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AFFIN HOLDINGS BERHAD
(Company No. 23218-W)
(Incorporated in Malaysia)

## CIRCULAR TO SHAREHOLDERS

in relation to the

## PROPOSED RENEWAL OF SHAREHOLDERS' MANDATE AND PROPOSED ADDITIONAL SHAREHOLDERS' MANDATE FOR RECURRENT RELATED PARTY TRANSACTIONS OF A REVENUE OR TRADING NATURE

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## DEFINITIONS

Except where the context otherwise requires, the following definitions shall apply throughout this Circular:

| "AACS" |  | AFFIN-ACF Capital Sdn Bhd (6521-U), a wholly-owned subsidiary of AACF, which in turn is a wholly-owned subsidiary of AFFIN |
| :---: | :---: | :---: |
| "AACF" | : | AFFIN-ACF Holdings Sdn Bhd (347428-X), a wholly-owned subsidiary of AFFIN |
| "ABB" | : | AFFIN Bank Berhad (25046-T), a wholly-owned subsidiary of AFFIN |
| "Act" | : | Companies Act, 1965, as may be amended from time to time and any re-enactment thereof |
| "AFFIN" or the "Company" | : | AFFIN Holdings Berhad (23218-W) |
| "AFFIN-ADB" | : | AFFIN-ADB Sdn Bhd (112325-D) a wholly-owned subsidiary of AFFIN |
| "AFFIN Fund" | : | AFFIN Fund Management Berhad (22728-T) a wholly-owned subsidiary of AFFIN Investment which in turn is a wholly-owned subsidiary of AFFIN |
| "AFFIN Group" or the "Group" | : | AFFIN and its subsidiary companies as defined in Section 5 of the Act |
| "AFFIN Islamic" | : | AFFIN Islamic Bank Berhad (709506-V), a wholly-owned subsidiary of ABB which in turn is a wholly-owned subsidiary of AFFIN |
| "AFFIN Investment" | : | AFFIN Investment Bank Berhad (9999-V), a wholly-owned subsidiary of AFFIN |
| "AGM" | : | Annual General Meeting |
| "AXA AFFIN Life" | : | AXA AFFIN Life Insurance Berhad (723739-W), a 51\%-owned subsidiary of AFFIN |
| "Board" | : | Board of Directors of AFFIN |
| "Boustead" | : | Boustead Holdings Berhad (3871-H), a major shareholder of AFFIN and a 59.28\%-owned subsidiary of LTAT as at LPD |
| "Boustead REIT" | : | Boustead REIT Managers Sdn Bhd (90953-K) |
| "Bursa Securities" | : | Bursa Malaysia Securities Berhad (635998-W) |
| "CMSA" | : | Capital Market and Services Act, 2007 |

## DEFINITIONS (continued)

| "Director" |  | Shall have the meaning given in Section 2(1) of the CMSA and includes any person who is or was within the preceding six (6) months of the date on which the terms of the Recurrent Related Party Transactions were agreed upon, a director of AFFIN [(or any other company which is its subsidiary or holding company) or a chief executive officer of AFFIN, its subsidiary or holding company] |
| :---: | :---: | :---: |
| "Irat" | : | Irat Hotels \& Resorts Sdn Bhd (351317-X) a 70\%-owned subsidiary of Irat Properties Sdn Bhd (383744-P) which in turn is a $68.83 \%$ effectively owned subsidiary of LTAT as at LPD |
| "Listing Requirements" | : | Main Market Listing Requirements of Bursa Securities and all amendments thereto |
| "LPD" | : | 28 February 2011, being the latest practicable date prior to the printing of this Circular |
| "LTAT" | : | Lembaga Tabung Angkatan Tentera, a major shareholder of AFFIN |
| "Main Market Listing Requirements" | : | Main Market Listing Requirements of Bursa Securities |
| "Major Shareholder" | : | A person who is or was within the preceding six (6) months of the date on which the terms of the Recurrent Related Party Transactions were agreed upon, has an interest or interests in one (1) or more voting shares in a company and the nominal amount of that share, or the aggregate of the nominal amounts of those shares, is |
|  |  | (i) equal to or more than $10 \%$ of the aggregate of the nominal amounts of all the voting shares in the company; or <br> (ii) equal to or more than not less than $5 \%$ of the aggregate of the nominal amounts of all the voting shares in the company where such person is the largest shareholder of the company. |
|  |  | For the purpose of this definition, "interest in shares" shall have the meaning given in Section 6A of the Act and for the purpose of the Proposed Shareholders Mandate, include a major shareholder of AFFIN or any corporation which is AFFIN's subsidiary or holding company |
| "Perwira Niaga" | : | Perbadanan Perwira Niaga Malaysia, a wholly-owned corporation of LTAT |
| "Proposed Shareholders' Mandate" | : | Proposed renewal of shareholders' mandate and proposed additional shareholders mandate for the AFFIN Group to enter into recurrent related party transactions of a revenue or trading nature which are necessary for the day to day operations and are in the ordinary course of business of the Group |

## DEFINITIONS (continued)

"Recurrent Related Party : Recurrent related party transactions of a revenue or trading nature

Transactions"
"Related Party Transactions": A transaction entered into by the listed issuer or its subsidiaries which involve the interest, direct or indirect of a Related Party
"Related Party or Related : A Director, Major Shareholder or person connected with such Parties"
"RM" and "sen" : Ringgit Malaysia and sen respectively
"Share(s)" : Ordinary share(s) of RM1.00 each in AFFIN
"2010 Annual Report" : Annual report of AFFIN issued for the financial year ended 31 December 2010

Unless specifically referred to, words denoting the singular shall include the plural and vice versa and words denoting the masculine gender shall also include the feminine gender and vice versa.

