



3Q25 Financial Results Presentation

20 November 2025

50 years of always about **you**



- 1** — Key Highlights
- 2** — 9M25 Financial Results
- 3** — Final Remarks
- 4** — Q&A Session

Key Highlights





3Q2025 Highlights

1

PROFIT BEFORE TAX (PBT)

PBT
↑ **9.2% YoY** to **RM 540.1m 9M25** vs RM 494.7m 9M24

2

CASA RATIO

CASA
↓ **1.11% YoY** to **25.75% 9M25** vs 26.86% 9M24

3

ASSET QUALITY & RESERVES

GIL
1.87% 9M25 vs 1.74% 9M24
↑ 0.13%

LLC
71.68% 9M25 vs 101.19% 9M24
↓ 29.51%

4

LOAN GROWTH

LOAN GROWTH
+7.7% 9M25 vs +9.9% 9M24
↓ 2.2%

DEPOSIT GROWTH
+4.5% 9M25 vs +3.3% 9M24
↑ 1.2%

5

STABLE CAPITAL AND LIQUIDITY POSITION

CET 1
13.49% 9M25 vs 13.27% 9M24

LCR
162.5% 9M25 vs 170.8% 9M24

9M25 Financial Results





CHIEVEMENTS

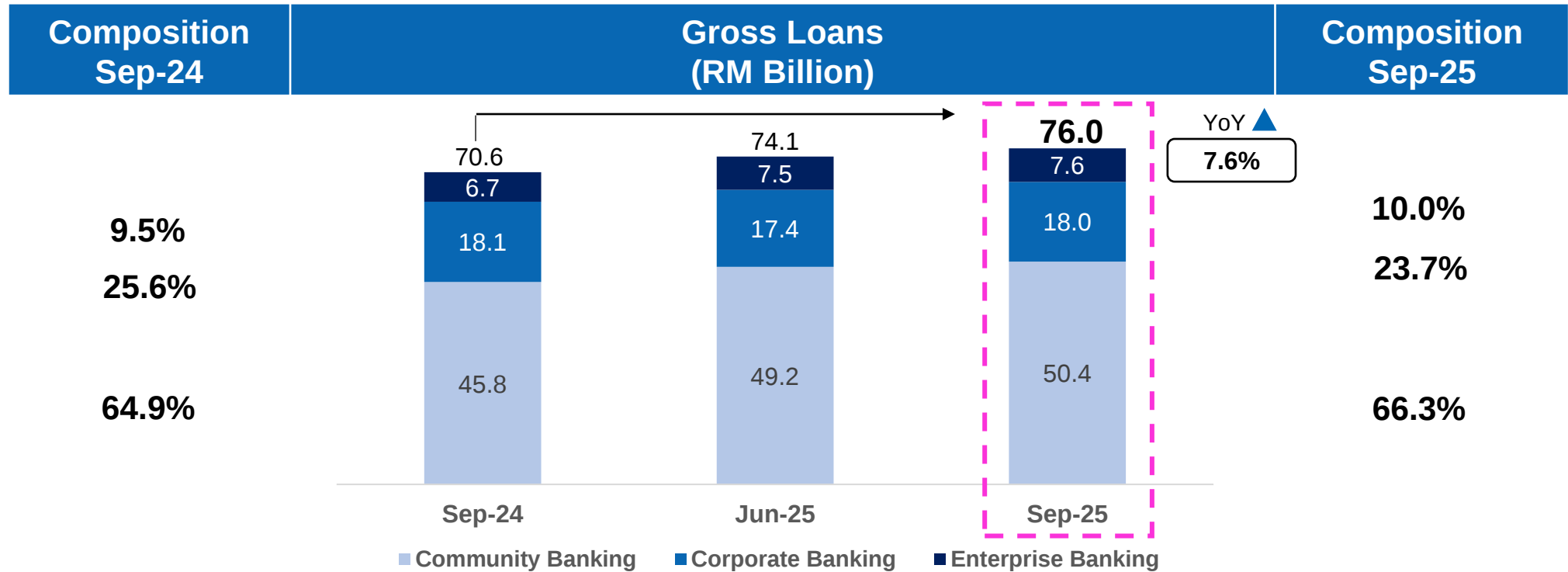


Balance Sheet Highlights

RM Million	Sep-24	Jun-25	Sep-25	QoQ	YoY
Cash & short-term funds	3,768.0	6,994.4	6,324.9	(9.6%)	67.9%
Financial assets/investment	32,057.4	30,892.0	31,143.0	0.8%	(2.9%)
Gross loans, advances & financing	70,628.9	74,065.7	76,053.3	2.7%	7.6%
Less: ECL	(1,220.5)	(1,077.0)	(997.6)	7.4%	18.3%
Other assets	6,840.6	6,162.3	5,906.7	(4.1%)	(13.7%)
Total Assets	112,074.4	117,037.4	118,430.3	1.2%	5.7%
Deposit from customers	73,973.5	78,202.4	77,300.3	(1.2%)	4.5%
Of which : Current Account	15,085.3	16,967.5	16,565.0	(2.4%)	9.8%
Savings Account	4,781.0	5,092.0	3,342.9	(34.3%)	(30.1%)
Total CASA	19,866.4	22,059.5	19,907.9	(9.8%)	0.2%
Fixed Deposits, NIDs, MMD & CMD	54,107.2	56,142.9	57,392.4	2.2%	6.1%
Deposits & placement of banks & other FIs	14,781.9	11,176.1	13,944.0	24.8%	(5.7%)
Other liabilities	3,450.1	3,636.0	3,410.4	(6.2%)	(1.2%)
Borrowings	8,347.6	12,022.8	11,621.2	(3.3%)	39.2%
Total Equity	11,521.3	12,000.1	12,154.4	1.3%	5.5%
Total Liabilities & Equity	112,074.4	117,037.4	118,430.3	1.2%	5.7%



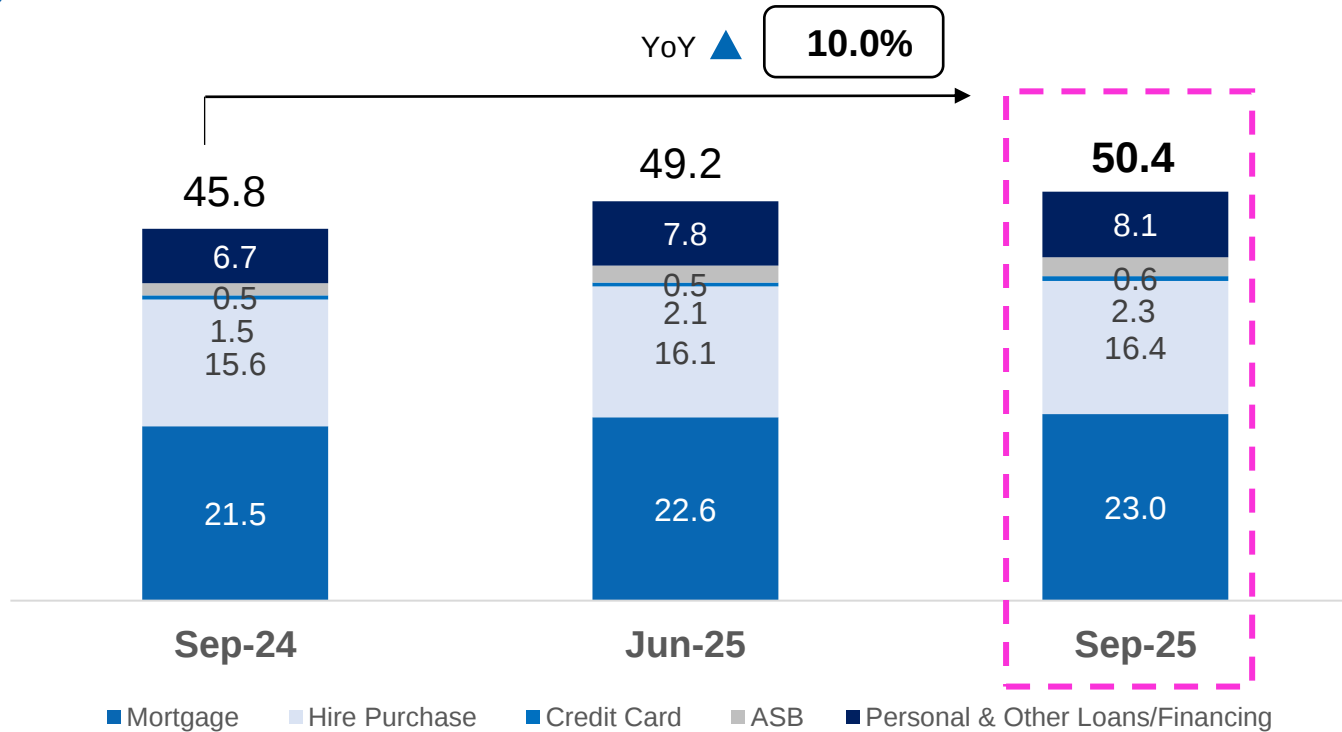
Enterprise Banking Portfolio Seeing Strong Demand



RM Billion	Sep-24	Jun-25	Sep-25	QoQ (%)	YoY (%)
Community Banking	45.8	49.2	50.4	2.4	10.0
Corporate Banking	18.1	17.4	18.0	3.4	(0.6)
Enterprise Banking	6.7	7.5	7.6	1.3	13.4
TOTAL	70.6	74.1	76.0	2.6	7.6



