# THIS CIRCULAR IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION.

If you are in any doubt as to the course of action you should take, you should consult your stockbroker, bank manager, solicitor, accountant, banker or other professional adviser immediately.

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# AFFIN HOLDINGS BERHAD

(Company No. 23218-W) (Incorporated in Malaysia)

# **CIRCULAR TO SHAREHOLDERS**

# IN RELATION TO THE

# PROPOSED RENEWAL OF SHAREHOLDERS' MANDATE AND ADDITIONAL SHAREHOLDERS' MANDATE FOR RECURRENT RELATED PARTY TRANSACTIONS OF A REVENUE OR TRADING NATURE

The resolution pertaining to the above proposal is set out in the Notice of the Company's Thirty-Ninth (39<sup>th</sup>) Annual General Meeting (AGM) which is attached in the Annual Report of the Company for the financial year ended 31 December 2014 together with the Proxy Form. The Proxy Form must be lodged at the registered office of the Company at 7th Floor, Chulan Tower, 3 Jalan Conlay, 50450 Kuala Lumpur not less than forty-eight (48) hours before the time stipulated for holding the AGM. The lodging of the Proxy Form will not preclude you from attending and voting in person at the AGM should you subsequently wish to do so.

Last date and time for lodging the Proxy Form : 18 April 2015 at 10.00 a.m.

Date and time of the AGM : 20 April 2015 at 10.00 a.m.

Venue of AGM : Taming Sari Grand Ballroom,

The Royale Chulan Kuala Lumpur,

5 Jalan Conlay, 50450 Kuala Lumpur

# **DEFINITIONS**

Except where the context otherwise requires, the following definitions shall apply throughout this Circular:

"ABB" : AFFIN Bank Berhad (25046-T), a wholly-owned subsidiary of

**AFFIN** 

"Act" : Companies Act, 1965, as may be amended from time to time and

any re-enactment thereof

"AFFIN" or the "Company" : AFFIN Holdings Berhad (23218-W)

"AFFIN Fund" : AFFIN Fund Management Berhad (22728-T), a wholly-owned

subsidiary of AFFIN Hwang Asset Management which in turn is a

70% owned subsidiary of AFFIN Hwang Investment

"AFFIN Group" or the

"Group"

AFFIN and its subsidiary companies as defined in Section 5 of

the Act

"AFFIN Hwang Investment" : AFFIN Hwang Investment Bank Berhad (formerly known as

HwangDBS Investment Bank Berhad) (14389-U), a wholly-owned

subsidiary of AFFIN

"AFFIN Hwang Asset

Management"

AFFIN Hwang Asset Management Berhad (formerly known as Hwang Investment Management Berhad) (429786-T), a 70%

owned subsidiary of AFFIN Hwang Investment

"AFFIN Investment" : AFFIN Investment Bank Berhad (9999-V), a wholly-owned

subsidiary of AFFIN

"AFFIN Islamic" : AFFIN Islamic Bank Berhad (709506-V), a wholly-owned

subsidiary of ABB which in turn is a wholly-owned subsidiary of

**AFFIN** 

"AGM" : Annual General Meeting

"AXA AFFIN Life" : AXA AFFIN Life Insurance Berhad (723739-W), a 51% owned

joint venture company of AFFIN

"Board" : Board of Directors of AFFIN

"Boustead" : Boustead Holdings Berhad (3871-H), a major shareholder of

AFFIN and a 58.89% owned subsidiary of LTAT as at LPD

"Boustead REIT" : Boustead REIT Managers Sdn Bhd (90953-K), a 62.39%

effectively owned subsidiary of LTAT as at LPD

"Bursa Securities" : Bursa Malaysia Securities Berhad (635998-W)

"CMSA" : Capital Market and Services Act, 2007

"Director" : Shall have the meaning given in Section 2(1) of the CMSA and

includes any person who is or was within the preceding six (6) months of the date on which the terms of the Recurrent Related Party Transactions were agreed upon, a director of AFFIN (or any other company which is its subsidiary or holding company) or a chief executive officer of AFFIN, its subsidiary or holding

company

# **DEFINITIONS** (continued)

"Listing Requirements" : Main Market Listing Requirements of Bursa Securities and all

amendments thereto

"LPD" : 28 February 2015 being the latest practicable date prior to the

printing of this Circular

"LTAT" : Lembaga Tabung Angkatan Tentera, a major shareholder of

**AFFIN** 

"Major Shareholder" : A person who is or was within the preceding six (6) months of the

date on which the terms of the Recurrent Related Party Transactions were agreed upon, has an interest or interests in one (1) or more voting shares in a company and the nominal amount of that share, or the aggregate of the nominal amounts of

those shares, is

(i) equal to or more than 10% of the aggregate of the nominal amounts of all the voting shares in the company; or

(ii) equal to or more than not less than 5% of the aggregate of the nominal amounts of all the voting shares in the company where such person is the largest shareholder of the

company

For the purpose of this definition, "interest in shares" shall have the meaning given in Section 6(a) of the Act and for the purpose of the Proposed Shareholders Mandate, include a major shareholder of AFFIN or any corporation which is AFFIN's

subsidiary or holding company

"Proposed Shareholders' Mandate"

Proposed renewal of shareholders' mandate and additional shareholders' mandate for the AFFIN Group to enter into

recurrent related party transactions of a revenue or trading nature which are necessary for the day to day operations and are in the

ordinary course of business of the Group

"Recurrent Related Party

Transactions"

Recurrent related party transactions of a revenue or trading

nature which are necessary for the day to day operations and are in the ordinary course of business of the AFFIN Group as

specified in Section 2.2.2 of this circular

"Related Party Transactions" : A transaction entered into by the listed issuer or its subsidiaries

which involve the interest, direct or indirect of a Related Party

"Related Party or Related

Parties"

A Director, Major Shareholder or person connected with such Director or Major Shareholder. For the purpose of the Proposed

Shareholders' Mandate, the Related Parties are set out in Section

2.2.1 of this circular

"RM" and "sen" : Ringgit Malaysia and sen respectively

"Share(s)" : Ordinary share(s) of RM1.00 each in AFFIN

"2014 Annual Report" : Annual report of AFFIN issued for the financial year ended

31 December 2014

Unless specifically referred to, words denoting the singular shall include the plural and vice versa and words denoting the masculine gender shall also include the feminine gender and vice versa.

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APPENDIX I: FURTHER INFORMATION



# **AFFIN HOLDINGS BERHAD**

(Company No. 23218-W) (Incorporated in Malaysia)

# **Registered Office:**

7<sup>th</sup> Floor, Chulan Tower 3 Jalan Conlay 50450 Kuala Lumpur

27 March 2015

# **Board of Directors of AFFIN:**

Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin (Chairman, Non-Independent Non-Executive Director)

Tan Sri Dato' Seri Lodin bin Wok Kamaruddin (Deputy Chairman, Non-Independent Non-Executive Director)

Raja Tan Sri Dato' Seri Aman bin Raja Haji Ahmad (Independent Non-Executive Director)

Dato' Mustafa bin Mohamad Ali (Independent Non-Executive Director)

Abd Malik bin A Rahman (Independent Non-Executive Director)

Tan Sri Dato' Seri Alauddin bin Dato' Mohd. Sheriff (Independent Non-Executive Director)

Ignatius Chan Tze Ching (Non-Independent Non-Executive Director)

Rosnah binti Omar (Independent Non-Executive Director)

To: The shareholders of AFFIN

Dear Sir/Madam

# PROPOSED SHAREHOLDERS' MANDATE

# 1. INTRODUCTION

At the 38<sup>th</sup> AGM held on 21 April 2014, the Company had obtained a general mandate from its shareholders for the Company and its subsidiaries to enter into Recurrent Related Party Transactions with Related Parties that are necessary for the day-to-day operations and are in the ordinary course of business carried out on normal commercial terms and on terms not more favourable to the Related Parties than those generally available to the public.