## PART A

## PAGE

LETTER TO SHAREHOLDERS OF AFFIN CONTAINING:

1. INTRODUCTION 1
2. DETAILS OF PROPOSED SHAREHOLDERS' MANDATE 2
3. RATIONALE FOR THE PROPOSED SHAREHOLDERS'MANDATE 24
4. APPROVAL REQUIRED 24
5. INTERESTS OF DIRECTORS, MAJOR SHAREHOLDERS AND PERSONS 25
CONNECTED TO THEM
6. DIRECTORS' RECOMMENDATION 26
7. AGM 26
8. FURTHER INFORMATION 26

APPENDIX 1: FURTHER INFORMATION 27

# AFF/NHOLDINGS 

## AFFIN HOLDINGS BERHAD

(Company No. 23218-W)
(Incorporated in Malaysia)

Registered Office:<br>$7^{\text {th }}$ Floor, Chulan Tower<br>3, Jalan Conlay<br>50450 Kuala Lumpur

25 March 2011

## Board of Directors of AFFIN:

Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin (Chairman)
Tan Sri Dato’ Lodin bin Wok Kamaruddin (Deputy Chairman, Non Independent Non-Executive
Director)
Maj. Gen. (R) Dato’ Mohamed Isa bin Che Kak (Independent Non-Executive Director)
Raja Dato' Seri Aman bin Raja Haji Ahmad (Independent Non-Executive Director)
Datuk Azzat bin Kamaludin (Non-Independent Non-Executive Director)
Dato’ Mustafa bin Mohamad Ali (Independent Non-Executive Director)
Dr. The Hon. Sir David Li Kwok Po (Non-Independent Non-Executive Director)
Professor Arthur Li Kwok Cheung (Non-Independent Non-Executive Director)
Abd Malik bin A Rahman (Independent Non-Executive Director)
Adrian David Li Man Kiu (Alternate Director to Dr. The Hon. Sir David Li Kwok Po)

## To: The shareholders of AFFIN

Dear Sir / Madam

## PROPOSED SHAREHOLDERŚMANDATE

## 1. INTRODUCTION

At the $34^{\text {th }}$ AGM held on 19 April 2010, the Company had obtained a general mandate from its shareholders for the Company and its subsidiaries to enter into Recurrent Related Party Transactions with Related Parties that are necessary for the day-to-day operations and are in the ordinary course of business carried out on normal commercial terms and on terms not more favourable to the Related Parties than those generally available to the public.

The said general mandate for Recurrent Related Party Transactions shall, in accordance with the Main Market Listing Requirements, lapse at the conclusion of the forthcoming $35^{\text {th }} \mathrm{AGM}$ unless authority for its renewal is obtained from the shareholders of the Company at the said AGM.

In this regard, on 25 March 2011, the Board had announced to Bursa Securities that the company proposes to seek approval from its shareholders for the renewal of general mandate, as well as, additional mandate for the Company and / or its subsidiaries to enter into the Recurrent Related Party Transactions with the classes of Related Parties at the forthcoming $35^{\text {th }}$ AGM in accordance with Paragraph 10.09 of Chapter 10 of the Listing Requirements.

Pursuant to Paragraph 3.1.4 of Practice Note 12 of the Listing Requirements, the Proposed Shareholders' Mandate, if approved by the shareholders of AFFIN, will take effect from the date of the passing of the ordinary resolution proposed at the forthcoming $35^{\text {th }} \mathrm{AGM}$ and shall apply until:-
(i) the conclusion of the next AGM of the Company, at which time it will lapse, unless by a resolution passed at the said AGM, whereby the authority is renewed; or
(ii) the expiration of the period within which the next AGM is to be held, pursuant to Section 143(1) of the Act, (but shall not extend to such extension as may be allowed pursuant to Section 143(2) of the Act); or
(iii) revoked or varied by resolution passed by the shareholders of AFFIN in a general meeting;
whichever is earlier.

THE PURPOSE OF THIS CIRCULAR IS TO PROVIDE YOU WITH THE DETAILS OF THE PROPOSED SHAREHOLDERS' MANDATE AND TO SEEK YOUR APPROVAL FOR THE RESOLUTION PERTAINING THERETO TO BE TABLED AT THE FORTHCOMING AGM.

SHAREHOLDERS ARE ADVISED TO READ THIS CIRCULAR CAREFULLY BEFORE VOTING ON THE ORDINARY RESOLUTION IN RELATION TO THE PROPOSED SHAREHOLDERS' MANDATE TO BE TABLED AT THE FORTHCOMING AGM.

## 2. DETAILS OF PROPOSED SHAREHOLDERS' MANDATE

### 2.1 Principal activities of AFFIN Group

AFFIN is principally an investment holding company while the activities of its subsidiary companies as at LPD are as follows:

|  | Effective <br> equity <br> interest <br> held | Principal activities |
| :--- | :--- | :--- |


| Name of company | Effective equity interest held | Principal activities |
| :---: | :---: | :---: |
| Subsidiary companies of $A B B$ |  |  |
| AFFIN Islamic | 100.00 | Provision of Islamic banking services |
| PAB Properties Sdn Bhd | 100.00 | Property management services |
| ABB Nominee (Tempatan) Sdn Bhd | 100.00 | Share nominee services |
| ABB Nominee (Asing) Sdn Bhd | 100.00 | Share nominee services |
| AFFIN Factors Sdn Bhd | 100.00 | Dormant |
| ABB Trustee Berhad ${ }^{\text {\# }}$ | 100.00 | Trustee management services |
| PAB Property Development Sdn Bhd | 100.00 | Dormant |
| PAB Property Management Services Sdn Bhd | 100.00 | Dormant |
| ABB Venture Capital Sdn Bhd | 100.00 | Dormant |
| AFFIN Futures Sdn Bhd | 100.00 | Dormant |
| ABB IT \& Services Sdn Bhd | 100.00 | Dormant |
| BSNCB Nominees (Tempatan) <br> Sdn Bhd | 100.00 | Dormant |
| BSNC Nominees (Tempatan) <br> Sdn Bhd | 100.00 | Dormant |
| AFFIN Recoveries Berhad | 100.00 | Dormant |
| BSN Merchant Nominees (Tempatan) Sdn Bhd | 100.00 | Dormant |
| BSN Merchant Nominees (Asing) Sdn Bhd | 100.00 | Dormant |
| ABB Asset Management (M) Berhad | 100.00 | Dormant |
| AFFIN-ACF Nominees (Tempatan) Sdn Bhd | 100.00 | Dormant |
| AFFIN-I Goodyear Sdn Bhd | 50.00 | Property development (jointly controlled entity) |
| \# Note: $\quad 80 \%$ held by $A B B$ 's directors | in trust for A |  |