Community Banking: Gross Loans/Financing



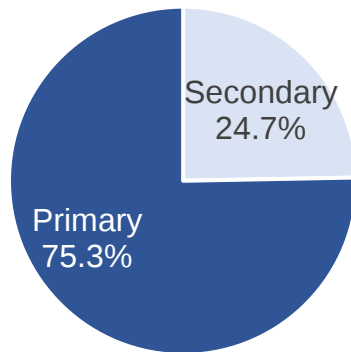
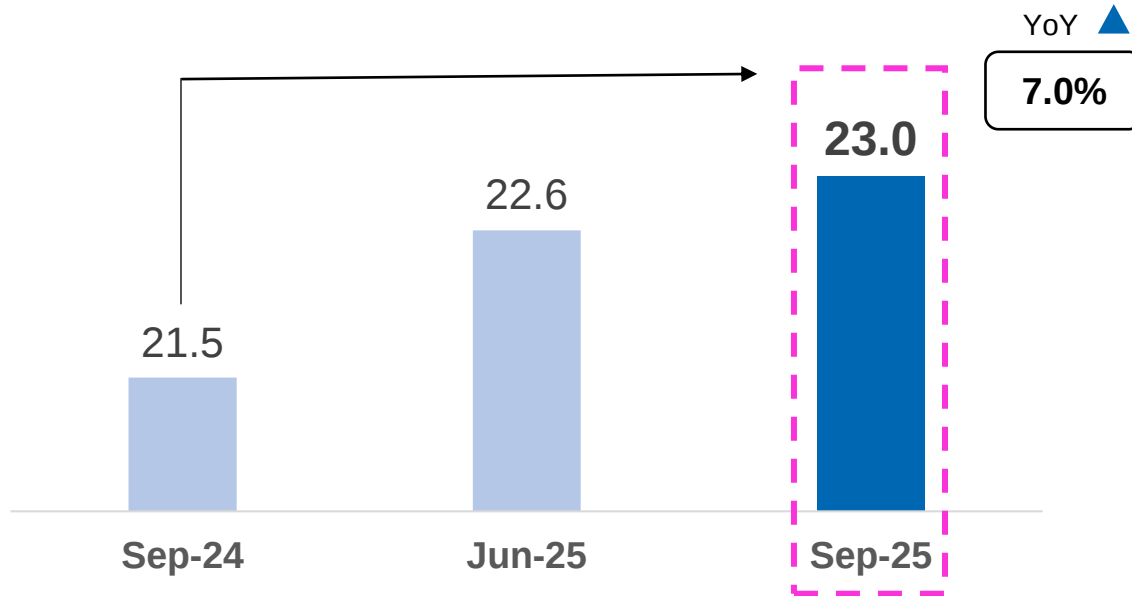
MIRI TIMES SQUARE - SARAWAK

RM Billion	Sep-24	Jun-25	Sep-25	QoQ (%)	YoY (%)
Mortgage	21.5	22.6	23.0	1.8%	7.0%
Hire Purchase	15.6	16.1	16.4	1.9%	5.1%
Credit Card	0.5	0.5	0.6	20.0%	20.0%
Amanah Saham Funds	1.5	2.1	2.3	9.5%	53.3%
Personal and Other Loans/Financing	6.7	7.8	8.1	3.8%	20.9%
TOTAL	45.8	49.2	50.4	2.4%	10.0%

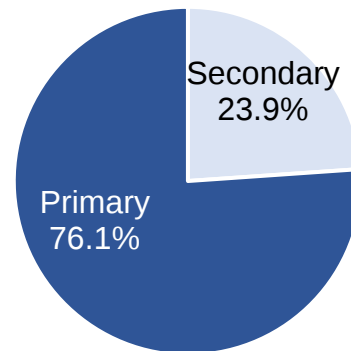


Community Banking: Mortgage Business

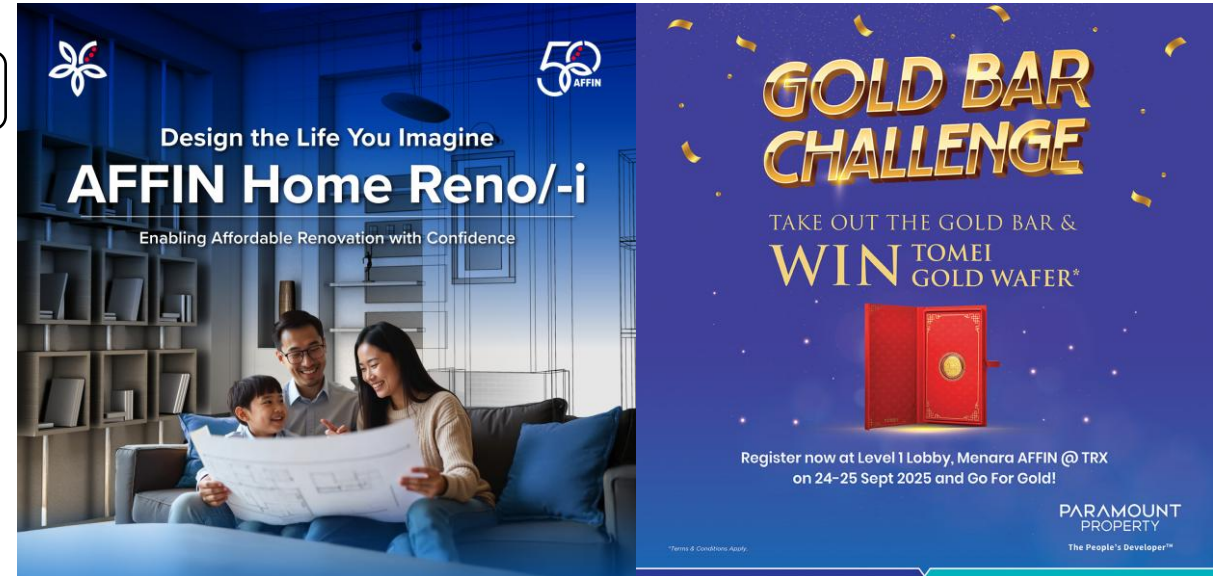
Mortgage Loans/Financing (RM Billion)



Sep-24



Sep-25



AFFIN Home Reno/-i and Property Booth at Menara AFFIN

RM Billion	Sep-24	Jun-25	Sep-25	QoQ (%)	YoY (%)
Primary*	16.2	17.2	17.5	1.7	8.0
Secondary**	5.3	5.4	5.5	1.9	3.8
Total	21.5	22.6	23.0	1.8	7.0

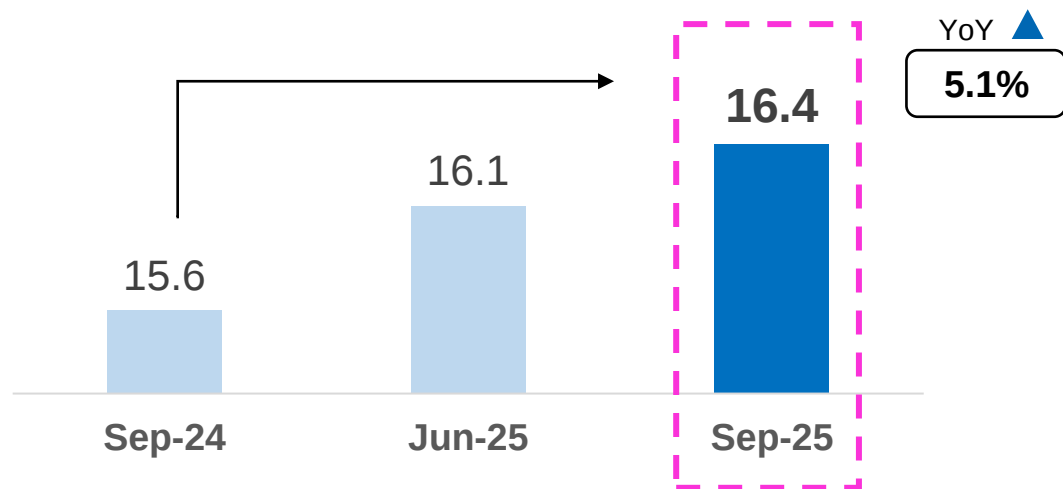
* Primary – Sourced directly from property developers and may either be completed or under construction

** Secondary – Sourced directly from individual vendors or property agents and are completed.

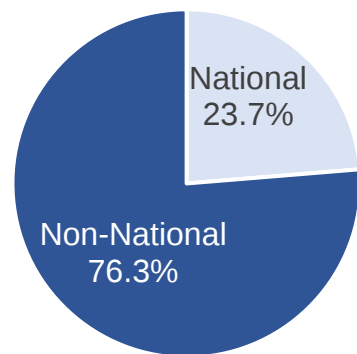


Community Banking: Hire Purchase

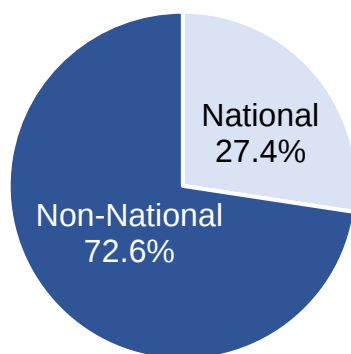
Hire Purchase Loans/Financing (RM Billion)