The said general mandate for Recurrent Related Party Transactions shall, in accordance with the Listing Requirements, lapse at the conclusion of the forthcoming 39<sup>th</sup> AGM unless authority for its renewal is obtained from the shareholders of the Company at the said AGM.

In this regard, on 26 March 2015, the Board had announced to Bursa Securities that the Company proposes to seek approval from its shareholders for the renewal of general mandate and additional mandate for the Company and/or its subsidiaries to enter into the Recurrent Related Party Transactions with the classes of Related Parties at the forthcoming 39<sup>th</sup> AGM in accordance with Paragraph 10.09 of Chapter 10 of the Listing Requirements.

Pursuant to Paragraph 3.1.4 of Practice Note 12 of the Listing Requirements, the Proposed Shareholders' Mandate, if approved by the shareholders of AFFIN, will take effect from the date of the passing of the ordinary resolution proposed at the forthcoming 39<sup>th</sup> AGM and shall apply until:-

- (i) the conclusion of the next AGM of the Company, at which time it will lapse, unless by a resolution passed at the said AGM, whereby the authority is renewed; or
- (ii) the expiration of the period within which the next AGM is to be held, pursuant to Section 143(1) of the Act, (but shall not extend to such extension as may be allowed pursuant to Section 143(2) of the Act); or
- (iii) revoked or varied by resolution passed by the shareholders of AFFIN in a general meeting;

whichever is earlier.

THE PURPOSE OF THIS CIRCULAR IS TO PROVIDE YOU WITH THE DETAILS OF THE PROPOSED SHAREHOLDERS' MANDATE AND TO SEEK YOUR APPROVAL FOR THE RESOLUTION PERTAINING THERETO TO BE TABLED AT THE FORTHCOMING AGM. AN EXTRACT OF THE NOTICE OF THE AGM IS ENCLOSED IN THIS CIRCULAR FOR YOUR EASE OF REFERENCE.

YOU ARE ADVISED TO READ THIS CIRCULAR CAREFULLY BEFORE VOTING ON THE ORDINARY RESOLUTION IN RELATION TO THE PROPOSED SHAREHOLDERS' MANDATE TO BE TABLED AT THE FORTHCOMING AGM.

# 2. DETAILS OF THE PROPOSED SHAREHOLDERS' MANDATE

# 2.1 Principal activities of AFFIN Group

AFFIN is principally an investment holding company while the activities of its subsidiary companies as at LPD are as follows:-

| Name of company            | Effective<br>equity<br>interest<br>held<br>(%) | Principal activities  |
|----------------------------|--|---|
| ABB                        | 100.00   | Provision of commercial banking and hire purchase services      |
| AFFIN Hwang Investment     | 100.00   | Provision of investment banking services                        |
| AFFIN Moneybrokers Sdn Bhd | 100.00   | Money-broking   |
| AFFIN-ACF Holdings Sdn Bhd | 100.00   | Investment holding  |
| AFFIN Capital Sdn Bhd      | 100.00   | In members' voluntary winding-up                                |
| AXA AFFIN Life             | 51.00  | Underwriting of life insurance business (joint venture company) |
| AFFIN Investment           | 100.00   | Dormant   |

| Name of company                            | Effective<br>equity<br>interest<br>held<br>(%) | Principal activities                         |
|--|--|--|
| Subsidiary companies of ABB                |  |  |
| AFFIN Islamic                              | 100.00   | Islamic banking services                     |
| ABB Trustee Berhad #                       | 100.00   | Trustee management services                  |
| PAB Properties Sdn Bhd                     | 100.00   | Property management services                 |
| ABB Nominee (Tempatan) Sdn<br>Bhd          | 100.00   | Share nominee services                       |
| ABB Nominee (Asing) Sdn Bhd                | 100.00   | Dormant                                      |
| AFFIN Factors Sdn Bhd                      | 100.00   | Dormant                                      |
| PAB Property Development Sdn Bhd *         | 100.00   | Dormant                                      |
| AFFIN Futures Sdn Bhd                      | 100.00   | Dormant                                      |
| ABB IT & Services Sdn Bhd *                | 100.00   | Dormant                                      |
| BSNCB Nominees (Tempatan)<br>Sdn Bhd *     | 100.00   | Dormant                                      |
| BSNC Nominees (Tempatan)<br>Sdn Bhd *      | 100.00   | Dormant                                      |
| AFFIN Recoveries Berhad                    | 100.00   | Dormant                                      |
| AFFIN-ACF Nominees<br>(Tempatan) Sdn Bhd * | 100.00   | Dormant                                      |
| AFFIN-i Nadayu Sdn Bhd                     | 50.00  | Property Development (Joint venture company) |
| KL South Development Sdn Bhd               | 30.00  | Property Development (Joint venture company) |
|  |  |  |

# Notes:

- # 80% held by ABB's directors in trust for ABB
- @ Subsidiaries with issued and paid up share capital of RM2 each
- ^ Subsidiary with issued and paid up share capital of RM5 each
- \* Application to strike off the name of the company has been filed with Suruhanjaya Syarikat Malaysia ('SSM')

|                 | Effective |                      |  |
|-----------------|-----------|----------------------|--|
|                 | equity    |                      |  |
|                 | interest  |                      |  |
|                 | held      |                      |  |
| Name of company | (%)       | Principal activities |  |

# Subsidiary companies of AFFIN Hwang Investment

| AFFIN Hwang Asset<br>Management  | 70.00  | Asset Management and management of unit trust & private retirement scheme |
|--|--------|---|
| AFFIN Hwang Futures Sdn Bhd<br>(formerly known as HDM<br>Futures Sdn Bhd)                            | 100.00 | Licensed futures brokers dealing in options & futures                     |
| AFFIN Hwang Nominees<br>(Asing) Sdn Bhd<br>(formerly known as HDM<br>Nominees (Asing) Sdn Bhd)       | 100.00 | Nominees services   |
| AFFIN Hwang Nominees<br>(Tempatan) Sdn Bhd<br>(formerly known as HDM<br>Nominees (Tempatan) Sdn Bhd) | 100.00 | Nominees services   |

# Subsidiary companies of AFFIN Investment

| AFFIN Nominees (Asing) Sdn<br>Bhd       | 100.00 | Dormant                          |
|---|--------|----------------------------------|
| AFFIN Nominees (Tempatan)<br>Sdn Bhd    | 100.00 | Dormant                          |
| Classic Precision Sdn Bhd               | 66.89  | In members' voluntary winding-up |
| Merchant Nominees (Tempatan)<br>Sdn Bhd | 100.00 | In members' voluntary winding-up |

# Subsidiary company of AFFIN Hwang Asset Management

| AFFIN Fund                                     | 70.00 | Dormant                 |
|--|-------|-------------------------|
| Asian Islamic Investment<br>Management Sdn Bhd | 70.00 | Islamic fund management |

It is envisaged that the companies within the Group would, in the ordinary course of business, enter into the Recurrent Related Party Transactions as detailed in section 2.2.2 of the Circular. It is likely that such transactions will occur with some degree of frequency and could arise at any time.