| Effective <br> equity <br> interest <br> held |  |  |
| :--- | :---: | :--- |
| Subsidiary companies of AFFIN Investment |  |  |$\quad$ Principal activities

### 2.2 Classes and nature of the Recurrent Related Party Transactions

### 2.2.1 Classes of Related Parties

The Proposed Shareholders’ Mandate will apply to transactions with the following classes of Related Parties:

## Related Parties

## Relationship

1. Interested Directors

| Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin | Chairman of AFFIN, nominated by LTAT |
| :---: | :---: |
| Tan Sri Dato' Lodin bin Wok Kamaruddin | Common director of AFFIN, ABB, AFFIN Islamic, AFFIN Investment, AXA-AFFIN Life, Boustead, Boustead Properties Berhad ("Boustead Properties"), Boustead Travel Services Sdn Bhd ("Boustead Travel"), Boustead REIT, Boustead Hotel \& Resorts Sdn Bhd, Boustead Petroleum Marketing Sdn Bhd and Chief Executive of LTAT |
| Datuk Azzat bin Kamaludin | Common director of AFFIN and Boustead, nominated by LTAT |
| David William Matthews | A Director of AXA AFFIN Life, nominated by AXA Asia Pacific Ltd |
| Loke Kah Meng | A Director of AXA AFFIN Life, nominated by AXA Asia Pacific Ltd |
| Dato' Mohd Sallehuddin bin Othman | A Director of AXA AFFIN Life, nominated by AXA Asia Pacific Ltd |
| Dr. The Hon. Sir David Li Kwok Po | A Director of AFFIN, nominated by The Bank of East Asia, Limited |
| Professor Arthur Li Kwok Cheung | A Director of AFFIN, nominated by The Bank of East Asia, Limited |
| Adrian David Li Man Kiu | An Alternate Director of AFFIN, nominated by The Bank of East Asia, Limited |
| Related Parties | Relationship |
| 2. Interested Major Shareholder |  |
| LTAT | A major shareholder of AFFIN with 35.66\% direct interest and $20.69 \%$ indirect interest and a major shareholder of Boustead with 59.28\% direct interest as at LPD |
| Boustead | A major shareholder of AFFIN with a $20.69 \%$ direct interest and a $59.28 \%$-owned subsidiary of LTAT as at LPD |
| The Bank of East Asia, Limited | A major shareholder of AFFIN with 23.52\% direct interest as at LPD |

## 3. Persons Connected To Interested Directors and Interested Major Shareholders

| Boustead Properties | A wholly-owned subsidiary of Boustead |
| :--- | :--- |
| Boustead Advertising Sdn Bhd <br> ("Boustead Advertising") | A wholly-owned subsidiary of Boustead |
| Boustead Management Services <br> Sdn Bhd ("BMS") | A wholly-owned subsidiary of Boustead |
| Boustead Petroleum Marketing <br> Sdn Bhd ("Boustead Petroleum") | A $37 \%$ effectively owned subsidiary of Boustead and a <br> LPD |
|  | A wholly-owned subsidiary of Boustead Properties <br> Boustead Realty Sdn Bhd <br> ("Boustead Realty") |
| which is turn is a wholly-owned subsidiary of Boustead |  |
| A wholly-owned subsidiary of Boustead |  |

Irat Hotels \& Resorts Sdn Bhd ("Irat")

## Perwira Niaga

Boustead Curve Sdn Bhd ("Boustead Curve")

Boustead Hotel \& Resorts Sdn Bhd ("Boustead Hotel \& Resort")

Tricor Investor Services Sdn Bhd ( formerly known as PFA Registration Services Sdn Bhd) 'Tricor Investor Services"

AXA AFFIN Life
Azzat \& Izzat

A 70\%-owned subsidiary of Irat Properties Sdn Bhd which in turn is a $68.83 \%$-effectively owned subsidiary of LTAT as at LPD

A wholly-owned corporation of LTAT

A wholly-owned subsidiary of Boustead Properties which in turn is a wholly-owned subsidiary of Boustead

A wholly-owned subsidiary of Boustead Properties which in turn is a wholly-owned subsidiary of Boustead

Tricor Investor Services Sdn Bhd is 100\% owned by Tricor Services (M) Sdn Bhd which in turn is an indirect subsidiary of The Bank of East Asia, Limited