Toyota Corporate Showcase @ Menara AFFIN



Sep-24



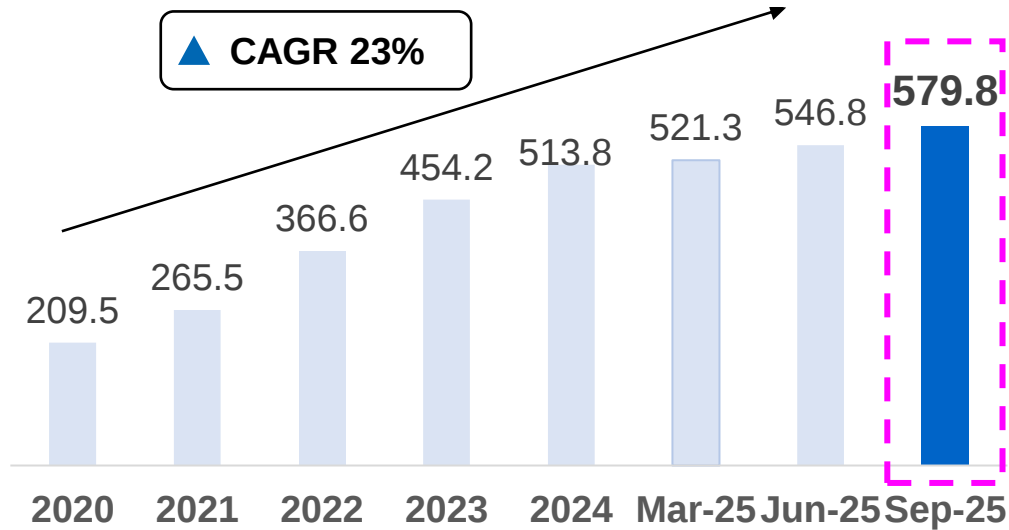
Sep-25

RM Billion	Sep-24	Jun-25	Sep-25	QoQ (%)	YoY (%)
National cars	3.7	4.3	4.5	4.7	21.6
Non-National cars	11.9	11.8	11.9	0.8	-
Total	15.6	16.1	16.4	1.9	5.1

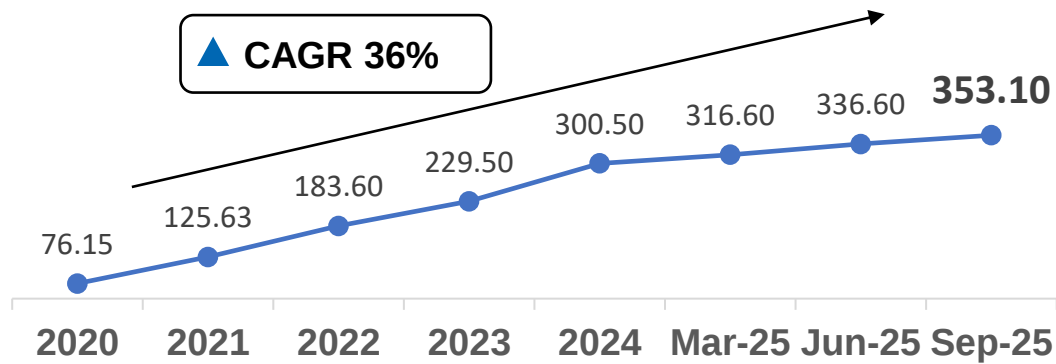


Community Banking: Credit Cards

Credit Cards (RM Million)



Number of Cards ('000)



GEAR UP FOR THE BIG SCREEN
With AFFIN X GSC.

Fridays just got better! Pay with your AFFIN Credit Card and enjoy a complimentary movie ticket on us.

Book now via the GSC Website or Mobile App!

Campaign Period:
1 September – 31 December 2025

This promotion is limited to 400 complimentary ticket redemptions every Friday on a first come, first served basis. Valid at all GSC locations for standard 2D movies, excluding selected theaters stated in the Terms & Conditions.

UNLOCK THE MAGIC
With AFFIN X GSC.

Fridays just got better! Pay with your AFFIN Credit Card and enjoy a complimentary movie ticket on us.

Book now via the GSC Website or Mobile App!

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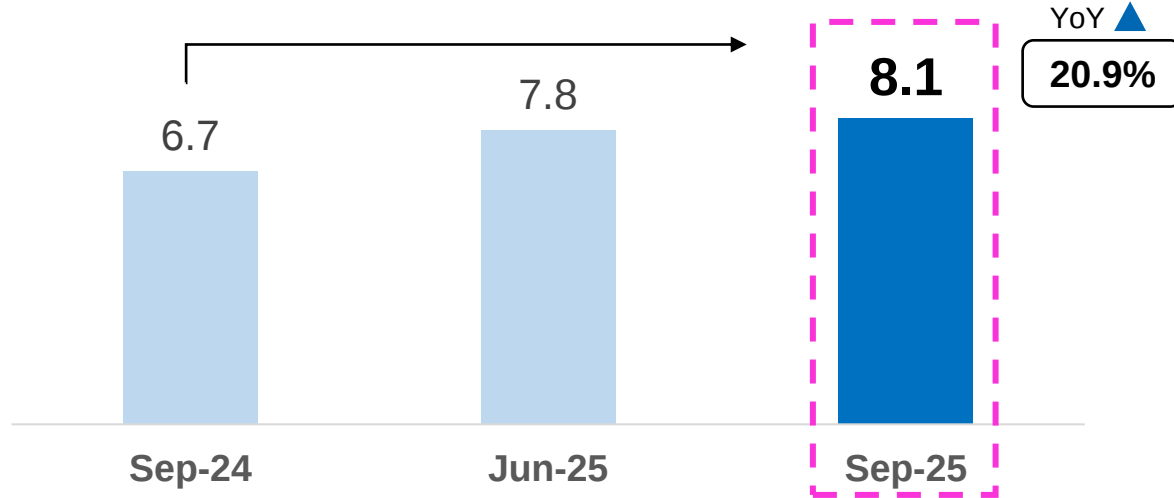
This promotion is limited to 400 complimentary ticket redemptions every Friday on a first come, first served basis. Valid at all GSC locations for standard 2D movies, excluding selected theaters stated in the Terms & Conditions.

Revolver vs Transactor Ratio (%)

	Sep-24	Jun-25	Sep-25	QoQ (%)	YoY (%)
Revolver	18.7%	18.5%	18.7%	0.2	-
Transactor	81.3%	81.5%	81.3%	(0.2)	-

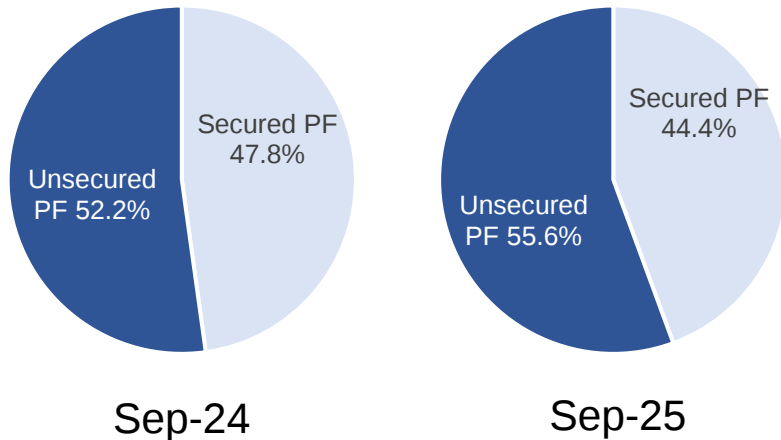
Community Banking: Personal and Other Loans/Financing

Personal Financing (RM Billion)



ASB-i Financing & AFFIN Education Funding

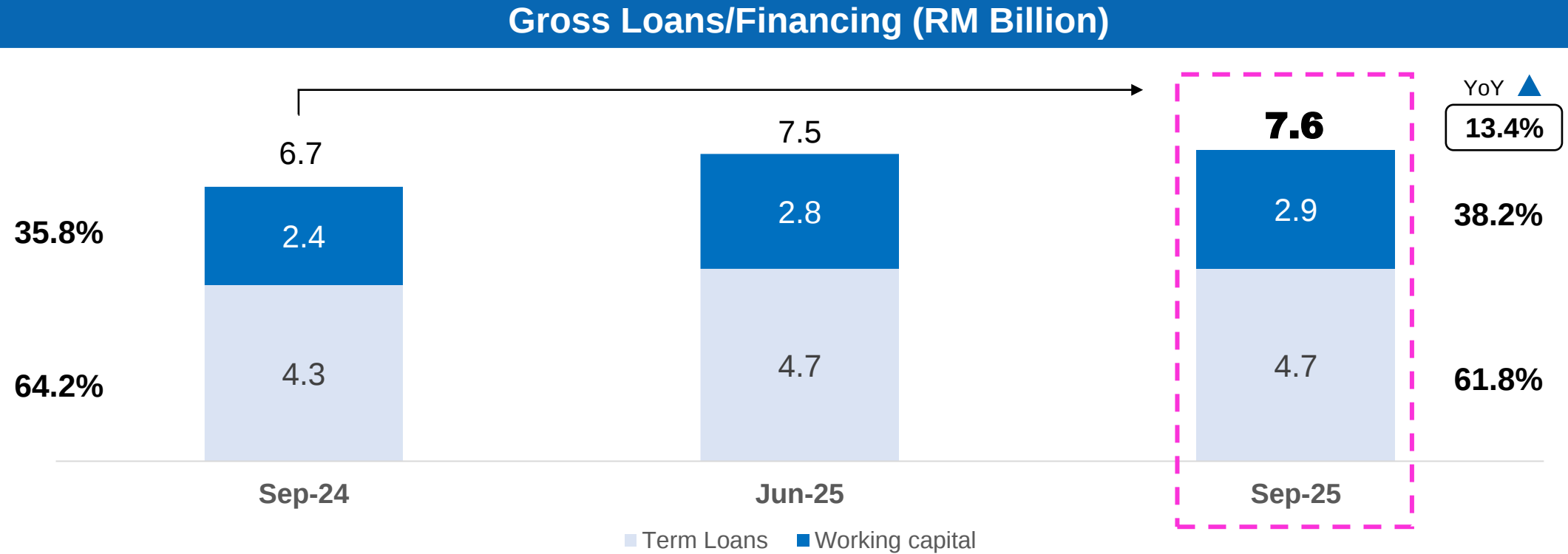
Personal Financing (PF) Composition (%)



