no impact on the numbers of ordinary shares in issue or the relative entitlement of any of the members as a results of this transition.

The adoption of the New Act does not have any financial impact on the Group and the Bank for the current financial year as any accounting implications will only be applied prospectively, if applicable, and the effect of adoption is mainly on the disclosures to the annual report and financial statements for the financial year ended 31 December 2017.

#### BNM's Revised Policy Documents on "Capital Funds" and "Capital Funds for Islamic Banks"

Bank Negara Malaysia ("BNM") has issued the policy document on Capital Funds which came into effect on 3 May 2017. The policy document has been updated to remove the requirement for a banking institution to maintain a reserve fund.

BNM expects banking institutions to exercise prudence before submitting an application to distribute the reserves as dividends. BNM in considering the dividend application, shall consider, among others, the banking institutions ability to comply with the fully phased-in capital conservation buffer requirement and any other buffers that the BNM may specify.

Accordingly, the Group and the Bank had transferred the entire balance of the statutory reserves of RM1,721,637,000 and RM1,416,621,000 respectively to retained profits during the financial year.

AFFIN BANK BERHAD (Company No. 25046 T) Condensed Interim Financial Statements Explanatory Notes - Financial Quarter and Year Ended 31 December 2017

#### A3. AUDITOR'S REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the audited financial statements for the financial year ended 31 December 2016 was not subjected to any qualification.

#### A4. SEASONAL OR CYCLICAL FACTORS

The operations of the Group and the Bank are generally not affected by any seasonal or cyclical factors but are in tandem with the country's economic situation.

### A5. ITEMS OF UNUSUAL NATURE, SIZE AND INCIDENCE AFFECTING NET ASSETS, EQUITY, NET INCOME OR CASH FLOWS

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group and the Bank during the financial year under review.

## A6. CHANGES IN ESTIMATES

There were no material changes in estimates of amounts reported in prior financial years that have a material effect during the financial year under review.

### A7. DEBT AND EQUITY SECURITIES

There were no shares issuance or cancellations, share buy-backs, resale of shares bought back and repayment of debts and equity securities by the Group and the Bank during the financial year under review.

#### A8. DIVIDENDS PAID

- (i) A single-tier final dividend of 4.52 sen per share in respect of the previous financial year ended 31 December 2016 amounting to RM76,300,000.00 was paid on 28 April 2017.
- (ii) A single-tier interim dividend of 2.34 sen per share in respect of the current financial year ended 31 December 2017 amounting to RM45,500,000.00 was paid on 27 December 2017.

#### A9. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	Gre	oup	Bank		
	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000	
At fair value					
Unquoted securities :-					
- Corporate bonds/Sukuk in Malaysia	1,775	-	-	-	
- Corporate bonds/Sukuk outside Malaysia	17,028	-	-	-	
Money market instruments:					
Malaysian Government Securities	20,349	-	-	-	
Malaysian Government Investment Issuance	10,129	-	10,129	-	
Malaysian Government Islamic Investment Issuance	10,224	-	-	-	
Quoted Securities :-					
- Shares in Malaysia	38,696	-	-	-	
- Unit Trusts in Malaysia	6,979	-		-	
Total financial assets at fair value through profit or loss	105,180		10,129	-	

## A10. FINANCIAL INVESTMENTS AVAILABLE-FOR-SALE

	Group		Bank	
	31/12/2017	31/12/2016	31/12/2017	31/12/2016
	RM'000	RM'000	RM'000	RM'000
At fair value				
Malaysian Government Treasury Bills	12,517	-	-	-
Malaysian Government Securities	262,298	90,237	111,019	90,237
Malaysian Government Investment Issuance	2,398,206	1,527,767	1,185,300	898,982
Cagamas Bonds/Sukuk	137,598	76,088	70,980	70,825
Sukuk Perumahan Kerajaan	450,475	406,288	279,963	276,858
Negotiable Instruments of Deposit and Islamic Debt Certificate	760,323	2,514,468	1,772,500	2,514,468
Khazanah Bonds	384,575	439,219	228,326	265,931
	4,405,992	5,054,067	3,648,088	4,117,301
Quoted Securities :-				
- Shares in Malaysia	6,296	-	-	-
- Unit Trusts in Malaysia	208,907	-	-	-
- REITs in Malaysia	13,083	-	-	-
- REITs outside Malaysia	10,977	-	-	-
Unquoted Securities :-				
- Shares in Malaysia	252,432	216,948	229,568	216,948
- Corporate Bonds and/or Sukuk in Malaysia	9,230,824	4,587,663	4,309,562	3,691,021
- Corporate Bonds and/or Sukuk outside Malaysia	507,022	421,675	300,956	421,675
	14,635,533	10,280,353	8,488,174	8,446,945
Allowance for impairment losses of securities	(8,174)	(356)	(356)	(356)
Total financial investments available-for-sale	14,627,359	10,279,997	8,487,818	8,446,589

## A11. FINANCIAL INVESTMENTS HELD-TO-MATURITY

#### At amortised cost

Unquoted Securities :-

- Corporate Bonds and/or Sukuk in Malaysia	124,085	377,061	124,069	304,939
- Redeemable Convertible Secured Loan Stocks in Malaysia	15,041	-	-	-
	139,126	377,061	124,069	304,939
Allowance for impairment losses of securities	(10,487)	(3,537)	(3,537)	(3,537)
Total financial investments held-to-maturity	128,639	373,524	120,532	301,402

## A12. LOANS, ADVANCES AND FINANCING

(a) **BY TYPE** 

( <b>u</b> )		Group		Bank		
		31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000	
	Overdrafts	1,867,780	1,919,668	1,554,785	1,640,789	
	Term loans/financing :-					
	- Housing Loan/financing	8,486,642	6,964,223	4,086,865	4,106,693	
	- Hire purchase receivables	12,365,906	11,920,683	8,501,399	8,739,325	
	- Syndicated term loans/financing	2,634,929	2,079,384	1,227,635	1,496,645	
	- Business term loans/financing	13,699,795	13,440,419	9,399,271	9,898,640	
	- Other term loans/financing	412,788	-	10 592	- 0 720	
	Bills receivables Trust receipts	27,811 222,179	30,113 297,955	19,583 207,462	8,738 291,017	
	Claims on customers under acceptance credits	1,260,155	1,082,209	1,009,909	907,586	
	Staff loans/financing (of which RM NIL to Directors)	167,350	155,172	133,194	142,063	
	Credit/charge cards	111,414	91,091	111,402	91,091	
	Revolving credit	4,395,924	5,069,950	3,136,532	3,750,341	
	Margin financing	357,181	-	-	-	
	Factoring	4,207	1,560	4,207	1,560	
	Other receivables	40,497		-	-	
	Gross loans, advances and financing Less: Allowance for impairment losses	46,054,558	43,052,427	29,392,244	31,074,488	
	- Individual impairment	(93,885)	(149,499)	(69,836)	(131,497)	
	- Collective impairment	(238,515)	(234,631)	(178,508)	(189,637)	
	Total net loans, advances and financing	45,722,158	42,668,297	29,143,900	30,753,354	
(b)	BY MATURITY STRUCTURE					
	Maturing within one year	8,636,523	8,828,952	6,092,359	6,790,065	
	One year to three years	4,823,382	4,700,048	3,719,003	3,690,330	
	Three years to five years	6,805,424	7,072,074	4,988,404	5,696,213	
	Over five years	25,789,229	22,451,353	14,592,478	14,897,880	
		46,054,558	43,052,427	29,392,244	31,074,488	
(c)	BY TYPE OF CUSTOMER					
	Domestic banking institutions	-	3,033	-	3,033	
	Domestic non-banking institutions :-	774,836	814,693	553,756	605,194	
	- Others Domestic business enterprises :-	774,850	814,095	555,750	005,194	
	- Small medium enterprises	12,511,252	12,504,565	9,988,662	10,729,868	
	- Others	10,842,187	10,225,035	6,878,274	7,708,023	
	Government and statutory bodies	1,104,981	1,467,488	58,657	85,570	
	Individuals	20,042,711	17,663,433	11,602,284	11,696,882	
	Other domestic entities	13,189	88,036	4,160	78,346	
	Foreign entities	765,402	286,144	306,451	167,572	
		46,054,558	43,052,427	29,392,244	31,074,488	
( <b>d</b> )						
	Fixed rate :-	204.044	402 800	227.000	257.072	
	- Housing loans/financing	384,844	403,899	337,989	357,962	
	- Hire purchase receivables Other fixed rate loans/financing	12,368,159	11,920,683	8,501,399	8,739,326	
	<ul> <li>Other fixed rate loans/financing</li> <li>Margin financing</li> </ul>	3,092,517 357,181	3,434,446	1,551,713	2,079,862	
	Variable rate :- - BLR plus	19,131,797	16,749,266	11,372,025	11,359,696	
	- Oct plus - Cost plus - Other variable rates	10,682,080 37,980	10,544,133	7,629,118	8,537,642	
		46,054,558	43,052,427	29,392,244	31,074,488	
			-,,		,-,.,.,.,.,.,.	

## A12. LOANS, ADVANCES AND FINANCING (Cont.)

## (e) **<u>BY ECONOMIC PURPOSE</u>**

	Group		Bank		
	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000	
Purchase of securities	1,448,427	664,778	480,252	389,262	
Purchase of transport vehicles	12,689,074	12,281,400	8,702,450	9,030,869	
Purchase of landed property of which :-					
- Residential	8,465,547	7,078,070	3,928,963	4,134,200	
- Non-residential	6,383,585	5,991,465	4,821,020	4,879,275	
Fixed assets other than land and building	275,714	325,485	175,731	253,064	
Personal use	702,599	691,241	661,340	637,648	
Credit card	111,414	91,091	111,402	91,091	
Consumer durable	582	879	577	879	
Construction	3,451,504	3,215,672	2,328,238	2,319,987	
Merger and acquisition	89,071	97,992	89,071	97,992	
Working capital	11,402,100	12,251,552	7,666,531	9,114,083	
Others	1,034,941	362,802	426,669	126,138	
	46,054,558	43,052,427	29,392,244	31,074,488	
(f) <u>BY SECTOR</u>					
Primary agriculture	859,639	896,922	524,490	494,803	
Mining and quarrying	638,033	861,542	263,840	850,194	
Manufacturing	2,085,077	2,102,831	1,561,820	1,768,086	
Electricity, gas and water supply	179,040	182,805	66,646	118,436	
Construction	2,621,265	2,509,215	1,705,228	1,986,124	
Real estate	8,373,983	7,845,338	6,375,208	6,389,929	
Wholesale and retail trade and restaurants and hotels	2,782,437	2,791,557	2,283,708	2,383,908	
Transport, storage and communication	2,421,243	2,082,979	1,514,303	1,798,763	
Finance, insurance and business services	3,022,240	2,835,367	2,240,310	2,374,384	
Education, health and others	2,783,211	3,077,832	1,163,623	1,046,112	
Household Others	20,240,269 48,121	17,795,793 70,246	11,691,226 1,842	11,793,554 70,195	
Ollers	46,054,558	43,052,427	29,392,244	31,074,488	
		45,052,427		51,074,400	
(g) <u>BY GEOGRAPHICAL DISTRIBUTION</u>					
Perlis	231,679	195,079	28,931	47,641	
Kedah	1,464,362	1,434,211	786,429	772,318	
Pulau Pinang	2,660,130	2,369,676	2,088,712	2,007,416	
Perak	1,595,065	1,416,128	962,749	973,397	
Selangor	13,075,574	12,411,054	8,305,353	8,950,162	
Wilayah Persekutuan	13,283,748	12,986,958	7,847,522	8,752,844	
Negeri Sembilan	1,309,232	1,216,093	647,921	767,492	
Melaka Johor	1,036,264	1,030,455	788,511 3,401,016	831,300 3,212,336	
	5,134,735 1,035,997	4,046,707 897,686	652,916	5,212,330 595,356	
Pahang Terengganu	818,457	743,413	438,849	393,336 347,503	
Kelantan	229,318	216,290	62,062	63,115	
Sarawak	2,137,082	1,710,795	1,792,876	1,578,664	
Sabah	1,749,113	1,626,472	1,432,806	1,570,576	
Labuan	206,288	664,510	137,294	600,536	
Outside Malaysia	87,514	86,900	18,297	3,832	
	46,054,558	43,052,427	29,392,244	31,074,488	