# 2.2 Classes and nature of the Recurrent Related Party Transactions

# 2.2.1 Classes of Related Parties

The Proposed Shareholders' Mandate will apply to transactions with the following classes of Related Parties:-

| Re | lated Parties  | Relationship   |
|----|--|--|
| 1. | Interested Directors   |  |
|    | Gen. (R) Dato' Seri DiRaja Tan Sri<br>Mohd Zahidi bin Haji Zainuddin | Chairman of AFFIN, nominated by LTAT   |
|    | Tan Sri Dato' Seri Lodin bin Wok<br>Kamaruddin                       | Common Director of AFFIN, ABB, AFFIN Islamic, AFFIN Hwang Investment, AFFIN Hwang Asset Management, AXA AFFIN Life, Boustead, Boustead Properties Berhad ("Boustead Properties"), Boustead Travel Services Sdn Bhd ("Boustead Travel"), Boustead REIT, Boustead Hotels & Resorts Sdn Bhd, Boustead Petroleum Marketing Sdn Bhd and Chief Executive of LTAT |
|    | Rosnah binti Omar  | An Independent Director of AFFIN   |
|    | Loke Kah Meng  | Chief Executive Officer/Managing Director of AXA AFFIN Life, nominated by AXA Asia Pacific Ltd   |
|    | Professor Arthur Li Kwok Cheung (resigned on 31 December 2014)       | A Director of AFFIN, nominated by The Bank of East Asia, Limited   |
|    | Ignatius Chan Tze Ching  | A Director of AFFIN, nominated by The Bank of East Asia, Limited   |
|    | Adrian David Li Man Kiu<br>(resigned on 31 December 2014)            | An Alternate Director of AFFIN, nominated by The Bank of East Asia, Limited  |
|    | Peter Yuen Wai Hung  | An Alternate Director of AFFIN, nominated by The Bank of East Asia, Limited  |
|    | Blair Chilton Pickerell  | A Director of AFFIN Hwang Asset<br>Management, nominated by Nikko Asset<br>Management International Limited ("Nikko<br>Asset Management")  |
|    | Seet Oon Hui Eleanor (Xue Enhui Eleanor)                             | An Alternate Director of AFFIN Hwang<br>Asset Management, nominated by Nikko<br>Asset Management   |
| 2. | Interested Major Shareholders  |  |
|    | LTAT   | A major shareholder of AFFIN with 35.28% direct interest and 20.72% indirect interest; and a major shareholder of Boustead with 58.89% direct interest as at LPD   |

| Related Parties | Relationship |
|-----------------|--------------|
|                 | 41           |

# **Interested Major Shareholders (continued)**

A major shareholder of AFFIN with a Boustead 20.69% direct interest and 0.03% indirect interest; and a 58.89% owned subsidiary of

LTAT as at LPD

A major shareholder of AFFIN with 23.52% The Bank of East Asia, Limited

direct interest as at LPD

AXA Asia Pacific Ltd A major shareholder of AXA AFFIN Life

Nikko Asset Management A major shareholder of AFFIN Hwang Asset

Management

# 3. Persons Connected to Interested Directors and Interested Major Shareholders

A major shareholder of AFFIN with a Boustead 20.69% direct interest and 0.03% indirect interest; and a 58.89% owned subsidiary of

LTAT as at LPD

Boustead Advertising Sdn Bhd ("Boustead Advertising")

A wholly-owned subsidiary of Boustead

Boustead Curve Sdn Bhd ("Boustead Curve")

A wholly-owned subsidiary of Boustead Properties which in turn is a wholly-owned

subsidiary of Boustead

Boustead Hotels & Resorts Sdn Bhd ("Boustead Hotels &

Resorts")

A wholly-owned subsidiary of Boustead Properties which in turn is a wholly-owned

subsidiary of Boustead

**Boustead Information Technology** Sdn Bhd ("Boustead Information

Technology")

A wholly-owned subsidiary of Boustead

**Boustead Management Services** 

Sdn Bhd ("BMS")

A wholly-owned subsidiary of Boustead

Boustead Petroleum Marketing Sdn Bhd ("Boustead Petroleum")

A 42% owned subsidiary of Boustead and a 54.73% effectively owned subsidiary of LTAT as at LPD

**Boustead Properties** A wholly-owned subsidiary of Boustead

Boustead Realty Sdn Bhd ("Boustead Realty")

A wholly-owned subsidiary of Boustead Properties which in turn is a wholly-owned subsidiary of Boustead

**Boustead REIT** A 62.39% effectively owned subsidiary of

LTAT as at LPD

**Boustead Travel** A wholly-owned subsidiary of Boustead

Boustead Weld Quay Sdn Bhd ("Boustead Weld Quay")

A wholly-owned subsidiary of Boustead Properties which in turn is a wholly-owned

subsidiary of Boustead

| Persons Connected to Interested D (continued)                                   | irectors and Interested Major Shareholders  |
|---|---|
| Irat Hotels & Resorts Sdn Bhd ("Irat")  | A 70% owned subsidiary of Irat Properties<br>Sdn Bhd which in turn is a 98.83%<br>effectively owned subsidiary of LTAT as at<br>LPD         |
| Perbadanan Perwira Niaga<br>Malaysia (" <b>Perwira Niaga</b> ")                 | A wholly-owned corporation of LTAT  |
| Tricor Investor & Issuing House<br>Services Sdn Bhd<br>("Tricor Issuing House") | A wholly owned subsidiary of Tricor<br>Services (M) Sdn Bhd which in turn is an<br>indirect subsidiary of The Bank of East Asia,<br>Limited |
| Tricor Investor Services Sdn Bhd ("Tricor Investor Services")                   | A wholly owned subsidiary of Tricor<br>Services (M) Sdn Bhd which in turn is an<br>indirect subsidiary of The Bank of East Asia,<br>Limited |
| Sure Reach Tricor Record<br>Management Sdn Bhd<br>("Sure Reach Tricor Record")  | A wholly owned subsidiary of The Bank of East Asia, Limited   |

Relationship

**Related Parties** 

3.

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# 2.2.2 Nature of Recurrent Related Party Transactions

The nature of the Recurrent Related Party Transactions, which are to be covered by the Proposed Shareholders' Mandate and the estimated value of the Recurrent Related Party Transactions are as follows:-

| AFFIN Group    | Related Party                        | Nature of Transaction   | Interested Directors/Major<br>Shareholders/person(s) connected<br>to interested Directors or<br>interested Major Shareholders (i)  | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date <sup>(ii)</sup> (RM'000) | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 28 March 2014 (RM'000) | Actual value<br>transacted from<br>the previous AGM<br>up to LPD<br>(RM'000) |
|----------------|--------------------------------------|---|--|--|--|--|
| FOR RENEWAL OF | FOR RENEWAL OF SHAREHOLDERS' MANDATE | s' MANDATE  |  |  |  |  |
| AFFIN          | BMS                                  | Provision of share registrar services to AFFIN  | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | •  | 70   | 39   |
|                | lrat                                 | Rental payment by AFFIN for office premises, car park and utilities charges payable monthly for a lease term renewable every three (3) years and payment for other related services | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 930  | 890  | 776  |

| Actual value<br>transacted from<br>the previous AGM<br>up to LPD<br>(RM'000)   | 59   | 224  | 91   |
|--|--|--|--|
| Estimated aggregate value of transaction disclosed in the preceding year's circular dated 28 March 2014 (RM'000)                             | 360  | 340  | 04   |
| Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date <sup>(ii)</sup> (RM'000)                     | 210  | 370  | •  |
| Interested Directors/Major<br>Shareholders/person(s) connected<br>to interested Directors or<br>interested Major Shareholders <sup>(1)</sup> | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead |
| Nature of Transaction  | Provision of travelling related services to AFFIN  | Hotel facilities and<br>refreshment provided to<br>AFFIN   | Advertisement in media<br>and other services<br>provided to AFFIN  |
| Related Party  | Boustead Travel  | Boustead Hotels<br>& Resorts   | Boustead<br>Advertising  |
| AFFIN Group  | AFFIN<br>(continued)   |  |  |