RM Billion	Sep-24	Jun-25	Sep-25	QoQ (%)	YoY (%)
Secured Personal Financing	3.2	3.5	3.6	2.9	12.5
Unsecured Personal Financing	3.5	4.3	4.5	4.7	28.6
Total	6.7	7.8	8.1	3.8	20.9



Enterprise Banking: Gross Loans/Financing

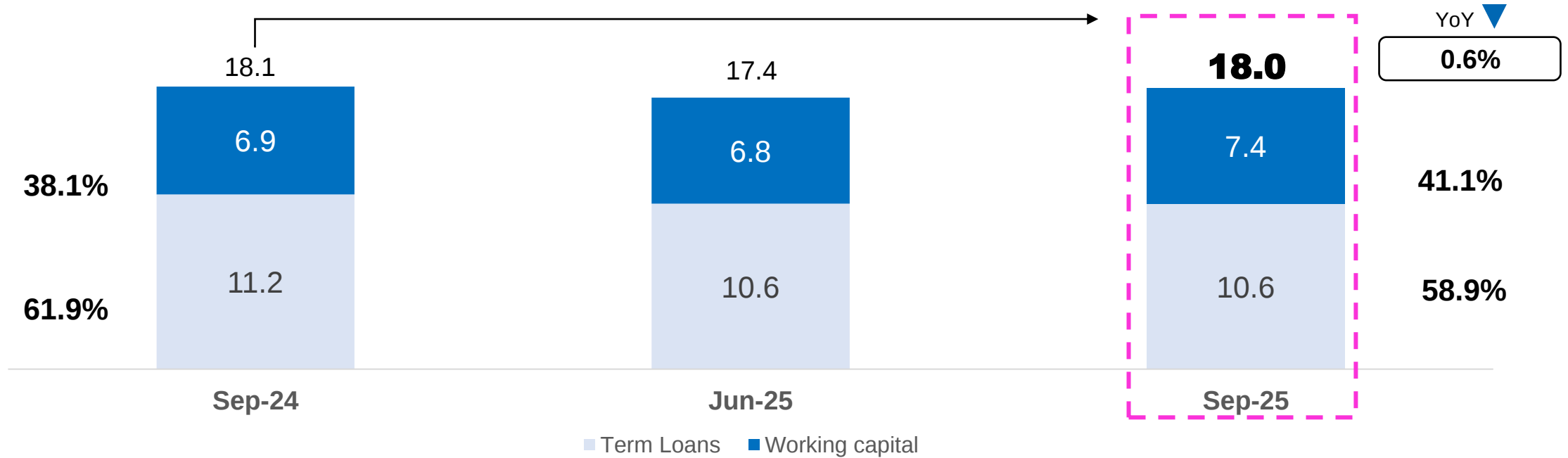


	Sep-24	Jun-25	Sep-25	QoQ (%)	YoY (%)
Working capital	2.4	2.8	2.9	3.6	20.8
Term Loans	4.3	4.7	4.7	-	9.3
Total	6.7	7.5	7.6	1.3	13.4



Corporate Banking: Gross Loans/Financing

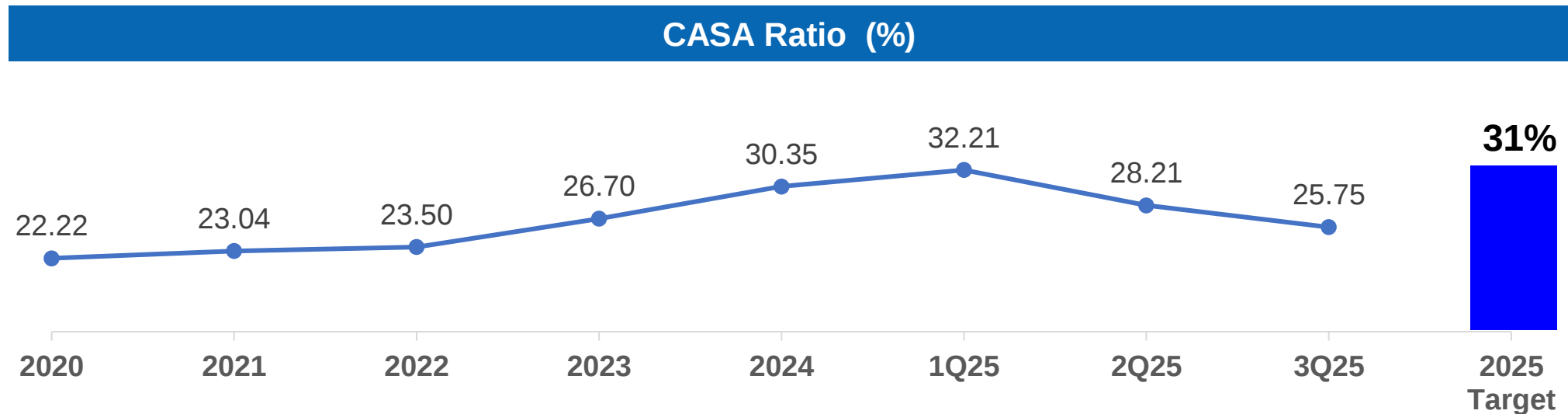
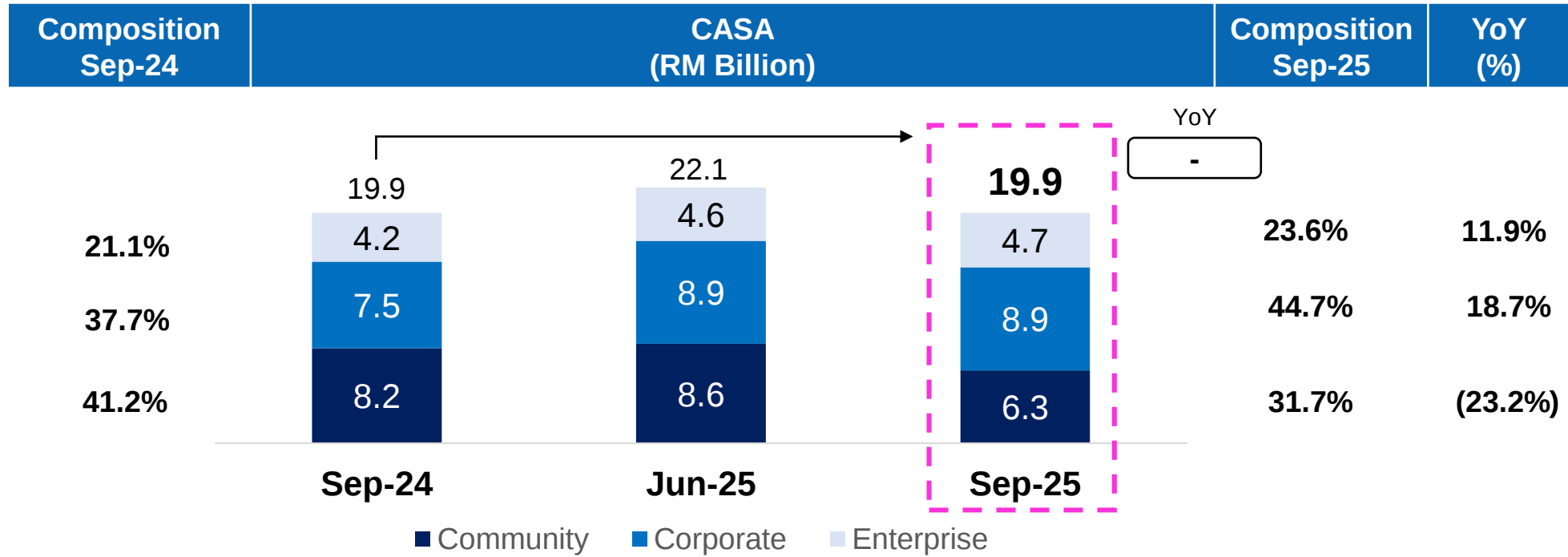
Gross Loans/Financing (RM Billion)



	Sep-24	Jun-25	Sep-25	QoQ (%)	YoY (%)
Working capital	6.9	6.8	7.4	8.8	7.2
Term Loans	11.2	10.6	10.6	-	(5.4)
Total	18.1	17.4	18.0	3.4	(0.6)