## A12. LOANS, ADVANCES AND FINANCING (Cont.)

## (h) IMPAIRED LOANS, ADVANCES AND FINANCING

### (i) Movements of impaired loans, advances and financing

(1)	movements of impaired toans, advances and financing	Gro	up	Bar	ık
		31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000
	Balance at the beginning of financial year	687,946	767,847	590,447	626,139
	Amount arising from Reorganisation	29,919	-	-	-
	Classified as impaired during the financial year	1,445,665	679,669	989,469	515,330
	Reclassified as non-impaired during the financial year	(676,240)	(383,917)	(338,471)	(272,326)
	Amount written-back during the financial year	(156,769)	(197,704)	(127,510)	(110,492)
	Amount written-off during the financial year	(163,215)	(177,949)	(154,849)	(168,204)
	Balance at the end of financial year	1,167,306	687,946	959,086	590,447
( <b>ii</b> )	Impaired loans, advances and financing by economic purpose				
	Purchase of securities	51	158	51	158
	Purchase of transport vehicles	235,606	86,062	213,673	69,732
	Purchase of landed property of which :-				
	- Residential	207,849	203,075	137,494	161,680
	- Non-residential Fixed assets other than land and building	272,499 984	54,715 878	247,641 749	48,562 651
	Personal use	17,203	28,441	16,393	27,616
	Credit card	622	408	622	408
	Consumer durable	16	17	16	17
	Construction	164,218	39,998	156,243	39,998
	Working capital	256,643	267,187	184,515	234,618
	Others	11,615	7,007	1,689	7,007
		1,167,306	687,946	959,086	590,447
(iii)	Impaired loans, advances and financing by sector				
	Primary agriculture	14,055	14,331	13,980	14,288
	Mining and quarrying	13,615	120	13,552	63
	Manufacturing	24,569	20,434	23,477	19,406
	Electricity, gas and water supply	288	207	53	96
	Construction	144,542	102,416	88,388	97,335
	Real estate	252,055	56,931	207,512	23,296
	Wholesale and retail trade and restaurants and hotels	41,691	46,878	36,564	46,289
	Transport, storage and communication	292,658	2,106	292,478	1,799
	Finance, insurance and business services	76,650	128,829	60,756	128,337
	Education, health and others	730	732	605	570
	Household	306,453	314,962	221,721	258,968
		1,167,306	687,946	959,086	590,447
(iv)	Impaired loans, advances and financing by geographical distribution				
	Perlis	2,627	5,245	505	443
	Kedah	55,385	48,834	41,964	45,818
	Pulau Pinang	26,769	41,022	25,156	38,916
	Perak	16,023	18,490	10,252	14,165
	Selangor	264,602	264,698	177,166	233,730
	Wilayah Persekutuan	232,178	79,564	222,501	76,894
	Negeri Sembilan	79,958	79,423	73,650	74,573
	Melaka	6,604 24,040	16,091	4,527	15,153
	Johor Pahang	34,040 18,715	27,974 9,574	30,216 17,615	26,457 7,880
	Pahang Terengganu	296,647	9,574 6,245	290,641	7,880 1,229
	Kelantan	4,925	5,337	1,437	1,229
	Sarawak	58,261	7,951	21,545	7,753
	Sabah	42,307	45,914	41,911	45,742
	Outside Malaysia	28,265	31,584		
		1,167,306	687,946	959,086	590,447

## A12. LOANS, ADVANCES AND FINANCING (Cont.)

### (h) IMPAIRED LOANS, ADVANCES AND FINANCING

#### (v) Movements in allowance for impairment on loans, advances and financing

	Gro	oup	Bank		
	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000	
Individual impairment					
Balance at the beginning of financial year	149,499	270,137	131,497	231,621	
Amount arising from Group Reorganisation	8	-	-		
Allowance made during the financial year	110,892	81,349	94,484	62,01	
Amount recovered during the financial year	(47,255)	(59,431)	(39,157)	(23,56	
Amount written-off during the financial year	(112,633)	(132,589)	(112,633)	(128,44	
Unwinding discount of allowance	(5,236)	(10,324)	(4,355)	(10,12	
Exchange difference	(1,390)	357	-		
Balance at the end of financial year	93,885	149,499	69,836	131,49	
Collective impairment					
-	224 621	220 461	190 627	102 70	
Balance at beginning of financial year Amount arising from Group Reorganisation	234,631 2,534	229,461	189,637	192,79	
Allowance (net of write-back) made during the financial year	49,319	49,832	28,512	35,93	
Amount written-off during the financial year	(47,969)	(44,662)	(39,641)	(39,08	
Balance at the end of financial year	238,515	234,631	178,508	189,63	
TRADE RECEIVABLES					
Amount due from stock-broking clients					
- performing accounts	265,799	_	-		
- impaired accounts	1,366	-	-		
Amount due from brokers	72,708	-	-		
Amount due from Bursa Securities Clearing Sdn Bhd	83,281	-	-		
Management fees receivable on fund management	128,612	-	-		
	551,766				
Less: Allowance for impairment - Individual impairment	(1,029)				
- individual impairment	(1,029)				
	550,737	-			
Movement in allowance for impairment on trade receivables					
Individual impairment					
Balance at the beginning of financial year	-	-	-		
Amount arising from Group Reorganisation	993	-	-		
Allowance made during the financial year	121	-	-		
Amount written-back during the financial year	(85)	-	-		
Amount written-back during the infancial year					

### A14. OTHER ASSETS

	Group		Bank		
	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000	
Cheque clearing accounts	17,535	10,721	9,493	7,759	
Foreclosed properties	19,912	7,970	17,271	5,329	
Other debtors, deposits and prepayments	62,888	43,241	24,031	40,853	
Collaterals pledged for derivative transactions	168	-	-	-	
	100,503	61,932	50,795	53,941	
A15. OTHER LIABILITIES					
Bank Negara Malaysia and Credit Guarantee Corporation Funding Programmes	37,944	38,563	37,944	38,563	
Margin and collateral deposits	131,494	149,616	114,402	141,203	
Commissiond dealer's representative trust balances	49,119	-	-	-	
Defined contribution plan	18,111	15,437	16,737	14,380	
Accrued employee benefits	129,887	33,621	36,969	31,360	
Other creditors and accruals	190,253	52,647	53,153	49,165	
Collaterals pledged for derivative transactions	29	-	-	-	
Amount payable to commissioned and salaried dealer's representatives	39,505	-	-	-	
Cheque clearing accounts	34,112	19,272	34,112	19,272	
Provision for zakat	3,223	2,332	-	-	
Sundry creditors	175,693	91,257	156,128	75,562	
Unearned income	53,972	36,743	33,215	32,940	
SBL borrow	82,030	-	-	-	
	945,372	439,488	482,660	402,445	
A16. RESERVES					
Retained profits	2,670,888	1,178,962	1,987,315	913,359	
Share premium	-	858,904	-	858,904	
Foreign exchange reserves	151	-	-	-	
AFS revaluation reserves (b)	97,596	75,229	121,637	93,292	
Statutory reserves (c)	-	1,721,637	-	1,416,621	
Regulatory reserves (d)	817,399	280,204	710,743	207,026	
	3,586,034	4,114,936	2,819,695	3,489,202	

- (a) As at 31 December 2017, the Bank has a tax exempt account balance of RM10.9 million (2016: RM10.9 million) under Section 12 of the Income Tax (Amendment) Act 1999, subject to agreement by the Inland Revenue Board.
- (b) AFS revaluation reserves represent the unrealised gains or losses arising from the change in fair value of investments classified as financial investments available-for-sale. The gains or losses are transferred in the income statement upon disposal or when the securities become impaired.
- (c) The requirement to maintain a statutory reserve funds has been removed pursuant to BNM's Capital Fund Policy with effect from 3 May 2017. Consequently, the statutory reserve amount has been transferred to retained earnings.
- (d) The Group and the Bank are required to maintain in aggregate collective impairment allowances and regulatory reserves of no less than 1.2% of the total outstanding loans, advances and financing, net of individual impairment allowances.

## A17. INTEREST INCOME

	Individual Qu	arter Ended	Cumulative Q	uarter Endec
Group	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000
Loans, advances and financing	454,098	439,913	1,771,964	1,807,744
Money at call and deposits with financial institutions	22,067	21,147	109,899	84,450
Reverse repurchase agreements with	22,007	21,117	10,,0))	01,100
financial institutions	-	-	368	-
Financial assets held-for-trading	1,649	10	1,649	240
Financial investments available-for-sale	122,694	72,024	355,889	301,744
Financial investments held-to-maturity	1,908	3,040	22,535	17,776
Derivatives	25,648	26,822	105,151	115,807
Others	169	-	169	
	628,233	562,956	2,367,624	2,327,761
of which :-				
Interest income earned on impaired loans, advances				
and financing	1,414	1,417	2,257	8,070
Bank				
Loans, advances and financing	406,245	415,377	1,638,124	1,714,508
Money at call and deposits with financial institutions	47,229	45,416	216,710	175,142
Reverse repurchase agreements with	47,229	45,410	210,710	175,142
financial institutions	-	-	368	
Financial assets held-for-trading	209	10	209	240
Financial investments available-for-sale	83,862	72,024	317,057	301,744
Financial investments held-to-maturity	1,443	3,040	22,070	17,770
Derivatives	26,058	26,822	105,561	115,807
	565,046	562,689	2,300,099	2,325,217
of which :-				
Interest income earned on impaired loans, advances	1.022	1 417	1 965	8,070
and financing	1,022	1,417	1,865	8,070
INTEREST EXPENSE				
Group				
Deposits and placements of banks				
and other financial institutions	10,176	21,879	91,497	113,284
Deposits from customers	331,140	286,251	1,197,187	1,188,329
Securities sold under repurchase agreements	5,897	6,301	22,055	33,193
Derivatives	25,241	25,696	102,444	108,712
Subordinated term loan Subordinated medium term notes	2,622 26,416	11,810	34,580 63,170	46,616
Loans sold to Cagamas Berhad	20,410	- 630	05,170	4,931
Others	1,000	145	1,438	614
	402,492	352,712	1,512,371	1,495,679
Bank				
Deposits and placements of banks				
Deposits and placements of banks and other financial institutions	22,361	21,879	103,682	
Deposits and placements of banks and other financial institutions Deposits from customers	281,452	286,253	1,147,499	1,188,338
Deposits and placements of banks and other financial institutions Deposits from customers Securities sold under repurchase agreements	281,452 5,396	286,253 6,301	1,147,499 21,554	1,188,338 33,193
Deposits and placements of banks and other financial institutions Deposits from customers Securities sold under repurchase agreements Derivatives	281,452 5,396 25,713	286,253 6,301 25,696	1,147,499 21,554 102,916	1,188,338 33,193 108,712
Deposits and placements of banks and other financial institutions Deposits from customers Securities sold under repurchase agreements Derivatives Subordinated term loan	281,452 5,396 25,713 2,622	286,253 6,301	1,147,499 21,554 102,916 34,580	1,188,338 33,193 108,712
Deposits from customers Securities sold under repurchase agreements Derivatives Subordinated term loan Subordinated medium term notes	281,452 5,396 25,713	286,253 6,301 25,696 11,810	1,147,499 21,554 102,916	113,284 1,188,338 33,193 108,712 46,616
Deposits and placements of banks and other financial institutions Deposits from customers Securities sold under repurchase agreements Derivatives Subordinated term loan	281,452 5,396 25,713 2,622	286,253 6,301 25,696	1,147,499 21,554 102,916 34,580	1,188,338 33,193 108,712

## A19. NET FEE AND COMMISSION INCOME

		Individual Qu 31/12/2017 RM'000	uarter Ended 31/12/2016 RM'000	Cumulative Q 31/12/2017 RM'000	uarter Ended 31/12/2016 RM'000
Gro	up				
(a)	Fee and commission income:				
	Net brokerage	19,265	-	19,265	-
	Underwriting fees	350	-	350	-
	Portfolio management fees	96,591	-	96,591	-
	Corporate advisory fees	2,312	-	2,312	-
	Commission	7,034	6,922	28,595	25,905
	Service charges and fees	11,805	18,964	56,380	64,324
	Guarantee fees	5,963	5,793	21,832	24,355
	Arrangement fees/Co-ordinating fees	2,002	-	2,002	-
	Agency fees	930	-	930	-
	Initial service charges	50,491	-	50,491	-
	Other fee income	2,029	-	2,029	-
		198,772	31,679	280,777	114,584
(b)	Fee and commission expense:				
	Commission and referral expense	(62,017)	(2,139)	(68,533)	(8,210)
	Net fee and commision expense	136,755	29,540	212,244	106,374
<u>Ban</u>	<u>k</u>				
(a)	Fee and commission income:				
	Commission	7,302	6,922	28,863	25,905
	Service charges and fees	11,981	18,964	56,557	64,324
	Guarantee fees	5,442	5,793	21,311	24,355
		24,725	31,679	106,731	114,584
(b)	Fee and commission expense	(2,086)	(2,139)	(8,602)	(8,210)
	Net fee and commision expense	22,639	29,540	98,129	106,374