A 61.91\% effectively owned subsidiary of LTAT as at LPD

A $51 \%$ owned subsidiary of AFFIN
A law firm in which Datuk Azzat bin Kamaludin is a partner
2.2.2 Nature of Recurrent Related Party Transactions
The nature of the Recurrent Related Party Transactions, which are to be covered by the Proposed Shareholders' Mandate, and the estimated value of the Recurrent Related Party Transactions are as follows:

| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 26 March 2010 RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FOR RENEWAL OF SHAREHOLDERS' MANDATE |  |  |  |  |  |  |
| AFFIN | BMS | Provision of share registrar services to AFFIN | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 70 | 60 | 49 |
|  | Irat | Rental payment by AFFIN for rental of office premises, car park and utilities charges payable monthly for a lease term renewable every three (3) years and payment for other related services | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 760 | 723 | 661 |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 26 March 2010 RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AFFIN (continued) | Boustead Travel | Provision of traveling related services to AFFIN | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 21 | 21 | - |
|  | Azzat \& Izzat | Legal fees | Interested Director Datuk Azzat bin Kamaludin Interested Major Shareholders LTAT and Boustead | - | 1 | - |
|  | Boustead <br>  <br> Resort | Hotel facilities and refreshment provided to AFFIN | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 132 | 30 | 69 (i) |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# | Estimated <br> aggregate value <br> of transaction <br> disclosed in the <br> preceding <br> year's circular <br> dated 26 March <br> 2010 <br> RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AFFIN (continued) | Boustead Advertising | Artwork and material charges for printing of annual report and other services provided to AFFIN | Interested Directors <br> Gen. (R) Tan Sri Dato’ Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 3 | 8 | 2 |
|  | Tricor Investor Services | Special registrar services provided to AFFIN | Interested Directors <br> Dr. The Hon. Sir David Li Kwok Po, Professor Arthur Li Kwok Cheung and Adrian David Li Man Kiu <br> Interested Major Shareholder <br> The Bank of East Asia, Limited | 3 | 2 | 2 |
|  | Boustead Information Technology | Provision for information technology support services and facility for external storage to AFFIN | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 2 | 10 | 15 (ii) |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 26 March 2010 RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AFFIN (continued) | Boustead | Provision of training for directors and staff in the Group | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 5 | 60 | 1 |
| ABB | Perwira Niaga | Rental payment by ABB for rental of office premises payable monthly for a lease term renewable every two (2) years (Lumut Branch), rental payment for Automated Teller Machine (ATM) at Tentera Laut Diraja Malaysia Teluk Sepanggar, Kota Kinabalu every three (3) years, rental payment for ATM machine at PUSASDA, Port Dickson every one (1) year and rental of office premises for Gemas Branch every two (2) years. | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders LTAT and Boustead | 120 | 84 | 73 |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# | Estimated <br> aggregate value <br> of transaction <br> disclosed in the <br> preceding <br> year's circular <br> dated 26 March <br> 2010 <br> RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { ABB } \\ & \text { (continued) } \end{aligned}$ | Boustead Travel | Provision of traveling related services to ABB | Interested Directors <br> Gen. (R) Tan Sri Dato’ Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders LTAT and Boustead | 900 | 912 | 821 |
|  | Boustead Properties | Rental payment by ABB for rental of office premises and car park payable monthly for a lease term renewable every five (5) years (Menara AFFIN) | Interested Directors <br> Gen. (R) Tan Sri Dato’ Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 11,100 | 12,005 | 10,158 |
|  | LTAT | Rental payment by ABB for rental of office premises and car park payable monthly for a lease term renewable every three (3) years | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 620 | 664 | 562 |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# <br> RM'000 | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 26 March 2010 RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ABB <br> (continued) | Boustead Curve | Rental payment by ABB for rental of office premises payable monthly for a lease term renewable every three (3) years (The Curve) | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 305 | 328 | 280 |
|  | Boustead Hotels and Resort | Hotel accommodation and training for staff provided to ABB | Interested Directors Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 800 | 331 | 554 (iii) |
|  | Boustead Advertising | Advertisement in media services provided to ABB | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 3 | 2 | 3 (iv) |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# <br> RM'000 | Estimated <br> aggregate value <br> of transaction <br> disclosed in the <br> preceding <br> year's circular <br> dated 26 March <br> 2010 <br> RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AFFIN Islamic | Boustead Travel | Provision of traveling related services to AFFIN Islamic | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 400 | 162 | 208 (v) |
|  | Boustead Hotel and Resorts | Hotel facilities and refreshment for training provided to AFFIN Islamic | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 10 | 2 | - |
| AFFIN Investment | Boustead Travel | Provision of traveling related services to AFFIN Investment | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 536 | 561 | 889 (vi) |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 26 March 2010 RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AFFIN Investment (continued) | Boustead Realty | Rental payment by AFFIN Investment for rental of office premises and car park fees payable monthly for a lease term renewable every three (3) years and payment for other related services (Menara Boustead) | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 1,683 | 1,745 | 1,454 |
|  | Boustead Petroleum | Petrol consumption | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 24 | 29 | 18 |
|  | Boustead Curve | Rental payment for rental of office premises, car parking and utilities charges for a lease term renewable every three (3) years and payment for other related services (The Curve) | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 368 | 359 | 294 |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# <br> RM'000 |  | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AFFIN Investment (continued) | Boustead Advertising | Design artwork, marketing advertisement, signing ceremonies backdrop and other related services provided to AFFIN Investment | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 96 | 52 | 27 |
|  | Irat | Rental payment by AFFIN Investment for rental of office premises, car parking and utilities charges for a renewable lease term every three (3) years and payment for other related services (Chulan Tower) | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 2,712 | 2,940 | 2,388 |
|  | Boustead Hotel \& Resorts | Hotel facilities and refreshment for training provided to AFFIN Investment | Interested Directors Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 27 | 59 | 47 |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# | Estimated <br> aggregate value <br> of transaction <br> disclosed in the <br> preceding <br> year's circular <br> dated 26 March <br> 2010 <br> RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AFFIN Fund | Boustead Realty | Rental payment by AFFIN Fund for rental of office premises and car park payable monthly for a lease term renewable every three (3) years and payment for other related services (Menara Boustead) | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 489 | 455 | 413 |
|  | LTAT | Management fees by LTAT to AFFIN Fund | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders LTAT and Boustead | 115 | 90 | 97 |
|  | Boustead REIT | Management fees by Boustead REIT to AFFIN Fund | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 45 | 43 | 40 |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 26 March 2010 RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AFFIN <br> Moneybrokers | Boustead Realty | Rental payment by AFFIN Moneybrokers for rental of office premises and car park payable monthly for a lease term renewable every three (3) years and payment for other related services | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 336 | 312 | 267 |
|  | Boustead Advertising | Artwork and material charges for printing of annual report provided to AFFIN Moneybrokers | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 1 | 2 | 1 |
|  | Boustead Travel | Provision of traveling related services to AFFIN Moneybrokers | Interested Directors <br> Gen. (R) Tan Sri Dato’ Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 75 | 75 | 64 |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# <br> RM’000 | Estimated aggregate value of transaction disclosed in the preceding year's circular dated 26 March 2010 RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AXA AFFIN Life | Irat | Rental payment by AXA AFFIN Life for rental of office premises, car park and utilities charges for lease term renewable every three (3) years and payment for other related services | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 1,500 | 1,800 | 1,318 |
|  | AXA Asia Pacific Ltd | Provision of information technology support services by AXA Asia Pacific Ltd to AXA AFFIN Life | Interested Directors <br> David William Mathews, Dato' Mohd <br> Sallehuddin bin Othman and Loke Kah Meng <br> Interested Major Shareholder <br> AXA Asia Pacific Ltd | 6,600 | 2,600 | 3,800 (vii) |
|  | AXA Asia Pacific Ltd | Provision of other support services by AXA Asia Pacific Ltd to AXA AFFIN Life | Interested Directors <br> David William Mathews, Dato' Mohd <br> Sallehuddin bin Othman and Loke Kah Meng <br> Interested Major Shareholder <br> AXA Asia Pacific Ltd | 1,900 | 3,600 | 1,731 |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# | Estimated <br> aggregate value <br> of transaction <br> disclosed in the <br> preceding <br> year's circular <br> dated 26 March <br> 2010 <br> RM'000 | Actual value transacted from the previous AGM up to LPD <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AXA AFFIN Life (continued) | AXA Asia Pacific Ltd | Software development and license fees by AXA Asia Pacific Ltd to AXA AFFIN Life | Interested Directors <br> David William Mathews, Dato' Mohd Sallehuddin bin Othman and Loke Kah Meng <br> Interested Major Shareholder <br> AXA Asia Pacific Ltd | 6,100 | 5,000 | 2,100 |
|  | Boustead Travel | Provision of traveling related services to AXA AFFIN Life | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 300 | 250 | 271 |
|  | Boustead Hotel \& Resorts | Hotel facilities and refreshment for training provide to AXA AFFIN Life | Interested Directors <br> Tan Sri Dato’ Lodin bin Wok Kamaruddin <br> Interested Major Shareholders <br> LTAT and Boustead | 100 | 200 | 59 |
| Sub-Total |  |  |  | 38,261 | 35,577 | 28,736 |