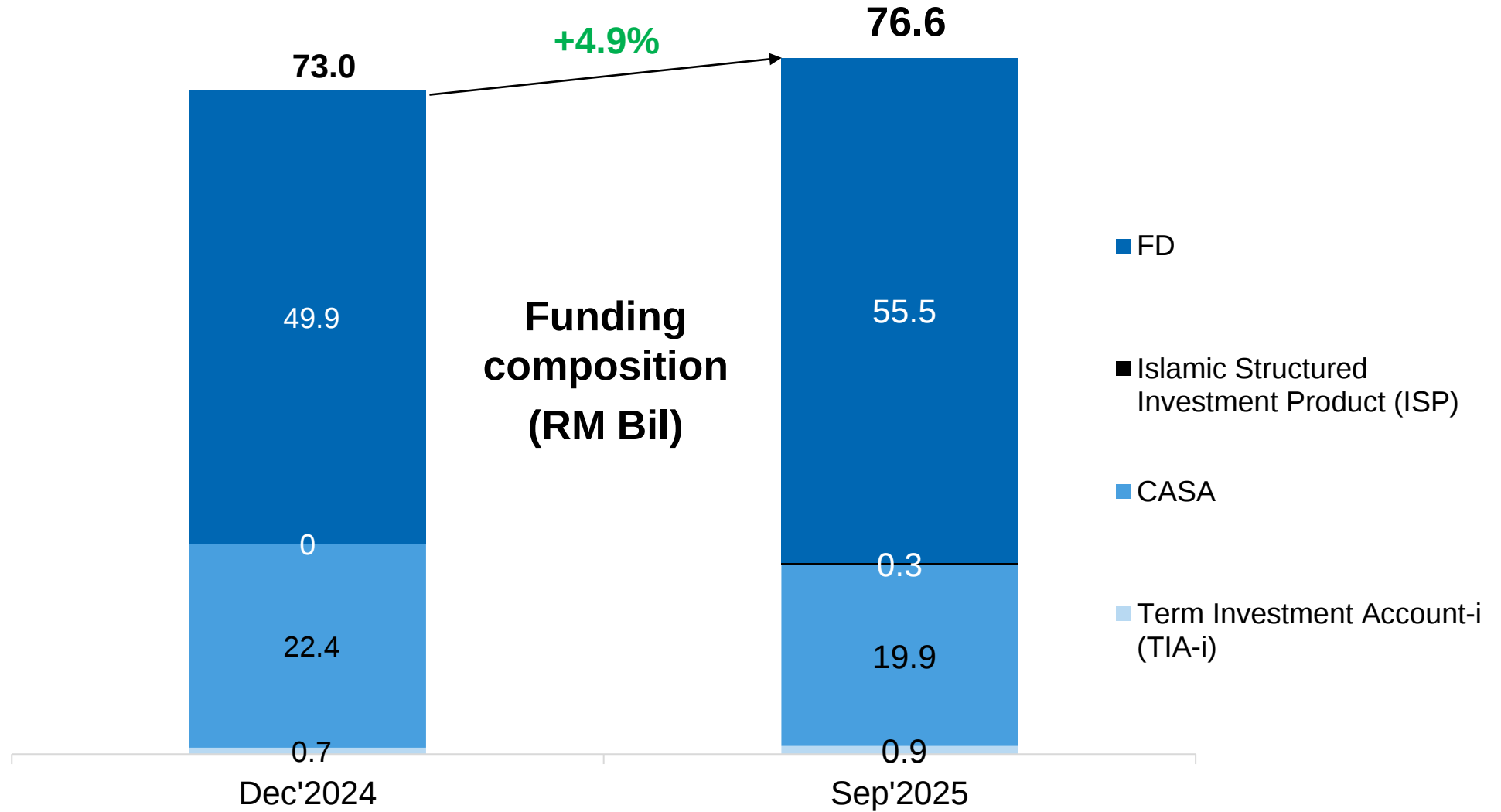


Flight to Fixed Deposits



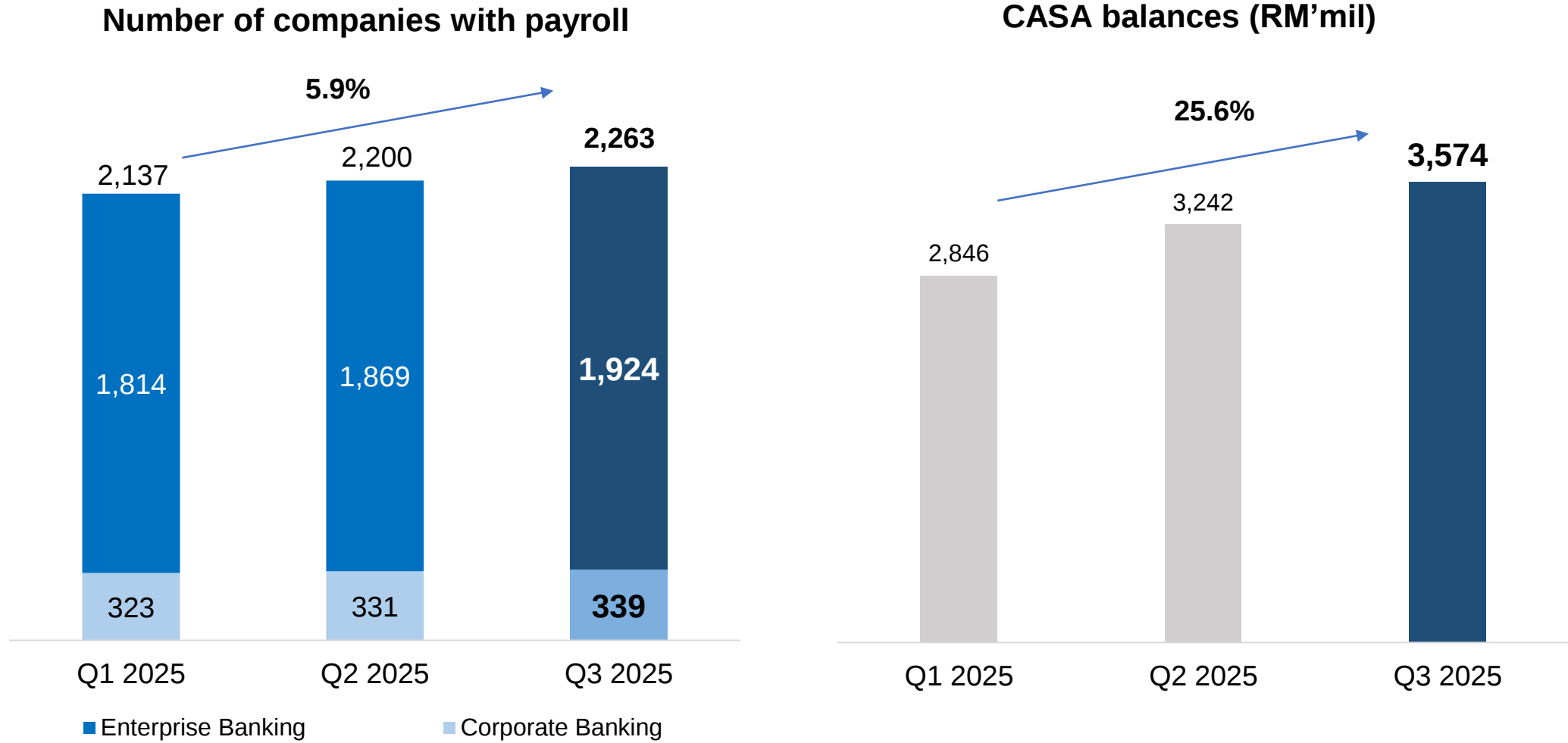


Funding composition





CASA acquisition initiatives – Company payroll

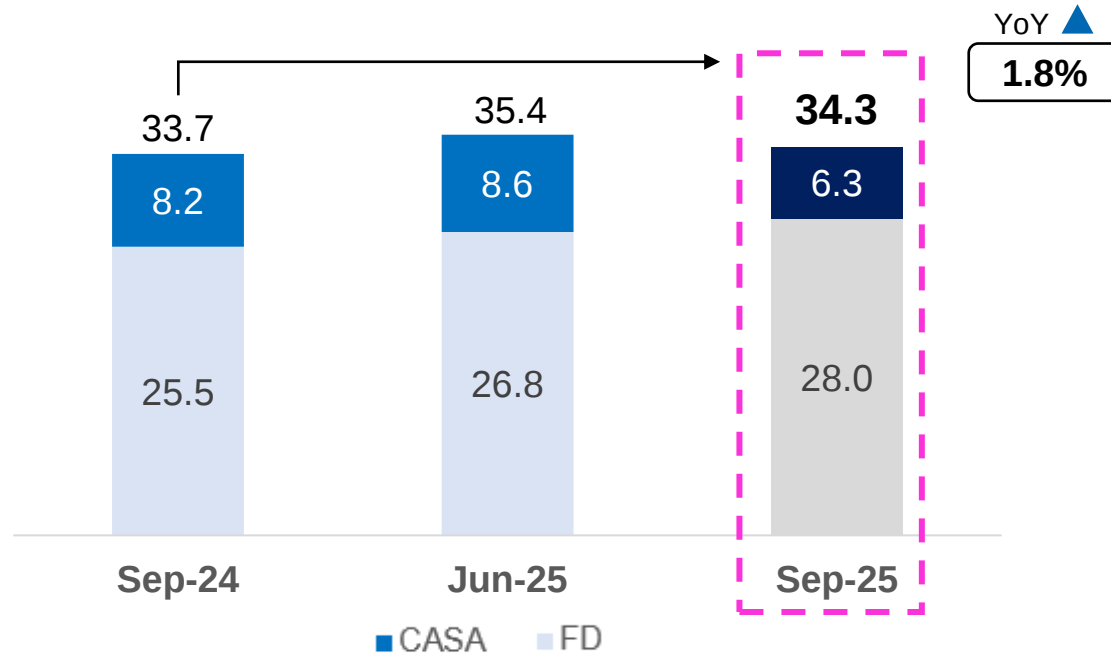


As of September 2025, the total number of payroll beneficiaries with AFFIN Group is 214,513.