### A20. NET GAINS AND LOSSES ON FINANCIAL INSTRUMENTS

	Individual Qu 31/12/2017	arter Ended 31/12/2016	Cumulative Q 31/12/2017	uarter Ended 31/12/2016
Group	RM'000	RM'000	RM'000	RM'000
Income from financial instruments:				
Gains/(losses) arising on financial assets at FVTPL :-				
- net gains on disposal	17,826	60	17,961	432
- unrealised gains/(losses)	727	-	727	2
- gross dividend income	198	-	198	-
Gains/(losses) on derivatives :-				
- realised	170	581	832	2,452
- unrealised	(2,753)	6,548	(2,774)	4,965
Gains arising on financial investments available-for-sale :-	<b>a</b> ( 10 <b>7</b>			
- net gains on disposal	24,487	6,381	33,276	32,993
- gross dividend income	3,407	200	4,338	2,673
Gains arising on financial investments held-to-maturity :-			20 50 4	
- net gains on redemption	-	-	39,784	-
	44,062	13,770	94,342	43,517
Bank				
Income from financial instruments:				
Gains/(losses) arising on financial assets at FVTPL :-				
- net gains on disposal	18	60	153	432
- unrealised gains/(losses)	(24)	-	(24)	2
Gains on derivatives :-				
- realised	170	581	832	2,452
- unrealised	1,006	6,548	985	4,965
Gains arising on financial investments available-for-sale :-				
- net gains on disposal	19,973	6,381	28,762	32,993
- gross dividend income	1,049	200	1,980	2,673
Gains arising on financial investments held-to-maturity :-				
- net gains on redemption	-	-	39,784	-
	22,192	13,770	72,472	43,517
OTHER OPERATING INCOME				
Group				
Other income:				
Foreign exchange gains/(losses)				
- realised	23,738	81,343	(27,489)	30,665
- unrealised	1,628	(57,772)	79,622	30,226
Rental income	476	379	2,128	1,556
Gains on disposal of property and equipment	25	(46)	777	(94)
Gains on disposal of foreclosed properties Other non-operating income	2,260 1,533	- 1,734	2,260 7,051	153 7,145
Total other operating income	29,660	25,638	64,349	69,651
Bank				
Other income:				
Foreign exchange gains/(losses)				
- realised	15,527	81,343	(35,700)	30,665
- unrealised	5,227	(57,772)	83,221	30,226
Rental income Gains on disposal of property and equipment	499	379	2,151 752	1,556
Gains on disposal of foreclosed properties	2,260	(46)	752 2,260	(94) 153
Gain on disposal of a subsidiary		-	162	- 155
Other non-operating income	1,537	1,956	6,589	6,926
Total other operating income	25,050	25,860	59,435	69,432
A G	20,000	,000	07,100	07, 102

## A22. OTHER OPERATING EXPENSES

	Individual Qu 31/12/2017	arter Ended 31/12/2016	Cumulative Q 31/12/2017	uarter Ended 31/12/2016
Group	RM'000	RM'000	RM'000	RM'000
Personnel costs				
Wages, salaries and bonus	151,292	76,592	409,313	295,171
Defined contribution plan	24,311	12,766	67,155	49,145
Voluntary Separation Scheme	(1,482)	-	46,518	
Other personnel costs	42,709	12,672	83,359	45,721
	216,830	102,030	606,345	390,037
Promotion and marketing-related expenses				
Business promotion and advertisement	3,652	2,580	12,372	10,312
Entertainment	856	314	2,724	2,359
Travelling and accommodation	3,166	1,198	7,144	4,017
Dealers' handling fees	300	-	300	-
Commission and brokerage expenses	3,190	2,962	11,939	9,979
Others	949	495	2,855	1,895
	12,113	7,549	37,334	28,562
Establishment-related expenses				
Rental of premises	9,601	6,324	28,346	24,977
Equipment rental	362	(227)	1,273	682
Repair and maintenance	7,229	2,855	37,607	34,463
Depreciation of property and equipment	6,312	3,417	17,677	14,724
Amortisation of intangible assets	6,783	2,452	14,714	9,681
IT consultancy fee	9,078	16,498	51,399	65,111
Dataline rental	1,425	1,958	8,165	7,732
Security services	3,670	4,360	17,721	17,450
Electricity, water and sewerage	3,467	2,653	11,509	11,532
Insurance and indemnities	6,438	5,671	24,089	24,970
Others	1,216	1,123	4,597	4,952
	55,581	47,084	217,097	216,274
General and administrative expenses				
Telecommunication expenses	3,397	1,330	6,680	5,181
Directors' remuneration	995	12	2,923	2,097
Auditors' remuneration :-			,	,
(i) Statutory audit fees				
- current year	512	277	2,047	1,108
- over provision in prior year	(53)	(8)	(212)	(30
(ii) Regulatory related fees	152	103	608	411
(iii) Tax fees	54	17	215	67
(iv) Non-audit fees	107	35	428	139
Professional fees	6,101	2,623	17,430	10,751
Property and equipment written-off	65	19	181	57
Postage and courier charges	669	920	3,156	4,042
Stationery and consumables	2,054	1,381	8,618	10,011
Donations	230	8	1,845	2,027
Settlement, clearing and bank charges	3,505	2,838	11,932	10,462
Stamp duties	1,606	339	1,791	763
Operational and litigation write-off expenses	797	1,623	1,155	1,876
Subscription fees	1,817		1,817	
GST input tax-non recoverable	2,570	1,558	10,465	6,268
Others	918	2,656	2,434	4,013
	25,496	15,731	73,513	59,243
Total other operating expenses	310,020	172,394	934,289	694,116
	010,020		201,207	<i>••</i> ,,110

## A22. OTHER OPERATING EXPENSES

Bank         Personnel costs         Wages, salaries and bonus         Defined contribution plan         Voluntary Separation Scheme         Other personnel costs         Promotion and marketing-related expenses         Business promotion and advertisement         Entertainment         Travelling and accommodation         Commission and brokerage expenses         Others	31/12/2017 RM'000 67,115 11,598 (2,729) 10,255 86,239 1,354 (109) 1,504 2,815 448 6,012	<b>31/12/2016</b> <b>RM'000</b> 60,221 9,985 10,037 80,243 2,391 270 934 2,305 382 6,282	31/12/2017 RM'000 264,641 44,276 44,271 43,012 396,200 8,862 1,468 4,614 9,840 1,882 26,666	31/12/2016 RM'000 233,311 38,754 - 36,671 308,736 9,524 2,040 3,190 7,783 1,394
Wages, salaries and bonus Defined contribution plan Voluntary Separation Scheme Other personnel costs <u>Promotion and marketing-related expenses</u> Business promotion and advertisement Entertainment Travelling and accommodation Commission and brokerage expenses	$ \begin{array}{r} 11,598\\(2,729)\\10,255\\\hline\\86,239\\\hline\\1,354\\(109)\\1,504\\2,815\\\\448\\\hline\\6,012\\\hline\end{array} $	9,985 10,037 80,243 2,391 270 934 2,305 382	44,276 44,271 43,012 396,200 8,862 1,468 4,614 9,840 1,882	38,754 36,671 308,736 9,524 2,040 3,190 7,783 1,394
Wages, salaries and bonus Defined contribution plan Voluntary Separation Scheme Other personnel costs <u>Promotion and marketing-related expenses</u> Business promotion and advertisement Entertainment Travelling and accommodation Commission and brokerage expenses	$ \begin{array}{r} 11,598\\(2,729)\\10,255\\\hline\\86,239\\\hline\\1,354\\(109)\\1,504\\2,815\\\\448\\\hline\\6,012\\\hline\end{array} $	9,985 10,037 80,243 2,391 270 934 2,305 382	44,276 44,271 43,012 396,200 8,862 1,468 4,614 9,840 1,882	38,754 
Defined contribution plan Voluntary Separation Scheme Other personnel costs <u>Promotion and marketing-related expenses</u> Business promotion and advertisement Entertainment Travelling and accommodation Commission and brokerage expenses	$ \begin{array}{r} 11,598\\(2,729)\\10,255\\\hline\\86,239\\\hline\\1,354\\(109)\\1,504\\2,815\\\\448\\\hline\\6,012\\\hline\end{array} $	9,985 10,037 80,243 2,391 270 934 2,305 382	44,276 44,271 43,012 396,200 8,862 1,468 4,614 9,840 1,882	38,754 36,671 308,736 9,524 2,040 3,190 7,783 1,394
Voluntary Separation Scheme Other personnel costs <u>Promotion and marketing-related expenses</u> Business promotion and advertisement Entertainment Travelling and accommodation Commission and brokerage expenses	$(2,729) \\ 10,255 \\ \hline 86,239 \\ \hline 1,354 \\ (109) \\ 1,504 \\ 2,815 \\ \hline 448 \\ \hline 6,012 \\ \hline$	10,037 80,243 2,391 270 934 2,305 382	44,271 43,012 396,200 8,862 1,468 4,614 9,840 1,882	36,671 308,736 9,524 2,040 3,190 7,783 1,394
Other personnel costs  Promotion and marketing-related expenses Business promotion and advertisement Entertainment Travelling and accommodation Commission and brokerage expenses	10,255 86,239 1,354 (109) 1,504 2,815 448 6,012	80,243 2,391 270 934 2,305 382	43,012 396,200 8,862 1,468 4,614 9,840 1,882	308,736 9,524 2,040 3,190 7,783 1,394
Business promotion and advertisement Entertainment Travelling and accommodation Commission and brokerage expenses	1,354 (109) 1,504 2,815 448 6,012	2,391 270 934 2,305 382	8,862 1,468 4,614 9,840 1,882	9,524 2,040 3,190 7,783 1,394
Business promotion and advertisement Entertainment Travelling and accommodation Commission and brokerage expenses	(109) 1,504 2,815 448 6,012	270 934 2,305 382	1,468 4,614 9,840 1,882	2,040 3,190 7,783 1,394
Entertainment Travelling and accommodation Commission and brokerage expenses	(109) 1,504 2,815 448 6,012	270 934 2,305 382	1,468 4,614 9,840 1,882	2,040 3,190 7,783 1,394
Travelling and accommodation Commission and brokerage expenses	1,504 2,815 448 6,012	934 2,305 382	4,614 9,840 1,882	3,190 7,783 1,394
Commission and brokerage expenses	2,815 448 6,012	2,305 382	9,840 1,882	7,783 1,394
	448 6,012	382	1,882	1,394
Oulers	6,012			
		6,282		00.001
Establishment related expenses			20,000	23,931
Establishment-related expenses Rental of premises	4,836	5,023	19,059	20 171
Equipment rental	4,836 (23)	5,023 (266)	19,059 766	20,171 563
Repair and maintenance	1,827	1,129	26,212	27,418
Depreciation of property and equipment	3,750	3,178	14,439	13,688
Amortisation of intangible assets	3,081	2,375	11,012	9,255
IT consultancy fee	7,049	13,708	40,060	54,940
Dataline rental	871	1,553	6,430	6,591
Security services	2,408	3,391	13,071	13,653
Electricity, water and sewerage	2,264	2,208	8,779	9,758
Insurance and indemnities	5,872	5,489	22,245	24,187
Others	472	(22)	32	659
General and administrative expenses	32,407	37,766	162,105	180,883
Telecommunication expenses	605	1,073	3,157	4,223
Directors' remuneration	1,135	910	2,144	2,041
Auditors' remuneration :- (i) Statutory audit fees				
- current year	297	208	1 199	834
- over provision in prior year	(39)	(4)	1,188 (155)	634 (17
(ii) Regulatory related fees	73	(4) 64	292	258
(iii) Tax fees	8	7	31	238
(iv) Non-audit fees	107	35	428	139
Professional fees	5,420	2,243	15,957	9,572
Property and equipment written-off	(3)	17	107	55
Dimunition in value of foreclosed properties	-	-	-	-
Postage and courier charges	462	719	2,429	3,342
Stationery and consumables	844	636	5,476	7,477
Donations	131	6	1,562	1,464
Settlement, clearing and bank charges	2,382	2,579	9,966	9,455
Stamp duties	1,605	340	1,786	763
Operational and litigation write-off expenses	841	1,623	1,082	1,615
GST input tax-non recoverable	1,246	1,067	5,712	4,440
Others	(287)	1,072	1,337	2,163
	14,827	12,595	52,499	47,851
Total other operating expenses	139,485	136,886	637,470	561,401