| AFFIN Group | Related Party | Nature of transaction | Interested Directors / Major Shareholders / person(s) connected to interested Directors or interested Major Shareholders (a) | Estimated aggregate value of transaction from date of 35th AGM to the next AGM date \# <br> RM'000 | Estimated value disclosed in the preceding year's circular dated 26 March 2010 <br> RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FOR ADDITIONAL SHAREHOLDERS' MANDATE |  |  |  |  |  |
| ABB | Boustead Petroleum | Petrol consumption by ABB | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 48 | - |
| AFFIN Investmen | Boustead | Rental of conference room meeting by AFFIN Investment | Interested Directors <br> Gen. (R) Tan Sri Dato' Seri Mohd Zahidi bin Haji Zainuddin, Tan Sri Dato' Lodin bin Wok Kamaruddin and Datuk Azzat bin Kamaludin <br> Interested Major Shareholders <br> LTAT and Boustead | 1 | - |
| Sub-total |  |  |  | 49 | - |
| GRAND TOTAL |  |  |  | 38,310 35,577 |  |
| Notes: |  |  |  |  |  |
| (a) The nature of relationship with the Related Party is outlined in section 2.2.1 of this Circular. |  |  |  |  |  |
| \# $\quad$ The | The estimated aggregate value of transactions are derived from the sums incurred or received during the past year, based on normal level of transactions entered int However the actual value of these transactions may differ from the estimated value stated which is subject to change. |  |  |  |  |
| i. The excess in transacted amount is due to higher number of various trainings conducted throughout the period by AFFIN. |  |  |  |  |  |
| ii. The excess in transacted amount is due to higher cost for technical support services for MDAEMON e-mail server for year 20 |  |  |  |  |  |
| iii.iv. | The excess in transacted amount is due to higher number of various trainings conducted throughout the period by $A B B$. |  |  |  |  |
|  |  |  |  |  |  |

The excess in transacted amount is due to higher air tickets and travelling expenses incurred for staff, mainly those incurred in respect of proposed acquisition of PT Bank Ina Perdana,
Indonesia.
The excess in transacted amount is due to higher air tickets and travelling expenses incurred for staff team building in Phuket, Thailand in November 2010 The excess in transacted amount is due to cost of RM 800,000.00 for new project on technology services which was not provided in previous circular's amount.

### 2.3 Basis of estimates

The abovementioned estimated values in respect of each transaction referred to above are based on prevailing prices obtained from the Related Parties which are reasonable market-competitive prices and are derived from the sums incurred or received during the past year, based on the normal level of transactions entered into by the Group. The estimated amounts are further based on the assumptions that current level of operations will continue and all external conditions remain constant.

### 2.4 Review procedures in relation to Recurrent Related Party Transactions

The AFFIN Group has internal control systems to ensure that the Recurrent Related Party Transactions are undertaken on an arm's length basis and on normal commercial terms consistent with the Group's usual business practices and policies, which are not more favourable to the Related Parties than those extended to third parties / public and are not to the detriment of the minority shareholders.