| Actual value<br>transacted from<br>the previous AGM<br>up to LPD<br>(RM'000)  | 134  | 2  | 1  |
|---|--|--|--|
| Estimated aggregate value of transaction disclosed in the preceding year's circular dated 28 March 2014 (RM*000)                  | 140  | 20   | 20   |
| Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date (ii) (RM'000)                     | 1  | 10   | 1  |
| Interested Directors/Major<br>Shareholders/person(s) connected<br>to interested Directors or<br>interested Major Shareholders (i) | Interested Directors Professor Arthur Li Kwok Cheung, Ignatius Chan Tze Ching, Adrian David Li Man Kiu and Peter Yuen Wai Hung Interested Major Shareholder The Bank of East Asia, Limited | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead |
| Nature of Transaction   | Special registrar services<br>provided to AFFIN  | Provision for information technology support services and facility for external storage to AFFIN   | Provision of training for<br>Directors and staff in the<br>Group   |
| Related Party   | Tricor Investor<br>Services  | Boustead<br>Information<br>Technology  | Boustead   |
| AFFIN Group   | AFFIN<br>(continued)   |  |  |

| AFFIN Group        | Related Party                | Nature of Transaction   | Interested Directors/Major<br>Shareholders/person(s) connected<br>to interested Directors or<br>interested Major Shareholders <sup>(i)</sup>   | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date <sup>(ii)</sup> (RM'000) | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 28 March 2014 (RM'000) | Actual value<br>transacted from<br>the previous AGM<br>up to LPD<br>(RM'000) |
|--------------------|------------------------------|---|--|--|--|--|
| ABB<br>(continued) | LТАТ                         | Rental payment by ABB for office premises and car park payable monthly for a lease term renewable every three (3) years | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 260  | 260  | 219  |
|                    | Boustead<br>Advertising      | Advertisement in media<br>and other services<br>provided to ABB   | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | •  | 30   | 23   |
|                    | Boustead Hotels<br>& Resorts | Hotel facilities and<br>refreshment provided to<br>ABB  | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 1,200  | 650  | 779<br>[see note (iii) & (v)]  |

| Actual value<br>transacted from<br>the previous AGM<br>up to LPD<br>(RM'000)   | 11   | 164  | 88   |
|--|--|--|--|
| Estimated aggregate value of transaction disclosed in the preceding year's circular dated 28 March 2014 (RM'000)                             | 20   | 150  | 06   |
| Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date <sup>(ii)</sup> (RM'000)                     | 20   | 170  | 100  |
| Interested Directors/Major<br>Shareholders/person(s) connected<br>to interested Directors or<br>interested Major Shareholders <sup>(1)</sup> | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead |
| Nature of Transaction  | Rental payment by ABB<br>for space of ATM machine<br>at The Royale Chulan<br>Kuala Lumpur Hotel  | Rental payment by ABB for office premises, car parking and utilities charges for a lease term renewable every three (3) years and payment for other related services (The Curve)       | LED advertising charges<br>and related expenses to<br>ABB  |
| Related Party  | Boustead Hotels<br>& Resorts   | Boustead Curve   | Boustead<br>Petroleum  |
| AFFIN Group  | ABB<br>(continued)   |  |  |

| AFFIN Group | Related Party                | Nature of Transaction   | Interested Directors/Major<br>Shareholders/person(s) connected<br>to interested Directors or<br>interested Major Shareholders (1)   | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date <sup>(ii)</sup> (RM'000) | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 28 March 2014 (RM'000) | Actual value<br>transacted from<br>the previous AGM<br>up to LPD<br>(RM'000) |
|-------------|------------------------------|---|---|--|--|--|
|             | Boustead<br>Petroleum        | Rental payment by ABB for space of ATM machine at BHP petrol stations | Interested Directors  Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 180  | 180  | 151  |
|             | Boustead Travel              | Provision of travelling<br>related services to AFFIN<br>Islamic       | Interested Directors  Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 300  | 400  | 51   |
|             | Boustead Hotels<br>& Resorts | Hotel facilities and refreshment provided to AFFIN Islamic            | Interested Directors  Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 10   | 06   |  |

| Related Party Ni   |  | ectors/Major<br>ion(s) connected<br>Directors or<br>Shareholders <sup>(1)</sup>   | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date <sup>(ii)</sup> (RM'000) | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 28 March 2014 (RM'000) | Actual value transacted from the previous AGM up to LPD (RM'000) |
|--|--|---|--|--|--|
| Kental payment by AFFIN Investment for office premises and car park fees payable monthly for a lease term renewable every three (3) years and payment for other related services (Menara Boustead) | y AFFIN<br>ice<br>park<br>tithly for a<br>able<br>ars and<br>related | Gen. (R.) Dato' Seri DiRaja Tan Sri<br>Mohd Zahidi bin Haji Zainuddin and<br>Tan Sri Dato' Seri Lodin bin Wok<br>Kamaruddin<br>Interested Major Shareholders<br>LTAT and Boustead       | 1  | 0,850  | /4/  |
| Provision of travelling related services to AFFIN Investment   | Z<br>L   | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead  |  | 1,500  | 178  |
| Design artwork, marketing advertisement, signing ceremonies, backdrop and other related services provided to AFFIN Investment  | ting   | Interested Directors Gen. (R.) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 1  | 100  | ∞  |

| AFFIN Group                                     | Related Party         | Nature of Transaction  | Interested Directors/Major<br>Shareholders/person(s) connected<br>to interested Directors or<br>interested Major Shareholders (I)  | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date (ii) (RM'000) | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 28 March 2014 (RM'000) | Actual value<br>transacted from<br>the previous AGM<br>up to LPD<br>(RM'000) |
|---|-----------------------|--|--|---|--|--|
| AFFIN<br>Investment <sup>#</sup><br>(continued) | Boustead<br>Petroleum | Petrol consumption   | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | •   | 40   | &  |
|   | Boustead Curve        | Rental payment by AFFIN Investment for office premises, car parking and utilities charges for a lease term renewable every three (3) years and payment for other related services (The Curve)    | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 1   | 375  | 146  |
|   | Irat                  | Rental payment by AFFIN Investment for office premises, car parking and utilities charges for a renewable lease term every three (3) years and payment for other related services (Chulan Tower) | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 1   | 3,200  | 1,279  |

| Related Party               | arty Nature of Transaction   | Interested Directors/Major<br>Shareholders/person(s) connected<br>to interested Directors or<br>interested Major Shareholders (i)  | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date (ii) (RM'000) | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 28 March 2014 (RM'000) | Actual value<br>transacted from<br>the previous AGM<br>up to LPD<br>(RM'000) |
|-----------------------------|--|--|---|--|--|
| Boustead F<br>& Resorts     | Boustead Hotels Hotel facilities and refreshment provided to AFFIN Investment for staff in-house training and other expenses | Interested Directors  Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead    | 1   | 300  | 8  |
| Boustead                    | Rental of conference room meeting by AFFIN Investment  | Gen. (R) Dato' Seri DiRaja Tan Sri<br>Mohd Zahidi bin Haji Zainuddin and<br>Tan Sri Dato' Seri Lodin bin Wok<br>Kamaruddin<br>Interested Major Shareholders<br>LTAT and Boustead           |   | 10   | <del>-</del>   |
| Sure Reach<br>Tricor Record | h Payment by AFFIN<br>ord Investment for document<br>storage services  | Interested Directors Professor Arthur Li Kwok Cheung, Ignatius Chan Tze Ching, Adrian David Li Man Kiu and Peter Yuen Wai Hung Interested Major Shareholder The Bank of East Asia, Limited | ı   | 10   | -  |