Community Banking: Deposits

Deposits (RM Billion)



	Sep-24	Jun-25	Sep-25
CASA Ratio	24.3%	24.3%	18.4%

INTRODUCING FINTURA Savr/-i
AN EXCLUSIVE SAVINGS ACCOUNT DESIGNED FOR UNDER 18 YEARS OLD

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Give your child a head start in life with our FINTURA Savr/-i account.

FINTURA Savr/-i is protected by PIDM up to RM250,000 for each depositor. Terms and Conditions apply.

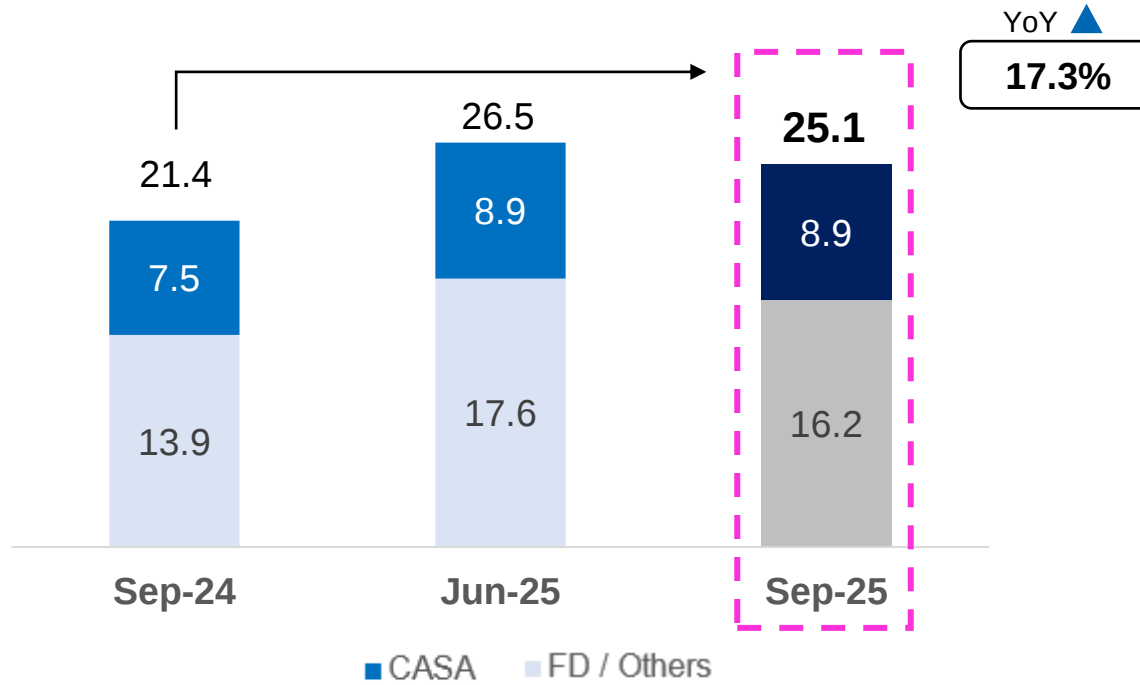
Member of PIDM





Corporate Banking: Deposits

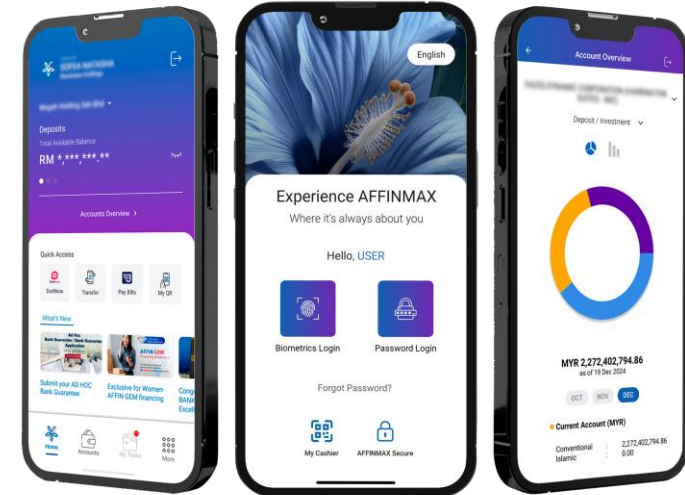
Deposits (RM Billion)



	Sep-24	Jun-25	Sep-25
CASA Ratio	35.0%	33.6%	35.5%



AFFINMAX



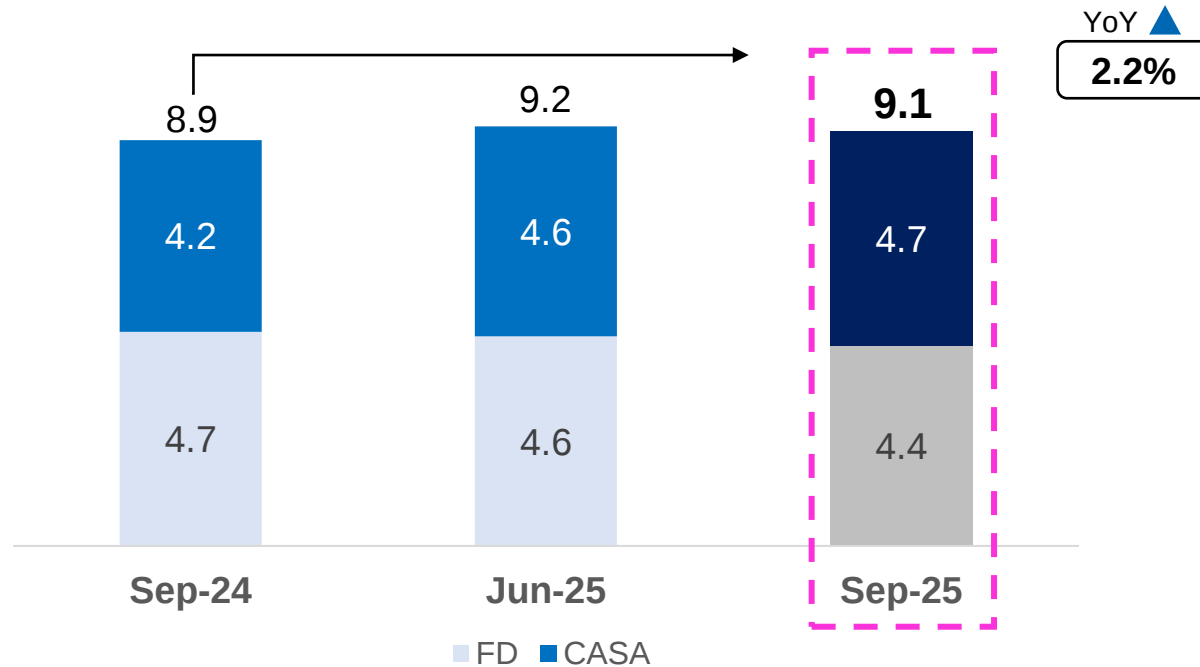
**New User Experience for AFFINMAX
(Corporate Internet Banking)**





Enterprise Banking: Deposits

Deposits (RM Billion)



	Sep-24	Jun-25	Sep-25
CASA Ratio	47.1%	50.0%	51.6%

AFFINWRKFZ Payroll Solutions

For your employees, your business and you

Unlock your business efficiency and empower your employees with our payroll solutions and exclusive privileges

FOR EMPLOYEE

Enhance your staff's financial well-being with our exclusive employees' package

AFFIN 360
Special Interest / Profit Rate
Finance your dream house and car

Wealth & Protection
Build your wealth and enjoy peace of mind

Lifestyle Rewards
Enhance your staff's financial well-being with our exclusive employees' package

Advance Salary Payment Service* ADD ON
Access up to 50% of your monthly net salary, anytime, anywhere.

FOR BUSINESS

Discover our Digital Business Solution, for optimising financial stability and streamlining your operations

AFFINMAX
Effortlessly manage your business finances with secure and user-friendly Corporate Internet Banking

SME COLONY
One-stop knowledge hub for SMEs to;
IMPROVE business knowledge
ENHANCE financial well-being
EXPAND commercial networking

Digital Solution
Transform your business ecosystem seamlessly with the AFFINWRKFZ Digital Business Solutions

FOR YOU

Experience exclusive lifestyle privileges

AFFIN INVICTA
Premiere Banking offers innovative hybrid accounts and higher returns

AFFIN AVANCE
Enjoy exclusive benefits, tailored for your financial needs

Automated Safe Deposit Locker
Discover security and convenience with our state-of-the-art automated storage solution