To monitor the Recurrent Related Party Transactions, the procedures adopted by the AFFIN Group are as follows:
(a) a list of the Related Parties is circulated within the AFFIN Group and all Related Parties are notified that all Recurrent Related Party Transactions are required to be undertaken on normal commercial terms;
(b) the Recurrent Related Party Transactions would be reviewed by the senior management of AFFIN or its subsidiary companies before they are entered into to ensure that the terms are not more favourable than those generally available to the public;
(c) at least two (2) other contemporaneous transactions with unrelated third parties for similar products/services and/or quantities will be used as comparison, wherever possible, to determine whether the price and terms offered to/by the related parties are fair and reasonable and comparable to those offered to/by other unrelated third parties for the same or substantially similar type of produces/services and/or quantities.

In the event that quotation or comparative pricing from unrelated third parties cannot be obtained, the Audit Committee in its review of the Recurrent Related Party Transactions may, as it deems fit and whenever available, request for additional information pertaining to the transactions from independent sources or advisers and that the Recurrent Related Party Transactions are not detrimental to the AFFIN Group;
(d) the annual internal audit plan shall incorporate a review of all Recurrent Related Party Transactions entered into pursuant to the Proposed Shareholders' Mandate to ensure that relevant approvals from the Board and shareholders have been obtained and review procedures are followed;
(e) the Board and the Audit Committee shall review the internal audit reports to ascertain that the procedures established to monitor Recurrent Related Party Transactions have been complied with;
(f) if a member of the Board or of the Audit Committee has an interest, as the case may be, he shall abstain from any decision making by the Board or Audit Committee in respect of the said transactions;
(g) Thresholds of authority

There are no specific thresholds for approval of Recurrent Related Party Transactions within the AFFIN Group. However, all Recurrent Related Party Transactions are subject to the approval of the appropriate levels of authority as determined by Senior management and/or the Board from time to time, subject to the provisions in the Listing Requirements and/or the Act, where necessary;
(h) where any Director has an interest (direct or indirect) in any Recurrent Related Party Transactions, such Director shall abstain from deliberations and decision making;
(i) a register shall be maintained by the Company to record all Recurrent Related Party Transactions entered into pursuant to the Proposed Shareholders' Mandate; and
(j) save as stated above, the transaction prices, terms and conditions are determined by market forces and are comparable to those applicable transactions with the public, which depend on the demand and supply of the products and services. The rental of the properties is determined by negotiated rates, after taking into account the prevailing market rates for the same or substantially similar properties in terms of space occupied and amenities / facilities offered and are on normal commercial terms.

### 2.5 Audit Committee statement

The Audit Committee has seen and reviewed the procedures mentioned in section 2.4 and is satisfied that the review procedures for the Recurrent Related Party Transactions, as well as the annual review to be made by the Audit Committee in relation thereto, are sufficient to ensure that the Recurrent Related Party Transactions:
(i) will be made at arm's length and in accordance with the Company's normal commercial terms,
(ii) not more favourable to the Related Party than those generally available to the public and are not to the detriment of the minority shareholders and the Group has in place adequate procedures and processes to monitor, track and identify Recurrent Related Party Transactions in a timely and orderly manner.

The Audit Committee shall annually review the Recurrent Related Party Transactions and also review the established guidelines and procedures to ascertain that they have been complied. If during the periodic review, the Audit Committee is of the opinion that the guidelines and procedures are not sufficient to ensure that the Recurrent Related Party Transactions will be conducted at arm's length basis and on normal commercial terms in the ordinary course of business and are on terms not more favourable to the Related Party than those generally available to the public and will not be prejudicial to the shareholders or disadvantageous to the Company, the Company will obtain a fresh shareholders' mandate based on new guidelines and procedures.

### 2.6 Disclosure in annual report

Disclosure will be made in the Company's annual report in respect of transactions conducted pursuant to the Proposed Shareholders' Mandate. In accordance with applicable approved accounting standards in Malaysia and Paragraph 3.1.5 of Practice Note 12 of the Listing Requirements, the annual report will set out a breakdown of the aggregate value of the Recurrent Related Party Transactions made during the financial year, amongst others, based on the following information:
(a) the type of the Recurrent Related Party Transactions made; and
(b) the names of the Related Parties involved in each type of the Recurrent Related Party Transactions made and their relationship with the Company.

### 2.7 Effects of the Proposed Shareholders' Mandate

The Proposed Shareholders' Mandate is not expected to have any material effects on the earnings per share and net assets at the Group level, issued and paid-up share capital and substantial shareholders' shareholdings of the Company.

## 3. RATIONALE FOR THE PROPOSED SHAREHOLDERS' MANDATE

The rationales for the Proposed Shareholders' Mandate to the AFFIN Group are as follows:
(a) the Proposed Shareholders' Mandate will empower the Group to enter into transactions with Related Parties which are necessary in day-to-day operations of the Group, undertaken at arm's length, normal commercial terms, on terms not more favourable to the Related Party than those generally made available to the public and are not detrimental to the minority shareholders;
(b) the Proposed Shareholders' Mandate will substantially reduce the expenses associated with convening of general meetings on an ad hoc basis and hence will reduce the expenses associated therewith; and
(c) the Recurrent Related Party Transactions entered into by the Group are intended to meet business needs at the best possible terms which will be of benefit to all the companies within the AFFIN Group.

## 4. APPROVAL REQUIRED

The Proposed Shareholders' Mandate is subject to the approval of the non-interested shareholders of the Company at the forthcoming AGM.