### A23. ALLOWANCE FOR IMPAIRMENT LOSSES ON LOANS, ADVANCES, FINANCING AND TRADE RECEIVABLES

Group	Individual Qu 31/12/2017 RM'000	arter Ended 31/12/2016 RM'000	Cumulative Q 31/12/2017 RM'000	uarter Endec 31/12/2016 RM'000
Collective impairment				
- made during the financial year	463	18,098	49,319	49,832
Individual impairment				
- made during the financial year	38,200	34,434	111,013	81,349
- written-back during the financial year	(26,662)	(26,427)	(47,340)	(59,431
Bad debts				
- recovered	(12,331)	(8,637)	(42,675)	(50,887
- written-off	681	1,193	1,302	2,838
	351	18,661	71,619	23,701
Bank				
Collective impairment				
- made during the financial year	(5,322)	12,829	28,512	35,935
Individual impairment				
- made during the financial year	35,547	20,462	94,484	62,010
- written-back during the financial year	(23,111)	(5,254)	(39,157)	(23,569
Bad debts				
- recovered	(11,306)	(8,570)	(40,849)	(49,73)
- written-off	681	1,182	1,301	2,81
	(3,511)	20,649	44,291	27,461
ALLOWANCE FOR IMPAIRMENT LOSSES				
ON SECURITIES				
ON SECURITIES <u>Group</u>				
<u>Group</u> Allowance for impairment losses - Financial investments available-for-sale	1,287	318	1,287	
<u>Group</u> Allowance for impairment losses	1,287	318	1,287	
<u>Group</u> Allowance for impairment losses - Financial investments available-for-sale	1,287 		1,287 - <b>1,287</b>	3,537
<b>Group</b> Allowance for impairment losses - Financial investments available-for-sale - Financial investments held-to-maturity		-	-	3,537
Group Allowance for impairment losses - Financial investments available-for-sale - Financial investments held-to-maturity Bank		-	-	3,537
<b>Group</b> Allowance for impairment losses - Financial investments available-for-sale - Financial investments held-to-maturity <b>Bank</b> Allowance for impairment losses - Financial investments available-for-sale		-	-	3,537 3,855 318
<b>Group</b> Allowance for impairment losses - Financial investments available-for-sale - Financial investments held-to-maturity <b>Bank</b> Allowance for impairment losses		318	-	318 3,537 <b>3,855</b> 318 3,537
<b>Group</b> Allowance for impairment losses - Financial investments available-for-sale - Financial investments held-to-maturity <b>Bank</b> Allowance for impairment losses - Financial investments available-for-sale		318	-	3,53 3,85 3,85 3,53
<b>Group</b> Allowance for impairment losses - Financial investments available-for-sale - Financial investments held-to-maturity <b>Bank</b> Allowance for impairment losses - Financial investments available-for-sale		- 318 318 -	- 1,287	3,53 3,85
<ul> <li>Group</li> <li>Allowance for impairment losses</li> <li>Financial investments available-for-sale</li> <li>Financial investments held-to-maturity</li> </ul> Bank Allowance for impairment losses <ul> <li>Financial investments available-for-sale</li> <li>Financial investments held-to-maturity</li> </ul> ALLOWANCE FOR IMPAIRMENT LOSSES		- 318 318 -	- 1,287	3,53 3,85 3,85 3,53
<ul> <li>Group</li> <li>Allowance for impairment losses</li> <li>Financial investments available-for-sale</li> <li>Financial investments held-to-maturity</li> </ul> Bank Allowance for impairment losses <ul> <li>Financial investments available-for-sale</li> <li>Financial investments held-to-maturity</li> </ul> ALLOWANCE FOR IMPAIRMENT LOSSES ON OTHER ASSETS Group Allowance for /(write-back of) impairment losses:		- 318 318 -	- 1,287	3,53 3,85 3,85 3,53
<ul> <li>Group</li> <li>Allowance for impairment losses</li> <li>Financial investments available-for-sale</li> <li>Financial investments held-to-maturity</li> </ul> Bank Allowance for impairment losses <ul> <li>Financial investments available-for-sale</li> <li>Financial investments held-to-maturity</li> </ul> ALLOWANCE FOR IMPAIRMENT LOSSES Group		- 318 318 -	- 1,287	3,53 3,85 3,85 3,53

12,260

-

12,260

-

## A26. SEGMENTAL INFORMATION ON REVENUE AND PROFIT

The segment analysis by activity for the individual and cumulative quarters ended 31 December 2017 are as follows:-

	< Current year's individual quarter ended 31 December 2017					
	Commercial Banking RM'000	Investment Banking RM'000	Insurance RM'000	Others RM'000	Eliminations RM'000	Group RM'000
Revenue						
External revenue	347,195	169,510	-	2,351	-	519,056
Intersegment revenue	22,283	(4,355)	-	241	(2,522)	15,647
Segment revenue	369,478	165,155	-	2,592	(2,522)	534,703
Overhead expenses of which :-	(185,674)	(123,344)	-	(3,524)	2,522	(310,020)
Depreciation of property and equipment Amortisation of intangible assets	(3,964) (3,081)	(2,285) (3,686)	-	(63) (16)	-	(6,312) (6,783)
Additional allowances for impairment						
on loans, advances and financing, trade receivables, securities and other assets	(12,450)	(1,448)	-	-	-	(13,898)
Segment results	171,354	40,363	-	(932)	-	210,785
Share of results of a joint venture (net of tax) Share of results of an associate	-	-	(4,070)	-	-	(4,070)
(net of tax)	-	-	17,140	-	-	17,140
Profit before taxation and zakat Zakat	171,354	40,363 (371)	13,070	(932)	-	223,855 (371)
Profit before taxation Taxation	171,354	39,992	13,070	(932)	-	223,484 (47,365)
Net profit for the individual quarter					_	176,119

	<	- Current year's	cumulative qua	rter ended 31 I	December 2017	>
	Commercial Banking RM'000	Investment Banking RM'000	Insurance RM'000	Others RM'000	Eliminations RM'000	Group RM'000
Revenue						
External revenue	1,388,594	169,510	-	2,351	-	1,560,455
Intersegment revenue	6,636	(4,355)	-	241	(2,522)	-
Segment revenue	1,395,230	165,155	-	2,592	(2,522)	1,560,455
Operating expenses of which :-	(809,943)	(123,344)	-	(3,524)	2,522	(934,289)
Depreciation of property and equipment Amortisation of intangible assets	(15,329) (11,012)	(2,285) (3,686)	-	(63) (16)	-	(17,677) (14,714)
Additional allowances for impairment on loans, advances and financing, trade receivables, securities and other assets	(83,718)	(1,448)	-	_	-	(85,166)
Segment results	501,569	40,363	-	(932)	-	541,000
Share of results of a joint venture (net of tax) Share of results of an associate	-	-	(4,070)	-	-	(4,070)
(net of tax)	-	-	17,140	-	-	17,140
Profit before taxation and zakat Zakat	501,569 (3,000)	40,363 (371)	13,070	(932)	-	554,070 (3,371)
Profit before taxation Taxation	498,569	39,992	13,070	(932)	-	550,699 (126,261)
Net profit for the cumulative quarter					_	424,438

#### A27. SUBSEQUENT MATERIAL EVENT

There were no material events subsequent to the balance sheet date that require disclosure or adjustments to the unaudited condensed interim financial statements other than those disclosed in Note B6.

#### A28. CHANGES IN THE COMPOSITION OF THE GROUP

There were no significant changes in the composition of the Group during the current financial quarter under review other than the following:-

#### a) Acquisition of entire share capital of ABB Trustee Berhad by AFFIN Hwang Investment Bank Berhad and its subsidiaries

On 25 January 2017, AFFIN Hwang Investment Bank Berhad and its subsidiaries, namely, AFFIN Hwang Nominees (Tempatan) Sdn Bhd, AFFIN Hwang Nominees (Asing) Sdn Bhd, AHC Global Sdn Bhd (formerly known as Classic Uptrend Sdn Bhd) and AHC Associates Sdn Bhd (formerly known as Sole Delta Sdn Bhd) had completed the acquisition of 100,000 ordinary shares of RM10 each, of which RM5 is fully paid-up, representing 100% equity interest in ABB Trustee Berhad ("ABBT") from AFFIN Bank Berhad and the other four shareholders of ABBT shares, for a total cash consideration of RM630,000.00 based on the audited net asset value of ABBT as at 31 December 2015.

#### b) Group Reorganisation

Pursuant to the Group Reorganisation as disclosed in Note B6, AHB had on 16 October 2017 transferred its entire equity interest in the following companies to AFFIN Bank Berhad ("ABB") :-

- AFFIN Hwang Investment Bank Berhad ("AHIB"), a wholly-owned subsidiary of AHB;
- AFFIN MoneyBrokers Sdn Bhd ("AMB"), a wholly-owned subsidiary of AHB;
- AXA AFFIN Life Insurance Berhad ('AALI"), a 51%-owned joint venture company of AHB; and
- AXA AFFIN General Insurance Berhad ("AAGI"), a 37.07%-owned associated company of AHB.

The transfer consideration for the above Companies of RM2.505 billion had been fully satisfied by ABB on 16 October 2017. The consideration for AHIB, AMB and AALI totalling RM2,137,078,000 was satisfied by way of issuance of 254,158,931 new ordinary shares in ABB while the consideration of AAGI of RM367,945,000 was fully satisfied by ABB in cash.

The effect of predecessor accounting arising from the Group Reorganisation is summarised in Note B6 (4).

(c) Acquisition of Additional 15,325,747 ordinary shares of RM1.00 each, representing 12.88% Equity Interest in AXA AFFIN General Insurance Berhad ("AAGI") from Felda Marketing Services Sdn Bhd

The Bank had on 28 December 2017 acquired additional 15,325,747 ordinary shares of RM1.00 each representing 12.88% equity interest in AAGI at a price of RM11.78 per share from Felda Marketing Services Sdn Bhd for a total consideration of RM180.5 million. Pursuant thereto, ABB holds a total 59,460,710 ordinary shares in AAGI representing 49.95% equity interest therein.

#### A29. COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Group makes various commitments and incur certain contingent liabilities with legal recourse to their customers. No material losses are anticipated as a result of these transactions. The commitments and contingencies are not secured over the assets of the Group.

The notional amounts of the commitments and contigencies of the Group are as follows :-

	<grou< th=""><th>ıp</th><th><banl< th=""><th>k</th></banl<></th></grou<>	ıp	<banl< th=""><th>k</th></banl<>	k
	Principal A	mount	Principal A	mount
	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000
Direct credit substitutes	573,469	423,565	376,301	390,178
Transaction related contingent items	2,091,113	2,252,924	1,797,759	1,970,056
Short-term self-liquidating trade-related contingencies	431,400	496,339	151,867	183,789
Foreign exchange related contracts <sup>#</sup>				
- Less than one year	12,007,480	6,667,157	7,587,059	7,636,993
- One year to less than five years	380,815	383,035	97,051	383,035
- Five years and above	42,485	42,485	42,485	42,485
Interest rate related contracts #				
- Less than one year	886,000	593,125	736,000	593,125
- One year to less than five years	2,216,148	1,187,148	701,148	1,187,148
- Five years and above	1,115,000	830,000	1,115,000	830,000
Irrevocable commitments to extend credit				
- Maturity less than one year	8,349,806	7,663,856	6,707,971	6,534,578
- Maturity more than one year	3,255,925	1,514,728	1,598,619	1,044,742
Commitments that are unconditionally cancelled at any time by the bank without prior notice or that effectively provide for automatic cancellation due to deterioration in borrowers'				
creditworthiness	571,760	198,586	136,844	159,049
Unutilised credit card lines	364,163	230,550	363,825	230,550
	32,285,564	22,483,498	21,411,929	21,185,728

# The fair value of these derivatives has been recognised as "derivative financial assets" and "derivative financial liabilities" in the statement of financial position.

AFFIN BANK BERHAD (Company No. 25046 T) Condensed Interim Financial Statements Explanatory Notes - Financial Quarter and Year Ended 31 December 2017

#### A30. DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments measured at their fair values together with their corresponding contract/notional amounts and classified by remaining period to maturity/repricing date (whichever is earlier) as at reporting date are as follows:-

	<	Contract/Noti	onal Amount	>	<	Positive Fa	air Value	>	<	Negative I	Fair Value	>
	Up To 1 Year	> 1 - 3 Years	> 3 Years	Total	Up To 1 Year	>1 - 3 Years	> 3 Years	Total	Up To 1 Year	> 1 - 3 Years	> 3 Years	Total
GROUP	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
As at 31 December 2017												
Trading derivatives												
Foreign exchange contracts												
- Currency forwards	3,714,719	121,129	42,422	3,878,270	4,090	1,557	428	6,075	97,837	5,664	3,036	106,537
- Cross currency swaps	5,481,984	96,030	42,485	5,620,499	94,236	316	2,331	96,883	108,260	27,157	(1,661)	133,756
- Currency swaps	2,810,777	87,787	33,447	2,932,011	42,251	5,042	2,918	50,211	5,147	-	-	5,147
Interest rate contracts												
- Interest rate swaps	886,000	1,179,148	2,152,000	4,217,148	2,715	1,388	15,853	19,956	4,014	2,898	11,324	18,236
	12,893,480	1,484,094	2,270,354	16,647,928	143,292	8,303	21,530	173,125	215,258	35,719	12,699	263,676
As at 31 December 2016												
Trading derivatives												
Foreign exchange contracts												
- Currency forwards	2,176,144	-	-	2,176,144	113,263	-	-	113,263	15,223	-	-	15,223
- Cross currency swaps	4,491,013	287,005	138,515	4,916,533	33,467	1,220	1,754	36,441	211,237	117,265	42,514	371,016
Interest rate contracts												
- Interest rate swaps	593,125	987,000	1,030,148	2,610,273	2,185	4,011	11,404	17,600	2,970	5,854	7,709	16,533
	7,260,282	1,274,005	1,168,663	9,702,950	148,915	5,231	13,158	167,304	229,430	123,119	50,223	402,772

AFFIN BANK BERHAD (Company No. 25046 T) Condensed Interim Financial Statements Explanatory Notes - Financial Quarter and Year Ended 31 December 2017

#### A30. DERIVATIVE FINANCIAL INSTRUMENTS (Cont.)

Derivative financial instruments measured at their fair values together with their corresponding contract/notional amounts and classified by remaining period to maturity/repricing date (whichever is earlier) as at reporting date are as follows:-

	<	Contract/Noti	onal Amount	>	<	Positive Fa	air Value	>	<	Negative	Fair Value	>
BANK	Up To 1 Year RM'000	> 1 - 3 Years RM'000	> 3 Years RM'000	Total RM'000	Up To 1 Year RM'000	> 1 - 3 Years RM'000	> 3 Years RM'000	Total RM'000	Up To 1 Year RM'000	> 1 - 3 Years RM'000	> 3 Years RM'000	Total RM'000
As at 31 December 2017												
Trading derivatives												
Foreign exchange contracts - Currency forwards - Cross currency swaps	1,391,386 6,195,673	1,021 96,030	- 42,485	1,392,407 6,334,188	2,111 97,129	5 316	2,332	2,116 99,777	58,249 110,428	27,157	- (1,661)	58,249 135,924
Interest rate contracts - Interest rate swaps	736,000	334,148	1,482,000	2,552,148	2,715	1,385	14,826	18,926	3,797	2,455	10,452	16,704
	8,323,059	431,199	1,524,485	10,278,743	101,955	1,706	17,158	120,819	172,474	29,612	8,791	210,877
As at 31 December 2016												
Trading derivatives												
Foreign exchange contracts - Currency forwards - Cross currency swaps	2,142,988 5,494,005	- 287,005	- 138,515	2,142,988 5,919,525	111,513 34,153	- 1,220	- 1,754	111,513 37,127	14,510 218,461	- 117,265	42,514	14,510 378,240
Interest rate contracts - Interest rate swaps	593,125	987,000	1,030,148	2,610,273	2,185	4,011	11,404	17,600	2,970	5,854	7,709	16,533
	8,230,118	1,274,005	1,168,663	10,672,786	147,851	5,231	13,158	166,240	235,941	123,119	50,223	409,283

### A30. DERIVATIVE FINANCIAL INSTRUMENTS (Cont.)

Foreign exchange and interest rate related contracts are subject to market risk, credit risk and liquidity risk.

### Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to market risk. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions. As at the reporting date, the notional amount of foreign exchange exposure which was not hedged and hence, exposed to market risk was RM64.5 million (FYE 31/12/2016: RM54.1 million), while the notional amount of interest rate contract was RM690.1 million (FYE 31/12/2016: RM843.3 million).

### Credit risk

Credit risk arises from the possibility that a counter-party may be unable to meet the terms of a contract in which the commercial bank has a gain position. As at the reporting date, the amounts of foreign exchange and interest rate credit risk, measured in terms of the cost to replace the profitable contracts, was RM363.7 million (FYE 31/12/2016: RM478.1 million) and RM341.7 million (FYE 31/12/2016: RM92.7 million) respectively. This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

#### Liquidity risk

Liquidity risk on derivatives is the risk that the derivative position cannot be closed out promptly. The exposure to liquidity risk is mitigated by entering into transactions where the underlying financial instruments are widely traded and also easily closed out through alternative markets.

#### **Cash Requirement of the Derivatives**

Cash requirements of the derivatives may arise from margin requirements to post cash collateral with counterparties as the fair value moves beyond the agreed upon threshold limits in the counterparties' favour, or upon downgrade in the Bank's credit ratings. As at the reporting date, there is no requirement for the Group to post any additional cash collateral on its derivative contracts.

#### **Related Accounting Policies**

The related accounting policies for off-balance sheet financial instruments applied in the condensed interim financial statements are consistent with those applied in the annual financial statements for the year ended 31 December 2016.

### A31. FAIR VALUE MEASUREMENTS

The following table presents assets and liabilities measured at fair value and classified by level of the following fair value measurement hierarchy:-

- (a) Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities
- (b) Level 2 quoted prices for identical or similar instruments in markets that are not active; and model-derived which inputs other than quoted prices included within Level 1 that are observable for the asset or liability, directly or indirectly.
- (c) Level 3 valuations derived from valuation techniques in which one or more significant inputs are not based on observable market data.

Group	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
31 December 2017 Assets				
Financial assets at FVTPL				
- Money market instruments	-	40,702	-	40,702
- Equity securities	45,675	-	-	45,675
- Corporate bonds/Sukuk	-	18,803	-	18,803
Derivative financial assets	-	173,125	-	173,125
Financial investments available-for-sale *				
- Money market instruments	-	4,405,992	-	4,405,992
- Equity securities	233,637	51,200	279,853	564,690
- Corporate bonds/Sukuk	-	9,656,677	-	9,656,677
	279,312	14,346,499	279,853	14,905,664
Liabilities				
Derivative financial liabilities	-	263,676	-	263,676
31 December 2016 Assets				
Derivative financial assets Financial investments available-for-sale *	-	167,304	-	167,304
- Money market instruments	-	4,977,979	-	4,977,979
- Equity securities	-	-	246,637	246,637
- Corporate bonds/Sukuk	-	5,055,381	-	5,055,381
	-	10,200,664	246,637	10,447,301
Liabilities				
Derivative financial liabilities	-	402,772	-	402,772

\* Net of allowance for impairment losses

### A31. FAIR VALUE MEASUREMENTS

31 December 2017AssetsFinancial assets at FVTPL-10,129-10,1Derivative financial assets-120,819-120,8	000
Derivative financial eccets 120.810 120.8	129
Derivative infancial assets - 120,819 - 120,8	819
Financial investments available-for-sale *	
- Money market instruments - 3,648,088 - 3,648,0	)88
- Equity securities 259,242 259,2	
- Corporate bonds/Sukuk - 4,580,488 - 4,580,4	188
- 8,359,524 259,242 8,618,7	766
Liabilities	
Derivative financial liabilities - 210,877 - 210,8	377
31 December 2016 Assets	
Derivative financial assets - 166,240 - 166,2 Financial investments available-for-sale *	240
- Corporate Bonds and/or Sukuk - 4,046,476 - 4,046,4	176
- Equity securities 246,637 246,6	537
- Money market instruments - 4,153,476 - 4,153,4	176
- 8,366,192 246,637 8,612,8	329
Liabilities	
Derivative financial liabilities - 409,283 - 409,2	283

\* Net of allowance for impairment losses

Financial instruments are classified as Level 1 if their value is observable in an active market. Such instruments are valued by reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted prices is readily available, and the price represents actual and regularly occurring market transactions. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an on-going basis. These would include actively traded listed equites and actively exchange-traded derivatives.

Where fair value is determined using unquoted market prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2. In cases where quoted prices are generally not available, the Group then determine fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high.

Financial instruments are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data (unobservable inputs). Such inputs are generally determined based on observable inputs of a similar nature, historical observations on the level of the input or other analytical techniques.

#### A31. FAIR VALUE MEASUREMENTS (Cont.)

This category includes unquoted shares held for socio economic reasons. Fair values for shares held for socio economic reasons are based on the net tangible assets of the affected companies. The Group exposure to financial instruments classified as Level 3 comprised a small number of financial instruments which constitute an insignificant component of the Group's portfolio of financial instruments. Hence, changing one or more of the inputs to reasonable alternative assumptions would not change the value significantly for the financial assets in Level 3 of the fair value hierarchy.

The Group recognise transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. Transfers between fair value hierarchy primarily due to change in the level of trading activity, change in observable market activity related to an input, reassessment of available pricing information and change in the significance of the unobservable input. There were no transfers between Level 1, 2 and 3 of the fair value hierarchy during the financial period (2016: Nil).

The following table present the changes in Level 3 instruments for the financial year ended:-

	<gre< th=""><th>oup</th><th><ban< th=""><th>k&gt;</th></ban<></th></gre<>	oup	<ban< th=""><th>k&gt;</th></ban<>	k>
	<b>31/12/2017</b> RM'000	<b>31/12/2016</b> RM'000	<b>31/12/2017</b> RM'000	<b>31/12/2016</b> RM'000
As at beginning of the financial year	246,637	205,423	246,637	204,898
Amount arising from Group Reorganisation	19,864	-	-	-
Purchases	22,724	30,045	22,724	30,045
Sales	(4,159)	(25)	(4,159)	-
Reclassified to investment in associate	-	(500)	-	-
Net changes in interest accrued	(15)	-	(15)	-
Total (losses)/gains recognised				
in other comprehensive income	(5,198)	12,012	(5,945)	12,012
Allowance for impairment losses	-	(318)	-	(318)
As at end of the financial year	279,853	246,637	259,242	246,637

### Effect of changes in significant unobservable assumptions to reasonably possible alternative

As at reporting date, financial instruments measured with valuation techniques using significant unobservable inputs (Level 3) mainly include unquoted shares held for socio economic purposes.

### A32. CAPITAL ADEQUACY

With effect from 1 January 2013, the total capital and capital adequacy ratios of the Group and the Bank are computed in accordance with Bank Negara Malaysia's Capital Adequacy Framework (Capital Components) dated 28 November 2012. The Group and the Bank are currently adopting Standardised Approach for Credit Risk and Market Risk, the Basic Indicator Approach for Operational Risk. In line with the transitional arrangements under the Bank Negara Malaysia's Capital Adequacy Framework (Capital Components), the minimum capital adequacy requirement for Common Equity Tier I ("CET I") Capital Ratio, Tier I Capital Ratio and Total Capital Ratio are 5.750% (2016: 5.125%), 7.250% (2016: 6.625%) and 9.250% (2016: 8.625%) respectively for year 2017.

		Grou	p (#)	Ba	k	
		31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000	
a)	The components of CET I, Tier I Tier II capital :-					
	CET I/Tier I capital					
	Paid-up share capital Share premium Statutory reserves	4,684,752	1,688,770 858,904 1,721,637	4,684,752	1,688,770 858,904 1,416,621	
	Retained profits Unrealised gains and losses on AFS Translation reserve	2,670,888 97,596 151	1,178,962 98,985 -	1,987,315 121,638 -	913,359 122,753 -	
		7,453,387	5,547,258	6,793,705	5,000,407	
	Less Regulatory adjustments:- - Goodwill and other intangibles - 55% of cummulative unrealised gains of AFS - Investments in subsidiaries/joint venture/associate	(903,962) (53,678) (581,498)	(164,089) (54,442) (450)	(171,980) (66,901) (3,020,467)	(167,982) (67,514) (345,134)	
	Total CET I Capital	5,914,249	5,328,277	3,534,357	4,419,777	
	Non-controlling interest Total Tier I Capital (a)	9,213 5,923,462	5,328,277	- 3,534,357	4,419,777	
	<u>Tier II capital</u> Subordinated MTNs/loans Collective impairment @ Regulatory adjustments	2,000,000 129,725 436,217	1,180,000 137,903 280,204	2,000,000 94,643 314,759	1,180,000 109,362 207,026	
	Less : Investment in subsidiaries/joint venture/associate	(145,374)	(300)	(755,117)	(230,090)	
	Total Tier II Capital (b)	2,420,568	1,597,807	1,654,285	1,266,298	
	Total Tier I & II Capital (a) + (b)	8,344,030	6,926,084	5,188,642	5,686,075	
	Capital base before proposed dividends Proposed dividends	8,344,030	6,926,084 (76,300)	5,188,642	5,686,075 (76,300)	
	Capital base after proposed dividends	8,344,030	6,849,784	5,188,642	5,609,775	
b)	The breakdown of risk-weighted assets :-					
	Credit risk Market risk Operational risk	45,275,347 604,034 2,544,825	40,928,681 333,445 2,408,896	32,752,159 242,490 1,916,984	32,838,523 296,191 1,956,481	
	Total risk-weighted assets	48,424,206	43,671,022	34,911,633	35,091,195	
c)	Capital adequacy ratios :-					
	Before deducting proposed dividends:- CET I capital ratio Tier I capital ratio Total capital ratio	12.213% 12.232% 17.231%	12.201% 12.201% 15.860%	10.124% 10.124% 14.862%	12.595% 12.595% 16.204%	
	After deducting proposed dividends:- CET I capital ratio Tier I capital ratio Total capital ratio	12.213% 12.232% 17.231%	12.026% 12.026% 15.685%	10.124% 10.124% 14.862%	12.378% 12.378% 15.986%	

@ Qualifying collective impairment is restricted to allowances on the unimpaired loans, advances and financing.

# The group comprises the banking and non-banking subsidiaries.

### A32. CAPITAL ADEQUACY

In accordance with BNM's Guidelines on Investment Account, the credit and market risk weighted on the assets funded by the Restricted Investment Accounts ("RIA") are included in calculation of capital adequacy for the Bank. As at 31 December 2017, RIA are included in calculation of capital adequacy for the Bank. As at 31 December 2017, RIA assets included in the Total Capital Ratio calculation amounted to RM2,749.8 million (2016: RM2,112.2 million).