| AFFIN Group           | Related Party   | Nature of Transaction   | Interested Directors/Major<br>Shareholders/person(s) connected<br>to interested Directors or<br>interested Major Shareholders (i)  | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date <sup>(ii)</sup> (RM'000) | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 28 March 2014 (RM'000) | Actual value<br>transacted from<br>the previous AGM<br>up to LPD<br>(RM'000) |
|-----------------------|-----------------|---|--|--|--|--|
| AFFIN Fund^           | Boustead Realty | Rental payment by AFFIN Fund for office premises and car park payable monthly for a lease term renewable every three (3) years and payment for other related services (Menara Boustead) | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | •  | 009  | 219  |
|                       | LTAT            | Management fees payable<br>by LTAT to AFFIN Fund  | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | •  | 180  | 55   |
| AFFIN<br>Moneybrokers | Boustead Realty | Rental payment by AFFIN Moneybrokers for office premises and car park payable monthly for a lease term renewable every three (3) years and payment for other related services           | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 370  | 370  | 332  |

| Actual value<br>transacted from<br>the previous AGM<br>up to LPD<br>(RM'000)   | 2  | 106  | 1,547  | 7,320   |
|--|--|--|--|---|
| Estimated aggregate value of transaction disclosed in the preceding year's circular dated 28 March 2014 (RM'000)                             | 10   | 100  | 1,650  | 10,700  |
| Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date (ii) (RM'000)                                | •  | 120  | 1,800  | 15,200  |
| Interested Directors/Major<br>Shareholders/person(s) connected<br>to interested Directors or<br>interested Major Shareholders <sup>(1)</sup> | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | Interested Director  Loke Kah Meng  Interested Major Shareholder  AXA Asia Pacific Ltd    |
| Nature of Transaction  | Artwork and material charges for printing of annual report provided to AFFIN Moneybrokers  | Provision of travelling<br>related services to AFFIN<br>Moneybrokers   | Rental payment by AXA AFFIN Life for office premises, car park and utilities charges for lease term renewable every year and payment for other related services                        | Provision of information<br>technology and other<br>support services to AXA<br>AFFIN Life |
| Related Party  | Boustead<br>Advertising  | Boustead Travel  | Irat   | AXA Asia Pacific<br>Ltd   |
| AFFIN Group  | AFFIN<br>Moneybrokers<br>(continued)   |  | AXA AFFIN Life   |   |

| imated aggregate value of transaction disclosed in the ate of 39 <sup>th</sup> preceding year's transacted from the next circular dated            | 28 March 2014<br>(RM'000)        | 6,100 3,700 4,670 [see note (iv) & (v)]  |                      | 750 773   | 150  |
|--|----------------------------------|--|----------------------|---|--|
| Estimated aggregate value of transaction Interested Directors/Major from date of 39 <sup>th</sup> Shareholders/berson(s) connected AGM to the next |                                  | <u>tor</u><br>Shareholder  | AXA Asia Pacific Ltd | AXA Asia Pacific Ltd  Interested Directors  Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin  Interested Major Shareholders  LTAT and Boustead | AXA Asia Pacific Ltd  Interested Directors  Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders  LTAT and Boustead Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders  LTAT and Boustead |
| Interest   | Nature of Transaction interested | Software development and linterested Director license fees by AXA Asia Pacific Ltd to AXA AFFIN life |                      | ision of travelling<br>ed services AXA<br>IN Life   | g  |
|  | Related Party N                  | AXA Asia Pacific S<br>Ltd lic  |                      | Boustead Travel P   |  |
|  | AFFIN Group                      | AXA AFFIN Life<br>(continued)  |                      |   |  |

# Notes:

- The entire business, assets (excluding Merchant Nominees (Tempatan) Sdn Bhd, Classic Precision Sdn Bhd and AFFIN Fund) and liabilities of AFFIN Investment had been merged with HwangDBS Investment Bank Berhad on 20 September 2014 under the merged entity, i.e. AFFIN Hwang Investment. For subsequent reporting purposes, transactions between AFFIN Investment and the respective related parties will be classified under AFFIN Hwang Investment.
- The entire business, assets and liabilities of AFFIN Fund had been merged with AFFIN Hwang Asset Management on 20 September 2014. For subsequent reporting purposes, transactions between AFFIN Fund and the respective related parties will be classified under AFFIN Hwang Asset Management.

| AFFIN Group               | AFFIN Group  Related Party SHAREHOLDERS, MANDATE | Nature of transaction   | Interested Directors/Major Shareholders/<br>person(s) connected to interested Directors or<br>interested Major Shareholders  | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date # (RM'000) |
|---------------------------|--|---|--|--|
| AFFIN                     | Tricor Issuing House                             | Special registrar services provided to AFFIN  | Interested Directors Professor Arthur Li Kwok Cheung, Ignatius Chan Tze Ching, Adrian David Li Man Kiu and Peter Yuen Wai Hung Interested Major Shareholder The Bank of East Asia, Limited                 | 220  |
| ABB                       | Rosnah binti Omar                                | Rental of premises to ABB   | Interested Directors Gen. (R.) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Seri Lodin bin Wok Kamaruddin and Rosnah binti Omar Interested Major Shareholders LTAT and Boustead | 120  |
| AFFIN Hwang<br>Investment | Boustead Realty                                  | Rental for office premises, car parking and utilities charges for a lease term renewable every three (3) years and payment for other related services (Menara Boustead) | Interested Directors Gen. (R) Tan Sri Dato' Seri DiRaja Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead                     | 2,462  |
|                           | Boustead Travel                                  | Provision of travelling related services to AFFIN Hwang Investment  | Interested Directors Gen. (R) Tan Sri Dato' Seri DiRaja Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead                     | 1,500  |

| AFFIN Group                              | Related Party                  | Nature of transaction  | Interested Directors/Major Shareholders/<br>person(s) connected to interested Directors or<br>interested Major Shareholders  | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date # (RM'000) |
|--|--------------------------------|--|--|--|
| AFFIN Hwang<br>Investment<br>(continued) | Boustead Petroleum             | Petrol consumption   | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 40   |
|  | Boustead Curve                 | Rental payment by AFFIN Hwang Investment for office premises, car parking and utilities charges for a lease term renewable every three (3) years and payment for other related services (The Curve)    | Interested Directors Gen. (R) Tan Sri Dato' Seri DiRaja Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 375  |
|  | Irat                           | Rental payment by AFFIN Hwang Investment for office premises, car parking and utilities charges for a renewable lease term every three (3) years and payment for other related services (Chulan Tower) | Interested Directors Gen. (R) Tan Sri Dato' Seri DiRaja Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 3,200  |
|  | Boustead Hotels and<br>Resorts | Hotel facilities and refreshment<br>provided to AFFIN Hwang Investment<br>for staff in-house training and other<br>expenses  | Interested Directors Gen. (R) Tan Sri Dato' Seri DiRaja Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 300  |

| AFFIN Group                              | Related Party                 | Nature of transaction  | Interested Directors/Major Shareholders/<br>person(s) connected to interested Directors or<br>interested Major Shareholders  | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date # (RM'000) |
|--|-------------------------------|--|--|--|
| AFFIN Hwang<br>Investment<br>(continued) | Boustead                      | Rental of conference room meeting by AFFIN Hwang Investment        | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead     | 10   |
|  | Sure Reach Tricor<br>Record   | Payment by AFFIN Hwang Investment for document storage services    | Interested Directors Professor Arthur Li Kwok Cheung, Ignatius Chan Tze Ching, Adrian David Li Man Kiu and Peter Yuen Wai Hung Interested Major Shareholder The Bank of East Asia, Limited | 10   |
|  | Boustead Weld Quay<br>Sdn Bhd | Accommodation and meeting package                                  | Interested Directors Gen. (R) Tan Sri Dato' Seri DiRaja Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead     | 70   |
| AFFIN Hwang<br>Asset Management          | LТАТ                          | Management fees payable by LTAT to<br>AFFIN Hwang Asset Management | Interested Directors Gen. (R) Dato' Seri DiRaja Tan Sri Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead     | 1,000  |