## 5. INTERESTS OF DIRECTORS, MAJOR SHAREHOLDERS AND PERSONS CONNECTED TO THEM

The direct and indirect shareholdings of the interested Directors and interested Major Shareholders in AFFIN as per the Register of Directors' Shareholdings and Register of Substantial Shareholders and Record of Depositors as at LPD are as follows:

|  | Direct |  | Indirect |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of shares | \% | No. of shares | \% |
| Interested Directors |  |  |  |  |
| Gen. (R) Tan Sri Dato’ Seri Mohd Zahidi bin Haji Zainuddin | 30,000 | * | - | - |
| Tan Sri Dato' Lodin bin Wok | 808,714 ${ }^{\text {\# }}$ | 0.05 | - | - |
| Kamaruddin |  |  |  |  |
| Datuk Azzat bin Kamaludin | 110,000 | 0.01 | - | - |
| Dr. The Hon. Sir David Li Kwok Po | - | - | - | - |
| Professor Arthur Li Kwok Cheung | - | - | - | - |
| Adrian David Li Man Kiu (Alternate Director to Dr. The Hon. Sir David Li Kwok Po) | - | - | - | - |
| David William Matthews | - | - | - | - |
| Loke Kah Meng | - | - | - | - |
| Dato' Mohd Sallehuddin bin Othman | - | - | - | - |
| Interested Major Shareholders |  |  |  |  |
| LTAT | 532,971,563 | 35.66 | 309,240,407 ${ }^{\text {@ }}$ | 20.69 |
| Boustead | 309,240,407 | 20.69 | - | - |
| The Bank of East Asia, Limited | 351,494,226 | 23.52 | - | - |
| AXA Asia Pacific Ltd | - | - | - | - |

## Notes: <br> * 8,714 units of ordinary shares are held in trust by a nominee company <br> Insignificant <br> Deemed interested pursuant to Section 6A of the Act

The aforementioned interested Directors, where applicable, had abstained and will continue to abstain from all deliberations and voting in respect of their direct and/or indirect interest in relation to the Proposed Shareholders' Mandate at the Company's Board meetings.

The aforementioned interested Directors and Major Shareholders will abstain and have undertaken to ensure that the persons connected to them, if any, will also abstain from voting in respect of their direct and indirect shareholdings on the resolution pertaining to the Proposed Shareholders' Mandate at the AGM to be convened.

Save as disclosed above, none of the other Directors and Major Shareholders or any persons connected with the Directors and/or Major Shareholders as defined in the Listing Requirements have any interest, direct or indirect, in the Proposed Shareholders' Mandate.

## 6. DIRECTORS' RECOMMENDATION

Having considered all aspects of the Proposed Shareholders' Mandate, the Board (save and except for the interested Directors, who are deemed interested in the Proposed Shareholders' Mandate and have abstained from giving an opinion in respect of the Proposed Shareholders' Mandate) is of the opinion that the Proposed Shareholders' Mandate is in the best interest of AFFIN and its shareholders.

Accordingly, the Board (save and except for the interested Directors of AFFIN, who are deemed interested in the Proposed Shareholders' Mandate and have abstained from recommending in respect of the Proposed Shareholders' Mandate) recommend that you vote in favour of the resolution pertaining to the Proposed Shareholders' Mandate to be tabled at the forthcoming AGM.

## 7. AGM

The AGM of the Company, the notice of which is enclosed in the 2010 Annual Report, will be held at $13^{\text {th }}$ Floor, Bangunan LTAT, Jalan Bukit Bintang, 55100 Kuala Lumpur on 18 April 2011 at $10.00 \mathrm{a} . \mathrm{m}$. for the purpose of considering and, if thought fit, passing the resolution to give effect to the Proposed Shareholders' Mandate.

If you are unable to attend and vote in person at the AGM, you are requested to complete and return the Form of Proxy in accordance with the instructions therein as soon as possible and in any event so as to arrive at the Company's registered office not less than forty-eight (48) hours before the time fixed for the AGM. The lodging of the Form of Proxy does not preclude you from attending and voting in person should you subsequently wish to do so.

## 8. FURTHER INFORMATION

Shareholders are requested to refer to the attached Appendix I for further information.

Yours faithfully
For and on behalf of the Board
AFFIN HOLDINGS BERHAD

MAJ. GEN. (R) DATO' MOHAMED ISA BIN CHE KAK
Independent Non-Executive Director

## APPENDIX I

## FURTHER INFORMATION

## 1. RESPONSIBILITY STATEMENT

This Circular has been seen and approved by the Board who collectively and individually, accept full responsibility for the accuracy of the information contained herein and confirm that after having taken due care and making all reasonable enquiries, to the best of their knowledge and belief, there are no other facts, the omission of which would make any statement herein misleading.

## 2. MATERIAL CONTRACTS

Save as disclosed below, AFFIN and / or its subsidiary companies have not entered into any material contract outside the ordinary course of business, during the two (2) years immediately preceding the date of this Circular:-
a) AFFIN had on 2 March 2010 entered into the following shareholders' agreement to amongst others record the respective rights and obligations of the shareholders of AXA AFFIN General Insurance Berhad (AAGI), a 40\%-owned associate company of AFFIN pursuant to the acquisition of the entire share capital of BHI Insurance (M) Sdn Bhd by AAGI :-
i. Shareholders' Agreement between AXA S.A, AFFIN and AAGI; and
ii. Shareholders' Agreement between AXA S.A, AFFIN, Felda Marketing Services Sdn Bhd and AAGI.
b) ABB had on 4 August 2010 entered into the following agreements:-
i. Share Purchase Agreement between ABB and P.T. Kharisma Prima Karya ("Vendor") for the acquisition of $65,280,000$ existing ordinary shares of Indonesian Rupiah ("Rp") 1,000 each in PT Bank Ina Perdana (Bank Ina) ("Existing Shares"), representing $20.82 \%$ of the enlarged issued and paid-up share capital of Bank Ina for a cash consideration to be determined later;
ii. Subscription Agreement between ABB, the Vendor and Bank Ina for the subscription of $185,600,000$ new ordinary shares of par value to be determined later in Bank Ina ("New Shares"), representing $59.18 \%$ of the enlarged issued and paid-up share capital of Bank Ina for a cash consideration to be determined later;
iii. Call Option Agreement between ABB and the Vendor pursuant to which the Vendor irrevocably agreed to grant ABB an option for ABB to call on the Vendor to require it to sell to ABB all or any of $56,488,856$ Existing Shares held by the Vendor ("Option Shares") representing $18.01 \%$ of the enlarged issued and paid-up share capital of Bank Ina at a call option price to be determined later;
iv. Put Option Agreement between ABB and the Vendor pursuant to which ABB irrevocably agreed to grant the Vendor an option for the Vendor to put to ABB to require it to purchase from the Vendor all or any of the Option Shares at a put option price to be determined later;
v. Non-competition Agreement between ABB and the Vendor whereby the Vendor agrees for itself and shall procure that Bapak Oki Widjaja (a director and substantial
shareholder of the Vendor), shall not venture or participate directly and/or indirectly in any business which competes with the business of Bank Ina in the Republic of Indonesia within a period of three (3) years from the date of completion of the acquisition of Bank Ina (Closing Date); and
vi. Shareholders Agreement between ABB , the Vendor and Bank Ina setting out certain commitments and their rights as shareholders of Bank Ina from the Closing Date.