The capital adequacy ratios of AFFIN Islamic Bank Berhad are as follows:-

	Econom	ic Entity	Bank		
	31/12/2017 31/12/2016		31/12/2017	31/12/2016	
(Before and after deducting proposed dividend)					
CET 1 capital ratio	15.086%	12.421%	15.087%	12.424%	
Tier 1 capital ratio	15.086%	12.421%	15.087%	12.424%	
Total Capital Ratio	16.251%	13.598%	16.251%	13.598%	

The capital adequacy ratios of AFFIN Hwang Investment Bank Berhad are as follows:-

	The Group		Ba	nk
	31/12/2017	31/12/2016	31/12/2017	31/12/2016
(Before deducting proposed dividend)				
CET 1 capital ratio	34.802%	-	40.546%	-
Tier 1 capital ratio	35.059%	-	40.546%	-
Total Capital Ratio	35.438%	-	40.546%	-
(After deducting proposed dividend)				
CET 1 capital ratio	32.342%	-	37.449%	-
Tier 1 capital ratio	32.599%	-	37.449%	-
Total Capital Ratio	32.978%	-	37.449%	-
-				

## A33. OPERATIONS OF ISLAMIC BANKING - AFFIN ISLAMIC BANK BERHAD

## (i) Unaudited Statements of Financial Position

	Group		
	31/12/2017 RM'000	31/12/2016 RM'000	
ASSETS			
Cash and short-term funds	1,423,594	1,057,844	
Financial investments available-for-sale	2,377,724	1,833,408	
Financial investments held-to-maturity	-	72,122	
Derivative financial assets	2,623	8,987	
Financing, advances and other financing	15,369,747	11,914,943	
Other assets	17,833	7,901	
Statutory deposit with Bank Negara Malaysia	400,640	332,000	
Investment in associate	750	750	
Amount due from associate/joint venture	33,349	47,225	
Amount due from holding company	406,523	-	
Deferred tax assets	5,020	8,056	
Property and equipment	2,411	2,347	
FOTAL ASSETS	20,040,214	15,285,583	
LIABILITIES, ISLAMIC BANKING CAPITAL FUNDS			
Deposits from customers	14,199,332	10,528,698	
investment accounts of customers	449	-	
Deposits and placements of banks			
and other financial institutions	1,261,400	1,248,993	
Investment accounts due to designated		• • • • • • • •	
financial institutions	2,749,016	2,110,049	
Derivative financial liabilities	3,258	1,412	
Other liabilities	67,456	233,159	
Provision for taxation	1,150	6,015	
Total Liabilities	18,282,061	14,128,326	
ISLAMIC BANKING CAPITAL FUNDS			
Share capital	1,060,000	560,000	
Reserves	698,153	597,257	
Fotal Islamic Banking Capital Funds	1,758,153	1,157,257	
FOTAL LIABILITIES AND ISLAMIC BANKING CAPITAL FUNDS	20,040,214	15,285,583	
COMMITMENTS AND CONTINGENCIES	4,734,028	3,317,468	

# A33. OPERATIONS OF ISLAMIC BANKING - AFFIN ISLAMIC BANK BERHAD (Cont.)

### (ii) Unaudited Income Statements

	<	>Group>					
	Individual Q 31/12/2017 RM'000	uarter Ended 31/12/2016 RM'000	Cumulative Q 31/12/2017 RM'000	uarter Ended 31/12/2016 RM'000			
Income derived from investment of depositors' funds and others	196,007	147,849	694,666	563,363			
Income derived from investment of investment account funds	29,343	27,390	110,519	99,644			
Income derived from investment of shareholders' funds	20,354	13,951	71,254	51,286			
Allowance for impairment on financing and advances	(3,633)	1,989	(27,099)	3,761			
Impairment losses on other assets	(18,329)	-	(18,329)	-			
Total distributable income	223,742	191,179	831,011	718,054			
Income attributable to depositors	(146,764)	(109,429)	(537,379)	(438,943)			
	76,978	81,750	293,632	279,111			
Other operating expenses	(46,227)	(35,490)	(172,630)	(132,822)			
Profit before taxation and zakat	30,751	46,260	121,002	146,289			
Zakat	-	-	(3,000)	(2,887)			
Profit before taxation	30,751	46,260	118,002	143,402			
Taxation	(7,075)	(9,087)	(28,255)	(30,804)			
Net profit for the financial year	23,676	37,173	89,747	112,598			

## (iii) Unaudited Statements of Comprehensive Income

	<>			
	Individual Q 31/12/2017	uarter Ended 31/12/2016	Cumulative Q 31/12/2017	uarter Ended 31/12/2016
	RM'000	RM'000	RM'000	RM'000
Profit after taxation	23,676	37,173	89,747	112,598
Other comprehensive income :-				
- Net fair value change in financial investments available-for-sale	(9,261)	(45,240)	14,670	(13,363)
- Deferred tax on revaluation of financial investments available-for-sale	2,223	10,857	(3,521)	3,207
Other comprehensive income/(loss) for the financial year, net of tax	(7,038)	(34,383)	11,149	(10,156)
Total comprehensive income for the financial period	16,638	2,790	100,896	102,442

## A33. OPERATIONS OF ISLAMIC BANKING - AFFIN ISLAMIC BANK BERHAD (Cont.)

(iv) Financing

(v)

		Gro	oup
		31/12/2017 RM'000	31/12/2016 RM'000
<u>By type</u>			
Cash line		312,995	278,880
Term financing			
- Housing financing		4,399,777	2,857,530
- Syndicated term fina	ncing	1,065,163	582,739
- Hire purchase receiv	ables	3,864,507	3,181,358
- Business term finance	ing	4,300,525	3,541,779
Bills receivables		8,228	21,376
Trust receipts		14,717	6,938
Interest-free accepted	bills	250,246	174,623
Staff financing		28,931	13,109
Credit/charge cards		12	-
Revolving credit		1,205,946	1,319,609
		15,451,047	11,977,941
	for impairment losses	(21.020)	(10.000
	impairment	(24,039)	(18,003
- Collective	impairment	(57,261)	(44,995
Total net financing		15,369,747	11,914,943
) Impaired financing			
(a) Movements of imp	paired financing		
Balance at the beg	inning of financial year	97,498	141,708
-	ired during the financial year	419,647	164,338
Reclassified as no	n-impaired during the financial year	(337,769)	(111,590
Amount recovered	I during the financial year	(28,700)	(87,213
Amount written-o	ff during the financial year	(8,366)	(9,745
Balance at the end	of financial year	142,310	97,498
(b) Movements in the	allowance for impairment on financing		
Collective impair			
-	inning of financial year	44,995	36,671
•	write-back) made during the financial year	20,595	13,897
Amount written-o	ff during the financial year	(8,329)	(5,573
Balance at the end	of financial year	57,261	44,995
Individual impair	ment		
-	inning of financial year	18,003	38,516
-	luring the financial year	16,404	19,340
	l during the financial year	(8,096)	(35,863
	ff during the financial year	-	(4,149
Amount written-o		(991)	
	nt of allowance		1194
Unwinding discou Exchange differen		(881) (1,391)	(198 357

# A33. OPERATIONS OF ISLAMIC BANKING - AFFIN ISLAMIC BANK BERHAD (Cont.)

# (vi) Deposits from customers

	Group	
	31/12/2017 RM'000	31/12/2016 RM'000
Qard		
Demand deposits	3,071,743	2,572,559
Savings deposits	539,826	477,284
	3,611,569	3,049,843
Mudarabah		
General investment deposits	76,332	104,047
Tawarruq		
Murabahah term deposits	9,925,402	6,606,396
Commodity Murabahah Deposit (CMD)	586,029	768,412
	10,511,431	7,374,808
Total deposits from customers	14,199,332	10,528,698

## Part B - Explanatory Notes pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad

#### **B1. REVIEW OF PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES**

Financial review for individual and cummulative quarter ended 31/12/2017 against preceding year's corresponding quarter ended 31/12/2016

	Individual Quarter ended		Changes		Cummulative Quarter ended		Changes	
	31/12/2017 RM'000	31/12/2016 RM'000	RM'000	%	31/12/2017 RM'000	31/12/2016 RM'000	RM'000	%
Revenue	534,703	358,685	176,018	49.07	1,560,455	1,324,430	236,025	17.82
Operating Profit	210,785	167,312	43,473	25.98	541,000	602,758	(61,758)	(10.25)
Profit Before Interest and Tax	223,855	167,312	56,543	33.79	554,070	602,758	(48,688)	(8.08)
Profit Before Tax	223,484	167,312	56,172	33.57	550,699	599,871	(49,172)	(8.20)
Profit After Tax	176,119	129,953	46,166	35.53	424,438	464,131	(39,693)	(8.55)
Profit attributable to equity holders of the Company	169,536	129,953	39,583	30.46	417,855	464,131	(46,276)	(9.97)

The Group reported a profit before tax ("PBT") of RM223.5 million for the current financial quarter as compared to RM167.3 million for the preceding year's corresponding quarter. For the year ended 31 December 2017, the Group's PBT of RM550.7 million indicated a decrease of RM49.2 million or 8.2% as compared to RM599.9 million achieved in the previous year.

As disclosed in Note B6, the Group's Reorganisation which entailed the transfer by AFFIN Holdings Berhad ("AHB") of its entire equity interest in AFFIN Hwang Investment Bank Berhad ("AHB"), AFFIN MoneyBrokers Sdn Bhd ("AMB"), AXA AFFIN Life Insurance Berhad ("AALI") and AXA AFFIN General Insurance Berhad ("AAGI") to AFFIN Bank Berhad ("ABB") on 16 October 2017. The Group applies predecessor accounting to account for business combination under common control. Consequently, the Group's results for the current and cummulative quarters have incorporated the results of AHIB, AMB, AALI and AAGI for the 3 months ended 31 December 2017. The amounts for the corresponding quarter and the previous year are not restated.

Accordingly, the Group's PBT for the individual and cummulative quarter ended 31 December 2017 are mainly attributable to the PBT of the commercial banking for the respective individual and cummulative quarter, plus the 3 months results of AHIB, AMB, AALI and AAGI.

### Commercial Banking

For the current financial quarter, the commercial banking segment reported a higher PBT of RM171.4 million as compared to RM167.3 million for the preceding year's corresponding quarter. For the year ended 31 December 2017, the commercial banking segment however reported a lower PBT of RM498.6 million as compared to RM599.9 million achieved in the previous financial year, mainly due to higher overhead expenses and higher allowance for loan impairment of RM115.8 million and RM47.7 million respectively. The increase in overhead expenses was attributable to higher personnel cost of RM117.4 million due largely to the provision for VSS ("Voluntary Separation Scheme") of RM46.5 million, salary adjustment for staff under union and higher headcount. For the year under review, the Islamic banking income and the net gain and losses on financial instruments were higher by RM61.5 million and RM29.0 million respectively, while the other operating income reduced by RM10.2 million. In addition, there was an allowance for impairment loss of RM12.3 million on advances to joint venture for the year under review.

AiBB registered a lower PBT of RM30.8 million for the current financial quarter as compared to RM46.3 million for the preceding year's corresponding quarter. For the year ended 31 December 2017, AiBB also reported a lower PBT of RM118.0 million as compared to RM143.4 million for the previous year. The increase in operating income of RM63.7 million in line with the financing growth of 29.0%, was not sufficient to cushion both the increase in overhead expenses of RM39.8 million and the allowance for financing impairment of RM27.1 million as compared to a net writeback of RM3.8 million in the previous year. In addition, there was an allowance for impairment loss of RM18.3 million on advances to joint venture for the year under review.

#### Investment Banking

The results of the investment banking segment was attributed to the results of AFFIN Hwang Investment Bank Berhad ["AFFIN Hwang IB"] Group for the 3 months ended 31 December 2017.

The AFFIN HwangIB Group reported a PBT of RM40.0 million for the 3 months ended 31 December 2017, mainly made up of net fee and commission income, net interest income, net gain /losses on financial instruments of RM114.1 million, RM24.3 million and RM21.9 million respectively, net of overhead expenses of RM120.2 million. The 70%-owned subsidiary of AFFIN HwangIB, namely AFFIN Hwang Asset Management Berhad (AHAM") also reported a PBT of RM23.4 million, mainly made up of net fee and commission income of RM91.6 million and net interest income of RM1.2 million, net of overhead expenses of RM70.2 million. The overhead expenses was mainly made up of personnel cost of RM53.0 million and promotion and marketing related expenses of RM18.5 million.

## B1. REVIEW OF PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES (Cont.)

#### Investment Banking (Cont.)

For the year ended 31 December 2017, the AHIB Group's PBT of RM170.0 million indicated a significant improvement of RM69.1 million or 68.6% as compared to RM100.8 million achieved last year. This was mainly due to higher net fee and commission income and higher net gain and losses on financial instruments of RM95.8 million and RM48.8 million respectively, in line with the improved market sentiments and trading activities during current financial year. The increase in net fee and commission income was in turn attributable to the increase in management fee income and net brokerage income of RM79.9 million and RM15.1 million respectively. The overhead expenses was up by RM92.8 million, mainly due to higher personnel cost and higher promotion and marketing related expenses of RM86.0 million and RM8.0 million respectively.

The 70%-owned subsidiary namely AFFIN Hwang Asset Management Berhad ("AHAM") registered a PBT RM52.8 million for the year ended 31 December 2017 indicated a significant improvement of 32% as compared to RM40.0 million achieved in the previous year. The improved performance was mainly attributable to higher management fee income of RM79.9 million, in line with the higher AUA ("Assets Under Administration") of RM47.4 billion as at 31 December 2017 as compared to RM36.3 billion as at 31 December 2016. The overhead expenses also increased by RM62.4 million, mainly due to higher personnel cost and higher promotion and marketing related expenses of RM47.3 million and RM13.8 million respectively, in line with the increasing business activities for the year under review.

#### Insurance

The results of the insurance segment was made up of share of after tax results of AXA AFFIN Life Insurance Berhad ("AALI") and AXA AFFIN General Insurance Berhad ("AAGI") for the 3 months ended 31 December 2017.

AXA AFFIN Life Insurance Berhad ("AALI") reported a pre-tax loss of RM10.5 million for the 3 months ended 31 December 2017 mainly made up of reserves for future policyholders' liabilities of RM10.9 million as a result of movement in MGS rate. For the year ended 31 December 2017, AALI also reported a higher pre-tax loss of RM26.1 million as compared to the pre-tax loss of RM20.2 million for the previous financial year. This was mainly attributable to higher reserves for future policyholders' liabilities of RM5.7 million and higher expenses of RM4.5 million, net of higher investment income of RM4.3 million.