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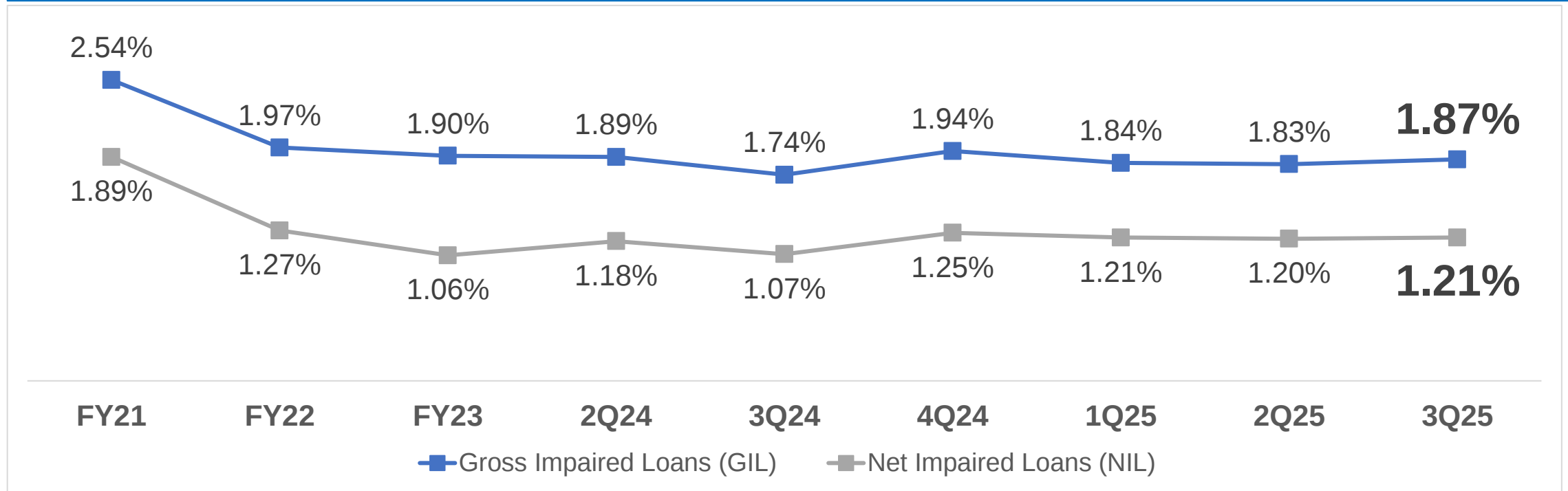
always about you

Member of PIDM



GIL Levels Slight Uptick

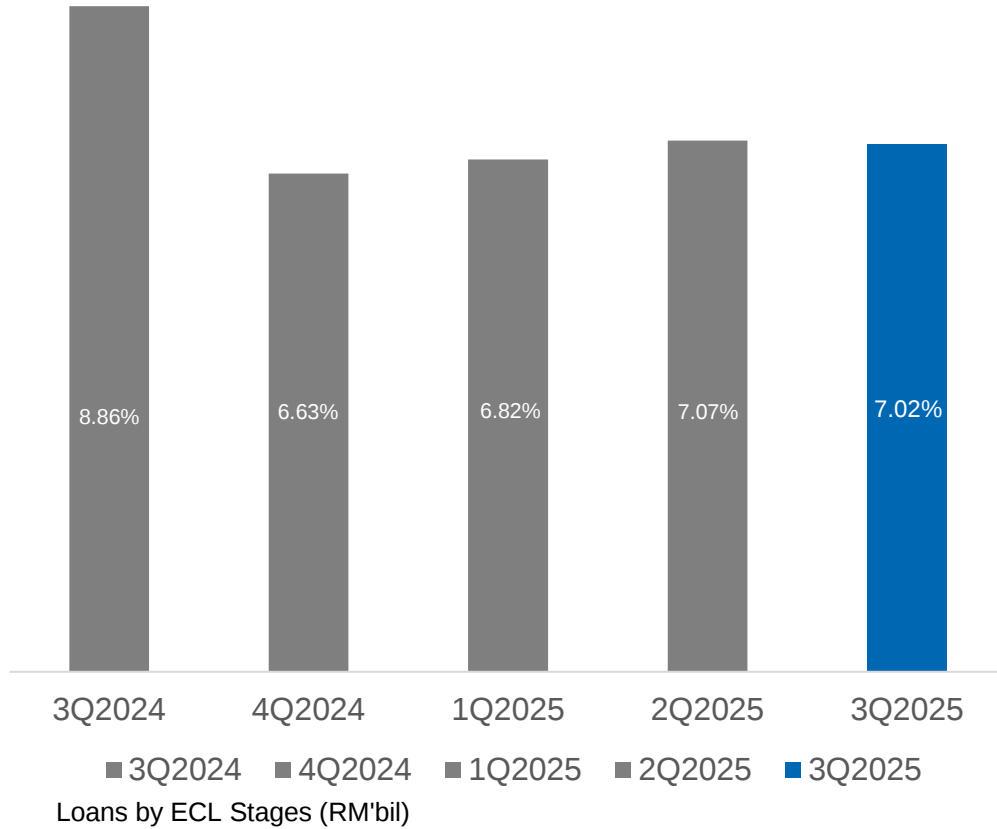
Impaired Loans Ratio (%)



- GIL ratios increase by 4 bps vs 1.83% in 3Q25
- NIL ratio at 1.21% in 3Q25 vs 1.20% in 3Q25
- Net recoveries for 3Q25 stood at RM34.8m vs net recoveries 3Q24 at RM38.9m



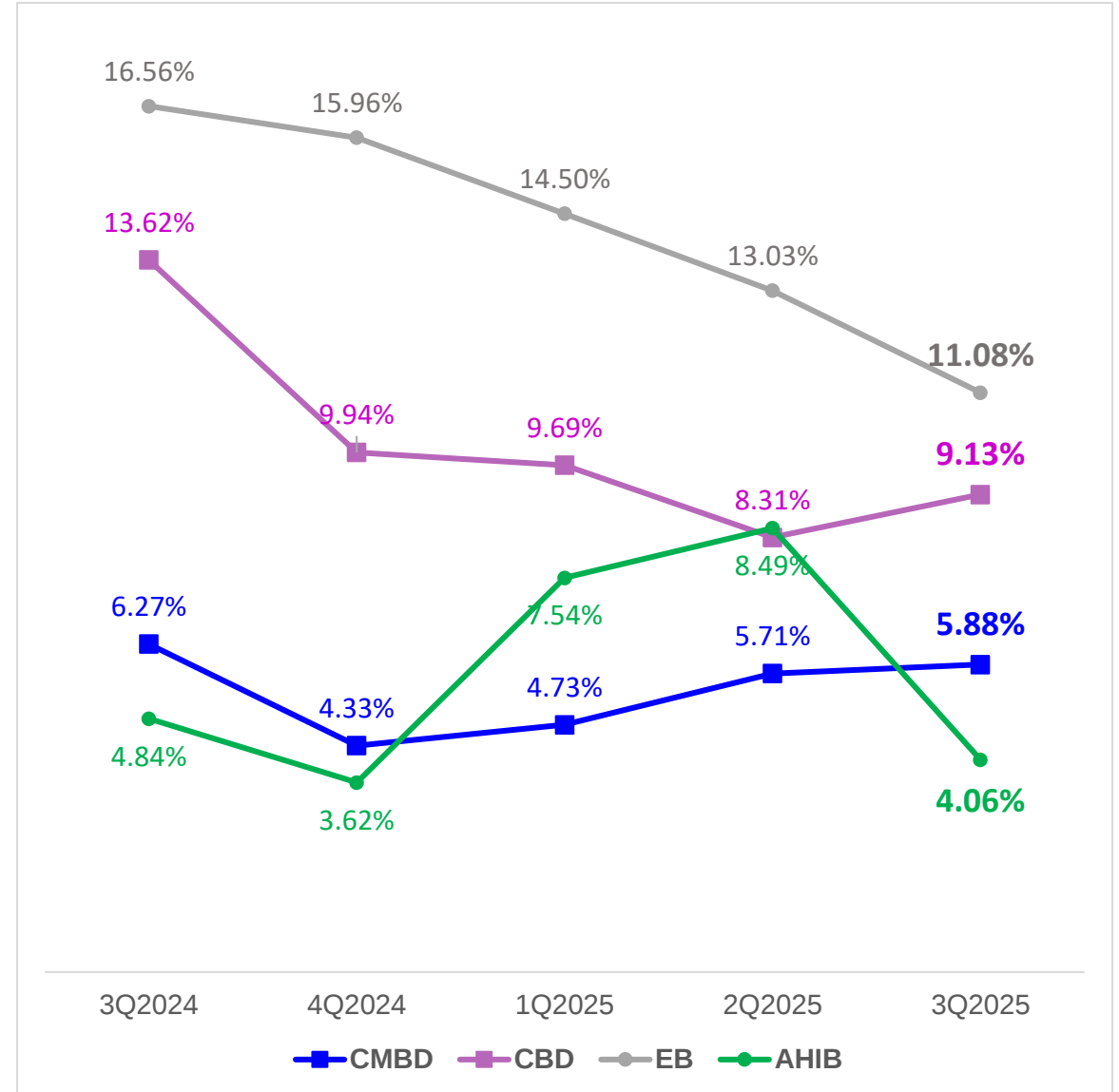
Stage 2 improved QoQ



Gross Loans (RM'bil)	3Q2024	4Q2024	1Q2025	2Q2025	3Q2025
Stage 1	63.1	65.8	66.6	67.5	69.3
Stage 2	6.3	4.8	5.0	5.2	5.3
Stage 3	1.2	1.4	1.3	1.4	1.4
Total	70.6	72.0	72.9	74.1	76.0

Breakdown by Business Segment (%)