| AFFIN Group                                    | Related Party          | Nature of transaction  | Interested Directors/Major Shareholders/<br>person(s) connected to interested Directors or<br>interested Major Shareholders  | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date # (RM'000) |
|--|------------------------|--|--|--|
| AFFIN Hwang<br>Asset Management<br>(continued) | Boustead Travel        | Provision of travelling related services to AFFIN Hwang Asset Management                                 | Interested Directors Gen. (R) Tan Sri Dato' Seri DiRaja Mohd Zahidi bin Haji Zainuddin and Tan Sri Dato' Seri Lodin bin Wok Kamaruddin Interested Major Shareholders LTAT and Boustead | 100  |
|  | Nikko Asset Management | Management fees and sales charge<br>payable by Nikko Asset Management<br>to AFFIN Hwang Asset Management | Interested Directors Blair Chilton Pickerell and Seet Oon Eleanor (Xue Enhui Eleanor) Interested Major Shareholder Nikko Asset Management  | 2,000  |
|  | Nikko Asset Management | Management fees payable by AFFIN<br>Hwang Asset Management to Nikko<br>Asset Management                  | Interested Directors Blair Chilton Pickerell and Seet Oon Eleanor (Xue Enhui Eleanor) Interested Major Shareholder Nikko Asset Management  | 5,000  |
|  | Nikko Asset Management | Advisory fees payable by AFFIN<br>Hwang Asset Management to Nikko<br>Asset Management                    | Interested Directors Blair Chilton Pickerell and Seet Oon Eleanor (Xue Enhui Eleanor) Interested Major Shareholder Nikko Asset Management  | 5,000  |

| AFFIN Group                                    | Related Party          | Nature of transaction  | Interested Directors/Major Shareholders/<br>person(s) connected to interested Directors or<br>interested Major Shareholders               | Estimated aggregate value of transaction from date of 39 <sup>th</sup> AGM to the next AGM date # (RM'000) |
|--|------------------------|--|---|--|
| AFFIN Hwang<br>Asset Management<br>(continued) | Nikko Asset Management | Commission payable by AFFIN Hwang<br>Asset Management to Nikko Asset<br>Management | Interested Directors Blair Chilton Pickerell and Seet Oon Eleanor (Xue Enhui Eleanor) Interested Major Shareholder Nikko Asset Management | 1,000  |
| Sub-total                                      |                        |  |   | 22,407   |
| GRAND TOTAL                                    |                        |  |   | 64,607   |

# Notes:

- (i) The nature of relationship with the Related Party is outlined in section 2.2.1 of this Circular.
- The estimated aggregate value of transactions are derived from the sums incurred or received during the past year, based on normal level of transactions entered into by the Group. However the actual value of these transactions may differ from the estimated value stated which is subject to change.  $\equiv$
- The excess in transacted amount is mainly due to for the higher number of events held at the hotel during the year. <u>(iii</u>)
- The excess in transacted amount is mainly due to the additional cost incurred for the enhancement of system to cater for the impending Goods and Services Tax. 3
- In respect of the actual value which individually had exceeded the mandated amount by 10% or more, the Company had not made any announcement to Bursa as the aggregate actual value of the RRPTs over the mandated amount with the same related party had not exceeded by 10% or more.  $\mathcal{Z}$

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# 2.3 The outstanding amount owing by Related Parties pursuant to Recurrent Related Party Transactions

There were neither amounts owing by the Related Parties to AFFIN Group as at LPD which exceeded the credit terms nor any late payment charges imposed on them pursuant to the Recurrent Related Party Transactions.

# 2.4 Basis of estimates

The abovementioned estimated values in respect of each transaction referred to above are based on prevailing prices obtained from the Related Parties which are reasonable market-competitive prices and are derived from the sums incurred or received during the past year, based on the normal level of transactions entered into by the Group. The estimated amounts are further based on the assumptions that current level of operations will continue and all external conditions remain constant.

# 2.5 Review procedures in relation to Recurrent Related Party Transactions

The AFFIN Group has internal control systems to ensure that the Recurrent Related Party Transactions are undertaken on an arm's length basis and on normal commercial terms consistent with the Group's usual business practices and policies, which are not more favourable to the Related Parties than those extended to third parties/public and are not to the detriment of the minority shareholders.

To monitor the Recurrent Related Party Transactions, the procedures adopted by the AFFIN Group are as follows:-

- (a) a list of the Related Parties is circulated within the AFFIN Group and all Related Parties are notified that all Recurrent Related Party Transactions are required to be undertaken on normal commercial terms;
- (b) the Recurrent Related Party Transactions would be reviewed by the senior management of AFFIN or its subsidiary companies before they are entered into to ensure that the terms are not more favourable than those generally available to the public;
- (c) at least two (2) other contemporaneous transactions with unrelated third parties for similar products/services and/or quantities will be used as comparison, wherever possible, to determine whether the price and terms offered to/by the related parties are fair and reasonable and comparable to those offered to/by other unrelated third parties for the same or substantially similar type of produces/services and/or quantities:

In the event that quotation or comparative pricing from unrelated third parties cannot be obtained, the Audit Committee in its review of the Recurrent Related Party Transactions may, as it deems fit and whenever available, request for additional information pertaining to the transactions from independent sources or advisers and that the Recurrent Related Party Transactions are not detrimental to the AFFIN Group;

- (d) the annual internal audit plan shall incorporate a review of all Recurrent Related Party Transactions entered into pursuant to the Proposed Shareholders' Mandate to ensure that relevant approvals from the Board and shareholders have been obtained and review procedures are followed;
- (e) the Board and the Audit Committee shall review the internal audit reports to ascertain that the procedures established to monitor Recurrent Related Party Transactions have been complied with;

(f) if a member of the Board or of the Audit Committee has an interest, as the case may be, he/she shall abstain from any decision making by the Board or Audit Committee in respect of the said transactions;

# (g) thresholds of authority

There are no specific thresholds for approval of Recurrent Related Party Transactions within the AFFIN Group. However, all Recurrent Related Party Transactions are subject to the approval of the appropriate levels of authority as determined by senior management and/or the Board from time to time, subject to the provisions in the Listing Requirements and/or the Act, where necessary;

- (h) where any Director has an interest (direct or indirect) in any Recurrent Related Party Transactions, such Director shall abstain from deliberations and decision making;
- (i) a register shall be maintained by the Company to record all Recurrent Related Party Transactions entered into pursuant to the Proposed Shareholders' Mandate; and
- (j) save as stated above, the transaction prices, terms and conditions are determined by market forces and are comparable to those applicable transactions with the public, which depend on the demand and supply of the products and services. The rental of the properties is determined by negotiated rates, after taking into account the prevailing market rates for the same or substantially similar properties in terms of space occupied and amenities/facilities offered and are on normal commercial terms.

# 2.6 Audit Committee statement

The Audit Committee has seen and reviewed the procedures mentioned in Section 2.5 above and is satisfied that the review procedures for the Recurrent Related Party Transactions, as well as the annual review to be made by the Audit Committee in relation thereto, are sufficient to ensure that the Recurrent Related Party Transactions:-

- (a) will be made at arm's length and in accordance with the Company's normal commercial terms; and
- (b) not more favourable to the Related Party than those generally available to the public and are not to the detriment of the minority shareholders and the Group has in place adequate procedures and processes to monitor, track and identify Recurrent Related Party Transactions in a timely and orderly manner.

The Audit Committee shall annually review the Recurrent Related Party Transactions and also review the established guidelines and procedures to ascertain that they have been complied. If during the periodic review, the Audit Committee is of the opinion that the guidelines and procedures are not sufficient to ensure that the Recurrent Related Party Transactions will be conducted at arm's length basis and on normal commercial terms in the ordinary course of business and are on terms not more favourable to the Related Party than those generally available to the public and will not be prejudicial to the shareholders or disadvantageous to the Company, the Company will obtain a fresh shareholders' mandate based on new guidelines and procedures.