AAGI reported a pre-tax profit of RM 50.7 million for the 3 months ended 31 December 2017, mainly made up of earned premium of RM288.5 million and investment income of RM27.3 million, net of net claims incurred, net commission and management expenses of RM173.5 million, RM22.1 million and RM65.3 million respectively. For the year ended 31 December 2017, AAGI also registered a lower PBT of RM143.3 million as compared to RM181.2 million achieved last year. Overall, GWP declined (GWP-5.4%YoY) on the back of market contraction, partial impact of market liberalisation as well as maintaining selective growth strategy with focus on profitability. Despite the decline in GWP, the Company managed to achieve to a profit before tax of RM143.3 million for the year under review, contributed mainly by underwriting surplus of RM62.6 million and investment income of RM96.5 million.

#### Other business segment

The results of other business segment was made up of the pretax loss of RM0.9 million of AFFIN Moneybrokers Sdn Bhd ("AMB") for the 3 months ended 31 December 2017, mainly made up of brokerage income of RM2.5 million net of overhead expenses of RM3.5 million which includes the provision for MSS ("Mutual Separation Scheme") of RM1.2 million.

For the year ended 31 December 2017, AMB also reported a lower PBT of RM0.4 million as compared to RM1.6 million achieved in the previous year, mainly due to the provision for MSS.

## **B2. COMMENTS ON CURRENT PERFORMANCE AGAINST THE PRECEDING QUARTER'S**

Financial review for current quarter against preceding quarter

	Current Financial Quarter	Preceding Financial Quarter	Changes	
	31/12/2017 RM'000	30/9/2017 RM'000	RM'000	%
Revenue	534,703	327,954	206,749	63.04
Operating Profit	210,785	58,427	152,358	260.77
Profit Before Interest and Tax	227,925	58,427	169,498	290.10
Profit Before Tax	223,484	55,427	168,057	303.20
Profit After Tax	176,119	39,902	136,217	341.38
Profit attributable to equity holders of the Company	169,536	39,902	129,634	324.88

For the current financial quarter, the Group's pre-tax profit of RM223.5 million indicated an increase of RM168.1 million or 303.2% as compared to RM55.4 million achieved in the preceding quarter. This was mainly due to the reduction in overhead expenses of RM55.0 million attributed largely to the provision for VSS of RM48.0 million in the preceding quarter, higher net gain/losses on financial instruments and higher Islamic banking income of RM20.6 million and RM13.9 million respectively. The allowance for loan impairment decreased by RM28.2 million but there was an allowance for impairment loss of RM12.3 million on advances to joint venture for the quarter under review.

In addition, pretax profit for the current financial quarter is inclusive of the 3 months results of AHIB, AMB, AALI and AAGI as mentioned in Note B1 above.

#### **B3. PROSPECTS FOR FINANCIAL YEAR 2018**

#### Commercial Banking

Malaysia's economic growth is set to continue in 2018 with GDP expected to remain strong ranging from 5.0% to 5.5%. Domestic demand will remain the key growth supported by solid labour market conditions and investments, mainly in infrastructure spending. Inflation is projected to hold at range from 3.0% to 3.5% with lower impact from global oil prices but the increasing food prices is likely to continue. With GDP growth projected above 5%, BNM is expected to raise the Overnight Policy Rate (OPR) by between 25 to 50 basis points in 2018.

Malaysian banking industry is anticipated to remain sound, supported by healthy asset quality and strong capital buffers. Loan growth for the banking sector is expected to remain flat from 5% to 6%. The Islamic banking market share is close to 30% of the banking system and it is expected to grow faster than conventional banks.

2018 will be a momentous year for the Group as we continue our growth path with AFFINITY. In addition, the reorganization of the Group is expected to strengthen the Bank's capital position. Leveraging on the Group's infrastructure, the Bank will continue to strengthen its existing offering to accelerate the development of its digital banking solution and further improve its innovativeness to meet customers' requirement.

The strategic focus for the 2018 will be on both retail and business banking segments, especially in the Small and Medium Enterprises ('SME') segment as well as transactional banking. For 2018, the Bank will also be focusing on brand visibility, compliance requirements, asset quality and liquidity management.

#### Investment Banking

The Investment Banking group is cautiously optimistic of its prospect in 2018 as it expects the domestic economic fundamentals to remain resilient notwithstanding potential external vulnerabilities such as pockets of geopolitical concerns observed in 2017 that is anticipated to continue in 2018.

The Investment Banking Group will continue on its efforts to expand its present market leading positions in the securities and asset management businesses. The increasing domestic equity capital markets and mergers and acquisitions activities in 2017 are expected to continue into 2018 and this will augur well for the investment banking business of the group. The asset management business continues to be upbeat in its performance and will continue to focus on increasing its AUA and revenue by launching more new and innovative funds locally and abroad where possible. The asset management business shall continue to focus on growing its Private Retirement Funds.

In summary, the Investment Banking Group remains positive on the industry outlook for 2018 and will continue to build resilience across its businesses, and drive efficiency savings in its business operations, with collaborative efforts across the larger AFFIN Banking Group to better serve its clientele base. However, the Investment Banking Group takes cognisant that its business and operations are highly dependent on the performance of the equity and capital markets.

#### Insurance

Outlook for the Malaysian life insurance industry remains positive on the back of economic growth, favourable demographics, increasing awareness for life and health protection, and regulatory reforms in an underpenetrated market. AXA AFFIN Life Insurance Berhad strives to be the preferred Health and Protection insurer by building strong propositions, streamlining and transforming our operations with a customer centric focus for sustainable growth.

The general insurance market experienced some contraction in 2017 amidst the second phase of liberalisation. Market conditions are still expected to be challenging in 2018 as impact of motor and fire detariffication will be felt more profoundly. AXA AFFIN General Insurance Berhad will focus on selective growth and harness benefits from transformation projects undertaken, while continuing its journey to be a customer centric insurer.

### **B4. VARIANCE OF ACTUAL PROFIT FROM FORECAST PROFIT**

There were no profit forecast and profit guarantee issued by the Group and the Bank.

## **B5. TAXATION**

<>				
Individual Quarter Ended		Cumulative Quarter Ended		
31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000	
54,337	45,922	143,003	143,516	
(7,018)	(8,563)	(18,293)	(8,396)	
46	-	1,551	620	
47,365	37,359	126,261	135,740	
	<b>31/12/2017</b> <b>RM'000</b> 54,337 (7,018) 46	31/12/2017 RM'000         31/12/2016 RM'000           54,337         45,922           (7,018)         (8,563)           46         -	31/12/2017         31/12/2016         31/12/2017           RM'000         RM'000         RM'000           54,337         45,922         143,003           (7,018)         (8,563)         (18,293)           46         -         1,551	

C ....

<----->Bank----->

	Individual Quarter Ended		Cumulative Q	uarter Ended
	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000
Malaysian Taxation :- - Income tax based on profit for the financial period	26,986	35,514	94,114	111,560
Deferred tax :- - Relating to originating temporary differences	6,984	(7,203)	(3,994)	(7,145)
Under provision in prior years :- - Current taxation	-	-	1,416	404
	33,970	28,311	91,536	104,819

For the current year, the Bank's effective tax rate was slightly higher than the statutory tax rate, mainly due to certain expenses not deductible for tax purposes, net of certain income not subject to tax or subject to lower tax rate.

For the preceding year's, the Group's effective tax rate was lower than the statutory tax rate, mainly due to certain income not subject to tax or subject to lower tax rate, net of certain expenses not deductible for tax purposes.

#### **B6. SIGNIFICANT AND SUBSEQUENT EVENT**

### Proposals in relation to the Reorganisation of AFFIN Holdings Berhad Group of Companies ["Group Reorganisation"]

On 16 February 2017, AFFIN Hwang Investment Bank Berhad ("AHIB") had on behalf of the Board of Directors of AFFIN Holdings Berhad (the "Company" or "AHB") announced that AHB and AFFIN Bank Berhad ("ABB") proposed to undertake the following proposals :-

- (i) Proposed Transfer by AHB of the following identified companies to ABB:
  - AFFIN Hwang Investment Bank Berhad, a wholly-owned subsidiary of AHB ("AHIB");
  - AFFIN Moneybrokers Sdn Bhd, a wholly-owned subsidiary of AHB ("AMB");
  - AXA AFFIN Life Insurance Berhad, a 51.00%-owned joint venture company of AHB ("AALI"); and
  - AXA AFFIN General Insurance Berhad, a 37.07%-owned associate company of AHB ("AAGI"),

(AHIB, AMB, AALI and AAGI shall collectively be referred to as the "Identified Companies" and item (i) above shall now referred to as "the Reorganisation");

- (ii) Proposed distribution of the entire shareholdings in ABB held by AHB to the entitled shareholders of AHB whose names appear in AHB's Record of Depositors on an entitlement date to be determined and announced by the Board at a later date ("Entitlement Date") ("Entitled Shareholders"), after the completion of the Reorganisation, on the Entitlement Date by way of a distribution-in-specie via a reduction of the following:
  - the entire consolidated capital of AHB (which includes the entire issued and paid-up share capital of AHB and the share premium of AHB); and
  - · the retained profits of AHB,

(item (ii) above shall now referred to as "the Distribution");

- (iii) Proposed subscription by ABB of 2 new ordinary shares in AHB ("AHB Shares") which will be undertaken simultaneously with the Proposed Distribution ("the Subscription");
- (iv) Proposed amendments of the Memorandum and Articles of Association ("M&A") of AHB and ABB to facilitate the Proposed Transfer of Listing Status ("the Amendments");
- (v) Proposed transfer of the listing status from AHB to ABB on the Main Market of Bursa Malaysia Securities Berhad ("Bursa Securities") ("the Transfer of Listing Status"); and

(the above shall collectively be referred to as the "Proposals").

#### (1) Transfer consideration for the Identified Companies and mode of satisfaction

The transfer consideration for each of the Identified Companies shall be based on their respective carrying value recorded by AHB in its management accounts as at the Cut-Off Date ("Transfer Consideration"). Carrying value comprised AHB's cost of investment in the said Identified Companies and its share of post-acquisition profits recorded by the respective Identified Companies.

The mode of satisfaction for the Transfer Consideration had been agreed to be as follows:

- for AHIB, AMB, and AALI issuance of 254,178,931 new ordinary shares in ABB ("ABB Shares"); and
- for AAGI to be fully satisfied in cash to be paid by ABB to AHB

AHB and ABB had decided to fix the number of new ABB Shares that the ABB would issue to AHB to satisfy part of the Transfer Consideration to facilitate the exchange ratio for the Distribution. As at 16 February 2017, ABB had 1,688,769,616 ABB Shares in issue whilst AHB had 1,942,948,547 AHB Shares in issue. ABB would issue 254,178,931 new ABB Shares for the Transfer Consideration of AHIB, AMB and AALI. This would result in both AHB and ABB having the same resultant number of shares in issue, being 1,942,948,547 shares.

With the equal amount number of shares in issue, AHB would be able to undertake a distribution-in-specie of 1 ABB Share for each existing AHB Share held pursuant to the Distribution, minimising the incidence of odd lots for its shareholders when undertaking the Distribution.

## (2) Inter-conditionality of the Proposals

The Reorganisation is not conditional upon any of the other Proposals.

The Distribution, the Subscription, the Amendments and the Transfer of Listing Status are inter-conditional upon each other and are also conditional upon the Reorganisation.

Save as disclosed above, the Proposals are not conditional upon any other proposal undertaken or to be undertaken by AHB or ABB.

#### **B6. SIGNIFICANT AND SUBSEQUENT EVENT**

## Proposals in relation to the Reorganisation of AFFIN Holdings Berhad Group of Companies ["Group Reorganisation"]

#### (3) Status of Corporate Proposals

#### (a) <u>The Reorganisation</u>

On 2 October 2017, AHB had entered into a share sale agreement ("SSA") with ABB in relation to the Reorganisation. The Cutoff Date for the Transfer Consideration for the Identified Companies was fixed at 30 September 2017 as all the conditions precedent to the SSA had been fulfilled by both parties on 2 October 2017.

On 16 October 2017, the Transfer Consideration for the Identified Companies had been finalised to be RM2.505 billion and satisfied by ABB, partly in cash and partly in shares as follows:-

Identified Companies	Number of shares transferred from AHB to ABB	Transfer Consideration RM'000	Mode of Consideration
AHIB	780,000,000	1,966,460	233,886,035 shares in ABB
AMB	1,000,000	22,278	2,649,692 New ABB Shares
AALI	368,000,100	148,340	17,643,204 New ABB Shares
AAGI	119,047,619	367,945	Cash
Total Consideration		2,505,023	

The Reorganisation is deemed completed on 16 October 2017.

#### (b) The Distribution

On 5 January 2018, AHIB had on behalf of the Board of Directors of AHB announced that the Entitlement Date for the Distribution was fixed at 5.00 p.m. on 22 January 2018. The said Distribution which entailed the distribution of the entire shareholding in ABB held by AHB to the Entitled Shareholders on the basis of 1 ABB share for each.

The Distribution was implemented by way of distribution-in-specie via a reduction of the entire consolidated capital of AHB and the retained earnings of AHB.

## (c) The Subscription

The Subscription was implemented concurrently with the Distribution. The said Subscription which entailed ABB subscribing to 2 new ordinary shares of AHB for RM2.00 had been completed on 30 January 2018.