In addition, ABB had on 3 September 2010 entered into an Escrow Agreement with the Vendor and PT Bank Central Asia Tbk ("Escrow Agent") to facilitate the deposit of USD $8,000,000$ or its equivalent in Rp for the acquisition of Bank Ina by ABB into the escrow account maintained with the Escrow Agent whom shall be authorised to hold the same until the Closing Date.

## 3. MATERIAL LITIGATION

Saved as disclosed below, neither AFFIN nor any of its subsidiaries is engaged in any material litigation, claim or arbitration either as plaintiff or defendant and the Directors of AFFIN do not have any knowledge of proceedings pending or threatened against AFFIN and/or its subsidiaries, of any fact likely to give rise to any proceedings, which might materially and adversely affect the financial position or business of AFFIN and/or its subsidiaries.

## BSNC Corporation Berhad vs. AFFIN and ABB

As part of a merger of banking businesses, by an Agreement dated 30 August 2000 ("the Acquisition Agreement") between AFFIN, ABB, BSN Commercial Bank (Malaysia) Berhad ("BSNC") and Bank Simpanan Nasional Berhad ("BSN"), it was agreed that all banking assets and liabilities of BSNC would be sold to ABB in consideration of a purchase price of RM338,560,000 to be paid partly in cash and partly in AFFIN shares ("the Purchase Price"). Pursuant to clause 2.1.5 of the Acquisition Agreement, BSNC and BSN undertook to ABB that debts other than those reflected as bad or doubtful debts in the audited financial statements of BSNC will be recoverable in the ordinary course of business. For the debts not recoverable, BSNC undertook to pay ABB within 30 days from the date of receipt of the ABB's letter of demand, the amounts claimed subject to a limit of $30 \%$ of the Purchase Price amounting to RM101,568,000.

Subsequent to the merger, an audit was conducted and it was found that there had been significant under provisioning of bad and doubtful debts by BSNC. AFFIN, ABB and BSN agreed that the purchase price payable to BSNC would be reduced to compensate for this under provisioning ("the Settlement Agreement"). In return, it was agreed that ABB would assign the bad and doubtful debts to BSNC under clause 2.1.5 of the Acquisition Agreement, subject to approval being given to both parties by regulatory authorities for the reassignment. However, the accounts to be reassigned to BSNC were not identified then.

Dispute arose when ABB subsequently did not agree with BSNC on the assignment of 106 non performing accounts with gross amount of RM988,000,000 or net amount of RM578,000,000 which have been identified unilaterally by BSNC. In 2005, BSNC issued an Originating Summons against AFFIN and ABB seeking an order for ABB to reassign the 106 accounts to BSNC.

On 30 November 2009, the Court fixed the matter for further case management where filing of documents, statement of agreed/non-agreed facts and statements of issues will be tried accordingly. On 20 August 2010 when the matter came up for case management before the judge, both counsels briefed the Judge on the facts of this case. The judge suggested for both parties to come to a settlement, in the event that there is still room for negotiation.

On 8 September 2010, the Plaintiff's solicitors requested for an adjournment at the trial. The judge vacated the trial dates and set the matter down for case management on 8 October 2010 which was further postponed to 10 December 2010. On 10 December 2010 the matter was fixed for trial on 4,5,6,7 and 8 April 2011.

The Directors are of the opinion that the probable outcome of the legal case is still uncertain at this junction and it is too preliminary to quantify the financial impact to both ABB and the Group.

## 4. DOCUMENTS FOR INSPECTION

Copies of the following documents are available for inspection at the Registered Office of the Company at $7^{\text {th }}$ Floor, Chulan Tower, 3 Jalan Conlay, 50450 Kuala Lumpur during normal business hours from the date hereof up to and including the date of the forthcoming AGM:
(i) the Memorandum and Articles of Association of AFFIN;
(ii) the audited financial statements of the AFFIN Group for the last two (2) financial years ended 31 December 2009 and 2010;
(iii) the material contracts referred in Section 2 above; and
(iv) the legal documents for material litigation referred to in Section 3 above.


[^0]:    The resolution pertaining to the above proposal is set out in the Notice of the Company's Thirty-Fifth (35th) Annual General Meeting (AGM) which is attached in the Annual Report of the Company for the financial year ended 31 December 2010 together with the Form of Proxy. The Form of Proxy must be lodged at the registered office of the Company at $7^{\text {th }}$ Floor, Chulan Tower, 3, Jalan Conlay, 50450 Kuala Lumpur not less than fortyeight (48) hours before the time stipulated for holding the AGM. The lodging of the Form of Proxy will not preclude you from attending and voting in person at the AGM should you subsequently wish to do so.
    Last date and time for lodging the Form of Proxy: 16 April 2011 at 10.00 a.m.
    Date and time of the AGM: 18 April 2011 at 10.00 a.m.
    Venue of AGM: $13^{\text {th }}$ Floor, Bangunan LTAT, Jalan Bukit Bintang, 55100 Kuala Lumpur