# 2.7 Disclosure in annual report

Disclosure will be made in the Company's annual report in respect of transactions conducted pursuant to the Proposed Shareholders' Mandate. In accordance with applicable approved accounting standards in Malaysia and Paragraph 3.1.5 of Practice Note 12 of the Listing Requirements, the annual report will set out a breakdown of the aggregate value of the Recurrent Related Party Transactions made during the financial year, amongst others, based on the following information:-

- (a) the type of the Recurrent Related Party Transactions made; and
- (b) the names of the Related Parties involved in each type of the Recurrent Related Party Transactions made and their relationship with the Company.

# 2.8 Effects of the Proposed Shareholders' Mandate

The Proposed Shareholders' Mandate is not expected to have any material effects on the earnings per share and net assets at the Group level, issued and paid-up share capital and substantial shareholders' shareholdings of the Company.

# 3. RATIONALE FOR THE PROPOSED SHAREHOLDERS' MANDATE

The rationale for the Proposed Shareholders' Mandate is as follows:-

- (a) the Proposed Shareholders' Mandate will empower the Company and/or its subsidiaries to enter into transactions with Related Parties which are necessary in day-to-day operations of the Group, undertaken at arm's length, normal commercial terms, on terms not more favourable to the Related Party than those generally made available to the public and are not detrimental to the minority shareholders;
- (b) the Proposed Shareholders' Mandate will substantially reduce the expenses associated with convening of general meetings on ad hoc basis and hence will reduce the expenses associated therewith; and
- (c) the Recurrent Related Party Transactions entered into by the Group are intended to meet business needs at the best possible terms which will be of benefit to all the companies within the AFFIN Group.

# 4. APPROVAL REQUIRED

The Proposed Shareholders' Mandate is subject to the approval of the non-interested shareholders of the Company at the forthcoming AGM.

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# 5. INTERESTS OF DIRECTORS, MAJOR SHAREHOLDERS AND PERSONS CONNECTED TO THEM

The direct and indirect shareholdings of the interested Directors and interested Major Shareholders in AFFIN as per the Register of Directors' Shareholdings and Register of Substantial Shareholders and Record of Depositors as at LPD are as follows:-

|   | Direct        |       | Indirect                 |       |
|---|---------------|-------|--------------------------|-------|
|   | No. of shares | %     | No. of shares            | %     |
| Interested Directors  |               |       |                          |       |
| Gen. (R) Dato' Seri DiRaja Tan Sri Mohd<br>Zahidi bin Haji Zainuddin        | 40,000        | *     | -                        | -     |
| Tan Sri Dato' Seri Lodin bin Wok Kamaruddin                                 | 1,051,328#    | 0.05  | -                        | -     |
| Rosnah binti Omar   | -             | -     | -                        | -     |
| Professor Arthur Li Kwok Cheung ^   | -             | -     | -                        | -     |
| Ignatius Chan Tze Ching   | -             | -     | -                        | -     |
| Peter Yuen Wai Hung (Alternate Director to Professor Arthur Li Kwok Cheung) | -             | -     | -                        | -     |
| Adrian David Li Man Kiu ^ (Alternate Director to Ignatius Chan Tze Ching)   | -             | -     | -                        | -     |
| Loke Kah Meng   | -             | -     | -                        | -     |
| Blair Chilton Pickerell   | -             | -     | -                        | -     |
| Seet Oon Hui Eleanor (Xue Enhui Eleanor)                                    | -             | -     | -                        | -     |
| Interested Major Shareholders   |               |       |                          |       |
| LTAT  | 685,537,141   | 35.28 | 402,532,529 <sup>@</sup> | 20.72 |
| The Bank of East Asia, Limited  | 456,942,493   | 23.52 | -                        | -     |
| Boustead  | 402,012,529   | 20.69 | 520,000 <sup>@</sup>     | 0.03  |
| Nikko Asset Management  | -             | -     | -                        | -     |
| AXA Asia Pacific Ltd  | -             | -     | -                        | -     |

# Notes:

<sup># 11,328</sup> units of ordinary shares are held in trust by a nominee company

<sup>\*</sup> Insignificant

<sup>@</sup> Deemed interest pursuant to Section 6(a) of the Act

<sup>^</sup> Resigned on 31 December 2014

The aforementioned interested Directors, where applicable, had abstained and will continue to abstain from all deliberations and voting in respect of their direct and/or indirect interest in relation to the Proposed Shareholders' Mandate at the Company's Board meetings.

The aforementioned interested Directors and Major Shareholders will abstain and have undertaken to ensure that the persons connected to them, if any, will also abstain from voting in respect of their direct and indirect shareholdings on the resolution pertaining to the Proposed Shareholders' Mandate at the AGM to be convened.

Save as disclosed above, none of the other Directors and Major Shareholders or any persons connected with the Directors and/or Major Shareholders as defined in the Listing Requirements have any interest, direct or indirect, in the Proposed Shareholders' Mandate.

# 6. DIRECTORS' RECOMMENDATION

Having considered all aspects of the Proposed Shareholders' Mandate, the Board (save and except for the interested Directors, who are deemed interested in the Proposed Shareholders' Mandate and have abstained from giving an opinion in respect of the Proposed Shareholders' Mandate) is of the opinion that the Proposed Shareholders' Mandate is in the best interest of AFFIN and its shareholders.

Accordingly, the Board (save and except for the interested Directors of AFFIN, who are deemed interested in the Proposed Shareholders' Mandate and have abstained from recommending in respect of the Proposed Shareholders' Mandate) recommend that you vote in favour of the resolution pertaining to the Proposed Shareholders' Mandate to be tabled at the forthcoming AGM.

# 7. AGM

The AGM of the Company, the notice of which is enclosed in the 2014 Annual Report, will be held at Taming Sari Grand Ballroom, The Royale Chulan Kuala Lumpur, 5 Jalan Conlay, 50450 Kuala Lumpur on 20 April 2015 at 10.00 a.m. for the purpose of considering and, if thought fit, passing the resolution to give effect to the Proposed Shareholders' Mandate.

If you are unable to attend and vote in person at the AGM, you are requested to complete and sign the Proxy Form (available in the 2014 Annual Report of the Company) in accordance with the instructions printed thereon and forward it to the Registered Office of AFFIN at 7th Floor, Chulan Tower, 3 Jalan Conlay, 50450 Kuala Lumpur, so as to arrive not later than forty-eight (48) hours before the time for convening the forthcoming AGM.

The completion and lodgement of the Proxy Form will not preclude you from attending and voting in person at the AGM should you subsequently decide to do so.

# 8. FURTHER INFORMATION

Shareholders are requested to refer to the attached **Appendix I** for further information.

Yours faithfully
For and on behalf of the Board
AFFIN HOLDINGS BERHAD

RAJA TAN SRI DATO' SERI AMAN BIN RAJA HAJI AHMAD

Independent Non-Executive Director

# **APPENDIX I: FURTHER INFORMATION**

# 1. RESPONSIBILITY STATEMENT

This Circular has been seen and approved by the Board who collectively and individually, accept full responsibility for the accuracy of the information contained herein and confirm that after having taken due care and making all reasonable enquiries, to the best of their knowledge and belief, there are no other facts, the omission of which would make any statement herein misleading.