Consequently, AHB had become a subsidiary of ABB upon the completion of the Distribution and the Subscription on 30 January 2018.

## (d) The Transfer of Listing Status

Upon completion of the Distribution and the Subscription, the Transfer of Listing Status from AHB to ABB was completed on 2 February 2018, where:-

- i) ABB had been admitted to the Official List of Bursa Securities in place of AHB, with the listing and quotation for the entire enlarged issued share capital of ABB on the Main Market of Bursa Securities; and
- ii) AHB and AHB shares had been withdrawn from the Official List of Bursa Securities.

## **B6. SIGNIFICANT AND SUBSEQUENT EVENT (CONT')**

## Proposals in relation to the Reorganisation of AFFIN Holdings Berhad Group of Companies ["Group Reorganisation"]

## (4) The effects of the predecessor accounting arising from the Reorganisation

The Group has adopted predecessor accounting and consolidated the acquired entity's results, assets and liabilities prospectively from the date on which the business combination between entiites under common control occurred. Consequently, the consolidated financial statements do not reflect the results of the acquired entity for the period before the transaction occured. The corresponding amounts for the previous year are not restated.

(a) Transfer of AFFIN Hwang Investment Bank Berhad ("AHIB") and AFFIN Moneybrokers Sdn Bhd ("AMB") are as follows:-

ASSETS Cash and short-term funds	606,328		
	606 328		
	000,520	3,605	609,933
Reverse repurchase agreements with			-
financial institutions	47,527	-	47,527
Deposits and placements with banks and			-
other financial institutions	10,142	5,040	15,182
Financial assets at fair value through profit and loss	194,074	-	194,074
Derivative financial assets	86,075	-	86,075
Financial investments available-for-sale	4,932,124	81	4,932,205
Financial investments held-to-maturity	31,917	-	31,917
Loans, advances and financing	1,218,034	-	1,218,034
Trade receivables	548,946	1,927	550,873
Other assets	79,654	458	80,112
Tax recoverable	17,731	406	18,137
Deferred tax assets	4,157	_	4,157
Statutory deposits with Bank Negara Malaysia	182,000	-	182,000
Property and equipment	33,679	525	34,204
Intangible assets	00,077	525	51,201
- Goodwill	678,501	11,120	689,621
- Brand name and customers relationship	41,924	11,120	41,924
- Computer software and others	7,065	154	7,219
TOTAL ASSETS	8,719,878	23,316	8,743,194
LIABILITIES			
Deposits from customers	4,793,290	-	4,793,290
Deposits and placements of banks and			,,
other financial institutions	671,106	-	671,106
Obligation on securities sold	. ,		,
under repurchase agreements	96,898	-	96,898
Derivative financial liabilities	93,517	-	93,517
Trade payables	762,707	74	762,781
Other liabilities	244,829	899	245,728
Provision for taxation	2,300	-	2,300
Deferred tax liabilities	12,151	65	12,216
TOTAL LIABILITIES	6,676,798	1,038	6,677,836
Net assets transferred to the Group	2,043,080	22,278	2,065,358
Less: Non-controlling interest	(61,155)	,	(61,155)
Effect of predecessor accounting	(15,465)	-	(15,465)
Total purchase consideration	1,966,460	22,278	1,988,738
Less: New issuance of shares	(1,966,460)	(22,278)	(1,988,738)
Add: Cash and cash equivalent of the net assets transferred	606,328	3,605	609,933
Net cash inflow from Group Reorganisation	606,328	3,605	609,933

(b) Transfer of AXA AFFIN Life Insurance Berhad ("AALI") and AXA AFFIN General Insurance Berhad ("AAGI") are as follows:-

	AALI RM'000	AAGI RM'000	Total RM'000
Share of net assets at the date of Group Reorganisation	148,340	367,945	516,285
Less: Purchase consideration			
- New issuance of shares	(148,340)	-	(148,340)
- Cash consideration	-	(367,945)	(367,945)
Premium/ discount arising from the transfer	-	-	-
Net cash outflow arising from the transfer		(367,945)	(367,945)

## **B7. GROUP BORROWINGS AND DEBT SECURITIES**

## (i) Deposits from Customers

	Gre	Group		Bank	
	31/12/2017 RM'000	31/12/2016 RM'000	31/12/2017 RM'000	31/12/2016 RM'000	
By Type of Deposits:-					
Demand Deposits	7,514,976	7,608,648	4,445,816	5,037,616	
Savings Deposits	2,068,084	2,043,157	1,528,259	1,565,872	
Fixed Deposits	34,333,682	26,549,515	20,955,124	19,839,651	
Commodity Murabahah Deposit (CMD)	586,029	768,412	-	-	
Money Market Deposits	1,450,161	518,016	1,450,161	518,016	
Negotiable Instruments of Deposits ('NIDs')	4,865,486	10,145,308	4,915,793	10,145,308	
Other deposits	101,811	-	-	-	
	50,920,229	47,633,056	33,295,153	37,106,463	
Maturity structure of fixed deposits and NIDs are as follows:-					
Due within six months	28,146,343	29,695,766	18,136,022	24,967,259	
Six months to one year	8,440,099	6,283,803	5,645,663	4,490,502	
One year to three years	2,326,825	544,151	2,065,142	512,720	
Three years to five years	285,901	171,103	24,090	14,478	
	39,199,168	36,694,823	25,870,917	29,984,959	
By Type of Customers:-					
Government and statutory bodies	8,025,732	6,970,831	2,502,386	3,766,293	
Business enterprises	13,909,710	12,855,326	8,813,469	8,536,353	
Individuals	14,544,917	12,922,185	12,927,124	11,601,961	
Domestic banking institutions	4,924,729	7,399,892	4,970,867	7,399,775	
Domestic non-banking financial institutions	8,316,341	6,332,943	3,221,556	5,052,773	
Foreign Entities	596,604	499,655	507,288	425,962	
Others	602,196	652,224	352,463	323,346	
	50,920,229	47,633,056	33,295,153	37,106,463	
Deposits and Placements of Banks and Other Financial Institut	ions				
By Type of Institutions:-					
	0.055.000	0.011.005	1 000 040	1 (11 000	

#### Licensed banks 2,875,922 2,211,825 1,611,023 1,833,042 Licensed investment banks 98,321 165,173 43,711 165,172 Bank Negara Malaysia 1,176,407 63,235 1,176,296 63,235 Other financial institutions 1,555,949 1,106,970 927,256 743,805 5,706,599 3,547,203 3,980,305 2,583,235 By Maturity Structure:-Due within six months 5,706,599 3,499,664 3,980,305 2,583,235 Six months to one year 47,539 5,706,599 3,547,203 3,980,305 2,583,235

## **B7. GROUP BORROWINGS AND DEBT SECURITIES**

1/12/2017 RM'000	31/12/2016 RM'000
-	1,304,592
2,036,144	-
2,036,144	1,304,592
	2,036,144

All the above borrowings are denominated in Ringgit Malaysia.

The movement of the Group's borrowings and debt securities during the year are summarised below:-

## a) Subordinated Term Loan

During the financial year, the Bank had fully repaid all its subordinated term loans totalling RM1.3 billion to holding company, namely AFFIN Holdings Berhad.

The interest rates for the subordinated term loans are ranging from 4.11 % to 4.69 % per annum for the financial year under review.

## b) Tier-2 Subordinated MTNs

The Bank had on 7 February 2017 and 20 September 2017 issued 2 tranches of Tier-2 Subordinated MTNs of RM1.0 billion each out of its approved BASEL III Compliant MTN programme of up to RM6.0 billion in nominal value. The Subordinated MTNs were issued for a tenure of 10 years from the issue date on a 10-year non-callable 5 basis, at a coupon rate of 5.45% and 5.03% respectively. The MTNs were issued for the purpose of general banking business and working capital requirements of the Bank.

## **B9. MATERIAL LITIGATION**

A claim by the Plaintiff against the Bank vide Write of Summons and Statement of Claim dated 22 January 2016 ("Writ") for the following:-

- i) RM56,885,317.82 together with interest at 5% per annum from 1999 till full settlement as alleged damages;
- ii) SGD9,928,473.75 together with interest at 5% per annum from 2013 till full settlement as alleged losses;
- iii) RM776,331.00 being alleged losses of Plaintiff's shares in Berlian Ferries Pte. Ltd which was transferred out as a result of his bankruptcy in 2013 with interest at 5% per annum from 2013 till full settlement as alleged losses;
- in 2013 with interest at 5% per annum from 2013 till full settlement as alleg

iv) RM500,000 as cost in respect of legal proceedings in Singapore.

The Bank had on 25 January 1996 given Suria Barisan (M) Sdn Bhd ("Suria") a credit facility of RM21.6 million ("Facility") against security of unquoted shares belonging to Naval Dockyard Sdn Bhd and guaranteed by the Plaintiff and Puan Norashikin Binti Abdul Latiff ("Guarantor").

Suria, the Plaintiff and the Guarantor ("All") defaulted in the Facility which led to the Bank filing a debt recovery action against All of them in 1999. Judgement was obtained against All on 8 July 2004.

The Plaintiff was made bankrupt on 17 January 2013. The bankruptcy was set aside in September 2015 on the grounds that he was solvent due to a third party, Chenet Finance Ltd ("Chenet") being ordered by a Singapore Court to pay damages to the Director General of Insolvency Malaysia ("DGI") as receiver of Plaintiff's Estate. The Bank has appealed and hearing of appeal is fixed on 2 April 2018 at the Federal Court.

The Plaintiff's claim ("Claim") is premised on alleged wrongful acts by the Bank as follows:-

- failure to sell 7.2 million shares in Naval Dockyard Sdn Bhd ("NDSB shares") which was pledged by Suria to the Bank as security for the Facility on a timely basis. On this claim, Plaintiff claims damages under (i) above;
- allowed the release of the Guarantor from her liability upon payment of a certain sum pursuant to her Guarantee without giving the same opportunity to the Plaintiff;
- the Bank had corresponded with the opponent of Plaintiff in Singapore to prevent the Plaintiff from claiming his assets in Singapore.
   Plaintiff has alleged conspiracy between the Bank and the opponent of the Plaintiff in Singapore. On this claim, Plaintiff claims losses under (ii) above;
- the Bank had wrongfully made Plaintiff a bankrupt in 2013 which bankruptcy was set aside in 2015. On this claim, Plaintiff claims losses under (iii) above;
- The Plaintiff is also claiming the amount of (iv) above being cost of proceedings incurred by him in Singapore.

The Bank has a good defence ("Defence") on the merits with regard to each of the alleged wrongful act as follows:-

- the sale of NDSB Shares was subject to the approval from the relevant authorities as per the terms of the Facility Agreement and the price has to be based on the offer from the approved prospective buyer;
- the release of the Guarantor is the prerogative of the Bank pursuant to the terms of the Guarantee Agreement;
- the Plaintiff's bankruptcy is based on a judgement of Court;
- the Bank's legal firm has corresponded with the legal firm of the Plaintiff's opponent in Singapore only to inform the status of the Plaintiff
  proceedings in Malaysia and any alleged conspiracy is denied;
- · The Claim for cost is unreasonable as the Bank was not in any way involved in the Singapore proceedings.

The above Claim against the Bank by the Plaintiff is as a result of the Debt Recovery Action against the Plaintiff which was commenced in the ordinary course of business.

The Board of Directors of the Bank are of the view that save for the orders, cost and other relief sought by the Plaintiff, which will only materialize if the Court rules in the Plaintiff's favour, the Writ and Statement of Claim is not expected to result in any immediate losses, material, financial and operational impact on the Bank for the current financial year ended 31 December 2017.

AFFIN BANK BERHAD (Company No. 25046 T) Condensed Interim Financial Statements Explanatory Notes - Financial Quarter and Year Ended 31 December 2017

## **B10. DIVIDENDS**

- a) The Directors do not propose any final dividend for the current financial year ended 31 December 2017.
- b) Total dividend for the current financial year : Interim dividend of 2.34 sen per share
- c) Total dividend for the previous financial year : 8.32 sen per share, comprising of an interim dividend of 3.80 sen per share and

final dividend of 4.52 sen per share

## **B11. EARNINGS PER SHARE**

	<>				
	Individual Quarter Ended		Cumulative Quarter Ended		
	31/12/2017	31/12/2016	31/12/2017	31/12/2016	
Net profit attributable to equity	1(0.52)	120.052	415 055	464 101	
holders of the Bank (RM'000)	169,536	129,953	417,855	464,131	
Weighted average number of					
ordinary shares in issue	1,849,194,023	1,688,769,616	1,742,390,925	1,688,769,616	
Basic earnings per share (sen)	9.2	7.7	24.0	27.5	

The basic earnings per share of the Group for the current financial quarter ended 31 December 2017 has been calculated based on the net profit attributable to the equity holders of the Bank of RM169,536,000 (2016: RM129,953,000) divided by the weighted average number of ordinary shares in issue during the current financial quarter of 1,849,194,023 (2016: 1,688,769,616).

The basic earnings per share of the Group for the cumulative quarter ended 31 December 2017 has been calculated based on the net profit attributable to the equity holders of the Bank of RM417,855,000 (2016: RM464,131,000) divided by the weighted average number of ordinary shares in issue during the current financial quarter of 1,742,390,925 (2016: 1,688,769,616).