# 2. MATERIAL CONTRACT

Save as disclosed below, AFFIN and/or its subsidiary companies have not entered into any material contract outside the ordinary course of business, during the two (2) years immediately preceding the date of this Circular:-

- (i) On 4 September 2013, AFFIN and Hwang Capital (Malaysia) Berhad (formerly known as Hwang-DBS (Malaysia) Berhad) ("Hwang Capital") had entered into an Exclusivity Agreement in relation to the acquisition of 500,000,000 ordinary shares of RM1.00 each in AFFIN Hwang Investment (after the completion of the pre-closing reorganisation) held by Hwang Capital and 1,700,000 ordinary shares of RM1.00 each in AFFIN Hwang Asset Management held by the minority shareholder (collectively to be referred as the "Acquisition"), to regulate, inter alia, the partiers' efforts in pursuit of the respective applications to Bank Negara Malaysia for approval on the terms and conditions therein;
- (ii) On 22 January 2014, AFFIN and Hwang Capital had entered into a conditional share sale and purchase agreement to give effect to the Acquisition, which was completed on 7 April 2014;
- (iii) On 28 March 2014, AFFIN and each of (a) RHB Bank Berhad, RHB Investment Bank Berhad and OCBC Bank (Malaysia) Berhad, (b) RHB Bank Berhad and OCBC Bank (Malaysia) Berhad and (c) RHB Islamic Bank Berhad (collectively, the "Lenders") had entered into the facility agreements for an aggregate bridge loan facility of up to RM1,400 million to fund the Acquisition;
- (iv) On 5 May 2014, AFFIN Investment and AFFIN Hwang Investment had entered into the business transfer agreement ("Business Transfer Agreement") to effect the transfer of the entire business, including all assets (excluding Merchant Nominees (Tempatan) Sdn Bhd and Classic Precision Sdn Bhd) and liabilities of AFFIN Investment to AFFIN Hwang Investment ("IB Merger") for RM762.73 million in cash. The purchase consideration was based on the aggregate of a sum based on the provisional net asset value of the business, including the assets and liabilities of AFFIN Investment as at 31 August 2014 and a fixed sum of RM97.35 million being value attributable to the goodwill of the business. A Vesting Order dated 3 June 2014 was obtained from the High Court of Malaya at Kuala Lumpur to effect the IB Merger;
- (v) On 29 May 2014, AFFIN, Hwang IB, and collectively RHB Investment Bank Berhad, Public Investment Bank Berhad, AmInvestment Bank Berhad and Credit Suisse Securities (Malaysia) Sdn Bhd had entered into a Management and Underwriting Agreement relating to the renounceable rights issue of 448,372,741 new ordinary shares of RM1.00 each in AFFIN ("Right Share(s)"), on the basis of three (3) Rights Shares for every ten (10) AFFIN Shares held on the entitlement date, at an issue price of RM2.76 per Rights Share;

# 2. MATERIAL CONTRACT (continued)

- (vi) On 15 July 2014, AFFIN Investment and AFFIN Hwang Investment had entered into a supplemental business transfer agreement, wherein the parties sought to further exclude AFFIN Fund from the IB Merger as contemplated in the Business Transfer Agreement. A supplemental Court Order was obtained from the High Court of Malaya at Kuala Lumpur on 13 August 2014. The IB Merger was completed on 20 September 2014:
- (vii) On 14 August 2014, AFFIN Hwang Asset Management and AFFIN Investment had entered into a shares transfer agreement to acquire 100% equity interest in AFFIN Fund ("AFFIN Fund Acquisition") for RM55 million in cash. The AFFIN Fund Acquisition was completed on 19 August 2014;
- (viii) On 20 August 2014, AFFIN Fund and AFFIN Hwang Asset Management had entered into a business transfer agreement for the transfer of the whole of the assets, liabilities and business undertakings of AFFIN Fund to AFFIN Hwang Asset Management ("**IM Merger**") for RM14.28 million in cash. The purchase consideration was based on the net asset value of the business, including the assets and liabilities of AFFIN Fund as at 31 August 2014. The IM Merger was completed on 20 September 2014 pursuant to the Court Order granted by the High Court on 25 August 2014; and
- (ix) On 19 September 2014, AFFIN Hwang Asset Management had entered into the shares sale and purchase agreements with Nikko Asset Management and AFFIN Hwang Investment for the acquisitions of 51% interest and 49% interest in AIIM for RM11.73 million and RM11.27 million respectively in cash. The total purchase consideration of RM23 million represented an enterprise value/assets under management ("AUM") of 1.48% based on AUM (being funds other than those managed on behalf of AFFIN Hwang Asset Management) as at 31 March 2014 of RM1,555.7 million. The said acquisitions were completed on 20 September 2014.

# 3. MATERIAL LITIGATION

Neither AFFIN nor any of its subsidiaries is engaged in any material litigation, claim or arbitration outside the ordinary course of business either as plaintiff or defendant and the Directors of AFFIN do not have any knowledge of proceedings pending or threatened against AFFIN and/or its subsidiaries, of any fact likely to give rise to any proceedings, which might materially and adversely affect the financial position or business of AFFIN and/or its subsidiaries.

# 4. DOCUMENTS FOR INSPECTION

Copies of the following documents are available for inspection at the Registered Office of the Company at 7th Floor, Chulan Tower, 3 Jalan Conlay, 50450 Kuala Lumpur during normal business hours from the date hereof up to and including the date of the forthcoming AGM:-

- (i) the Memorandum and Articles of Association of AFFIN;
- (ii) the audited financial statements of the AFFIN Group for the last two (2) financial years ended 31 December 2013 and 2014; and
- (iii) the material contract referred in Section 2 above.

# **EXTRACT OF NOTICE OF ANNUAL GENERAL MEETING**

# **ORDINARY RESOLUTION**

PROPOSED RENEWAL OF SHAREHOLDERS' MANDATE AND ADDITIONAL SHAREHOLDERS' MANDATE FOR RECURRENT RELATED PARTY TRANSACTIONS OF A REVENUE OR TRADING NATURE ("PROPOSED SHAREHOLDERS' MANDATE")

"THAT authority be and is hereby given in line with Chapter 10.09 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad, for the Company, its subsidiaries or any of them to enter into any of the transactions falling within the types of the Recurrent Related Party Transactions, particulars of which are set out in the Circular to Shareholders dated 27 March 2015 with the Related Parties as described in the said Circular, provided that such transactions are of revenue or trading nature, which are necessary for the day-to-day operations of the Company and/or its subsidiaries within the ordinary course of business of the Company and/or its subsidiaries, made on an arm's length basis and on normal commercial terms which are those generally available to the public and are not detrimental to the minority shareholders of the Company:

**AND THAT** such authority shall commence immediately upon the passing of this Ordinary Resolution until:-

- (i) the conclusion of the next annual general meeting of the Company at which time the authority shall lapse unless by a resolution passed at a general meeting, the authority is renewed; or
- (ii) the expiration of the period within which the next annual general meeting after the date that is required by law to be held pursuant to Section 143(1) of the Companies Act, 1965; or
- (iii) revoked or varied by a resolution passed by the shareholders of the Company at a general meeting

whichever is earlier.

AND FURTHER THAT the Board of Directors be and is hereby authorised to do all acts, deeds and things as may be deemed fit, necessary, expedient and/or appropriate in order to implement the Proposed Shareholders' Mandate with full power to assent to all or any conditions, variations, modifications and/or amendments in any manner as may be required by any relevant authorities or otherwise and to deal with all matters relating thereto and to take all such steps and to execute, sign and deliver for and on behalf of the Company all such documents, agreements, arrangements and/or undertakings, with any party or parties and to carry out any other matters as may be required to implement, finalise and complete, and give full effect to the Proposed Shareholders' Mandate in the best interest of the Company."

# Note:

The above resolution is for information purposes only. Please refer to the Notice of the Thirty-Ninth (39<sup>th</sup>) AGM set out in the 2014 Annual Report of the Company despatched together with this Circular.