Stage 2





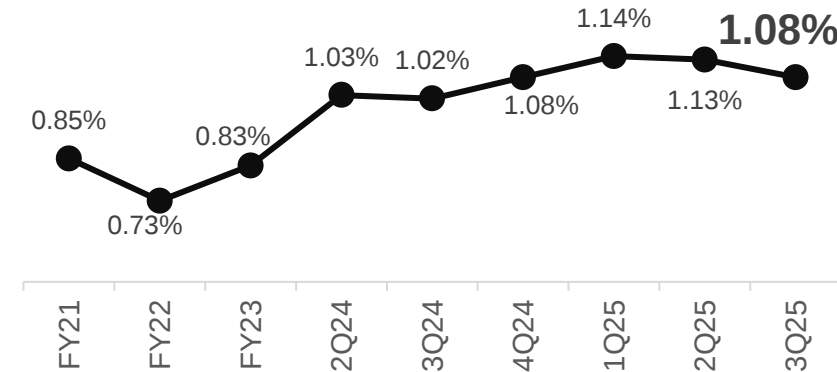
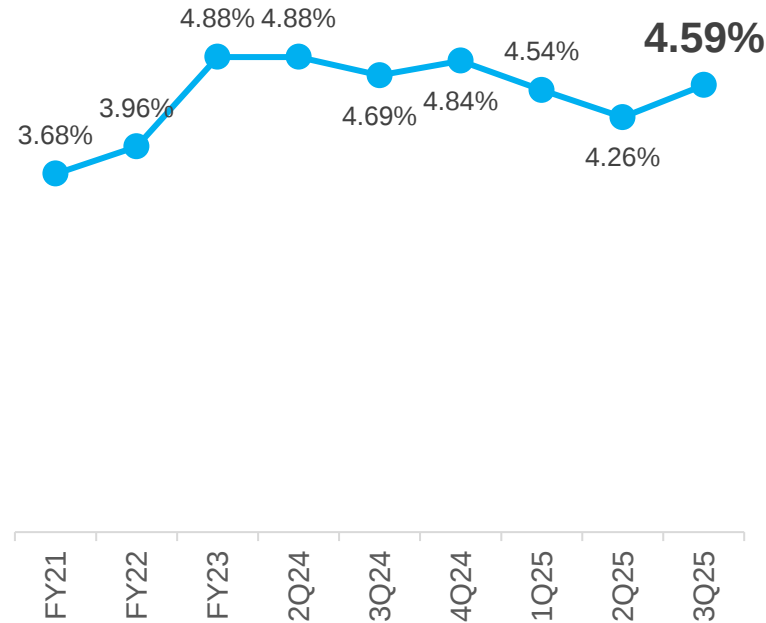
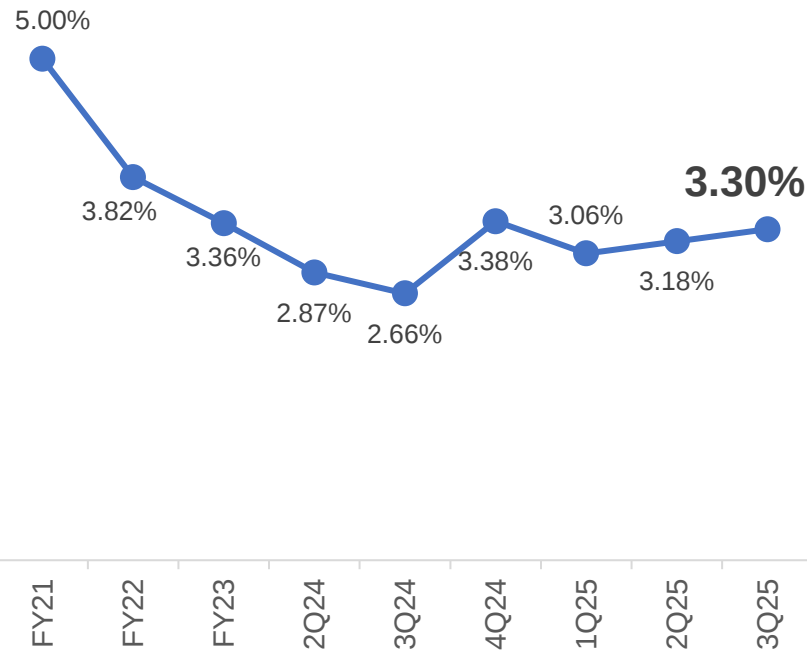
Increase in GLs Noted From Enterprise Banking

Gross Impaired Loans/Financing Ratio (%)

Corporate

Enterprise

Community



- Mainly due to a large Corporate borrower turned impaired.

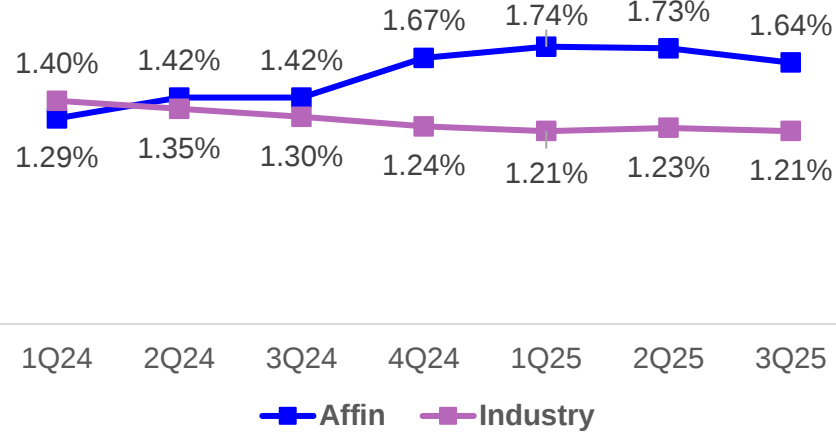
- New impairments in SME segment.

- Preemptive efforts for collection with early stage contact for faster recovery.

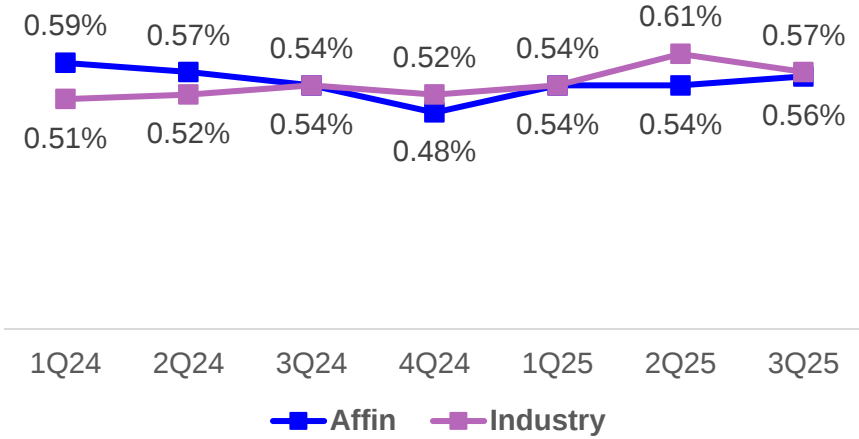


Aggressive recovery to improve Mortgage GIL

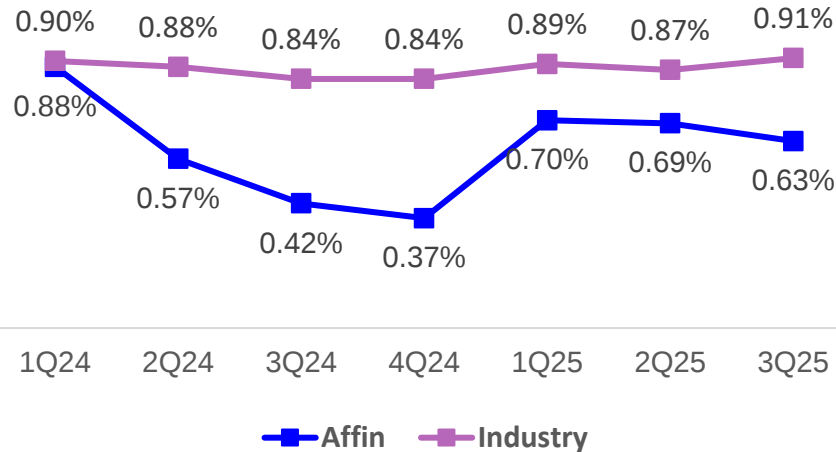
Mortgage GIL (%)



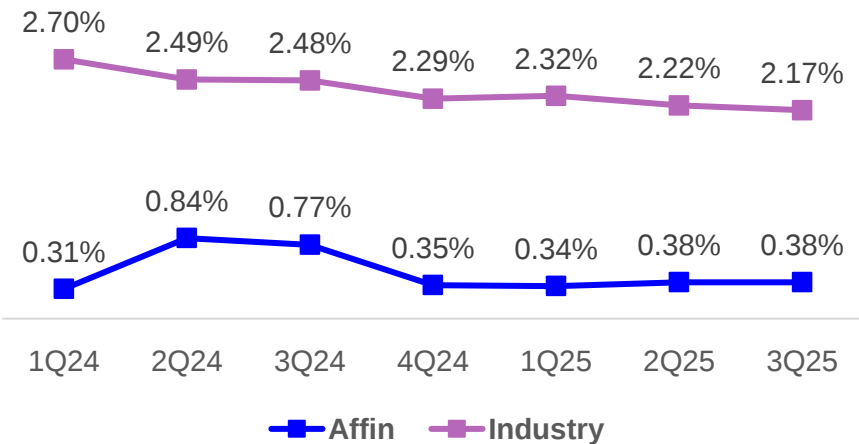
Hire Purchase GIL (%)



Credit Card GIL (%)

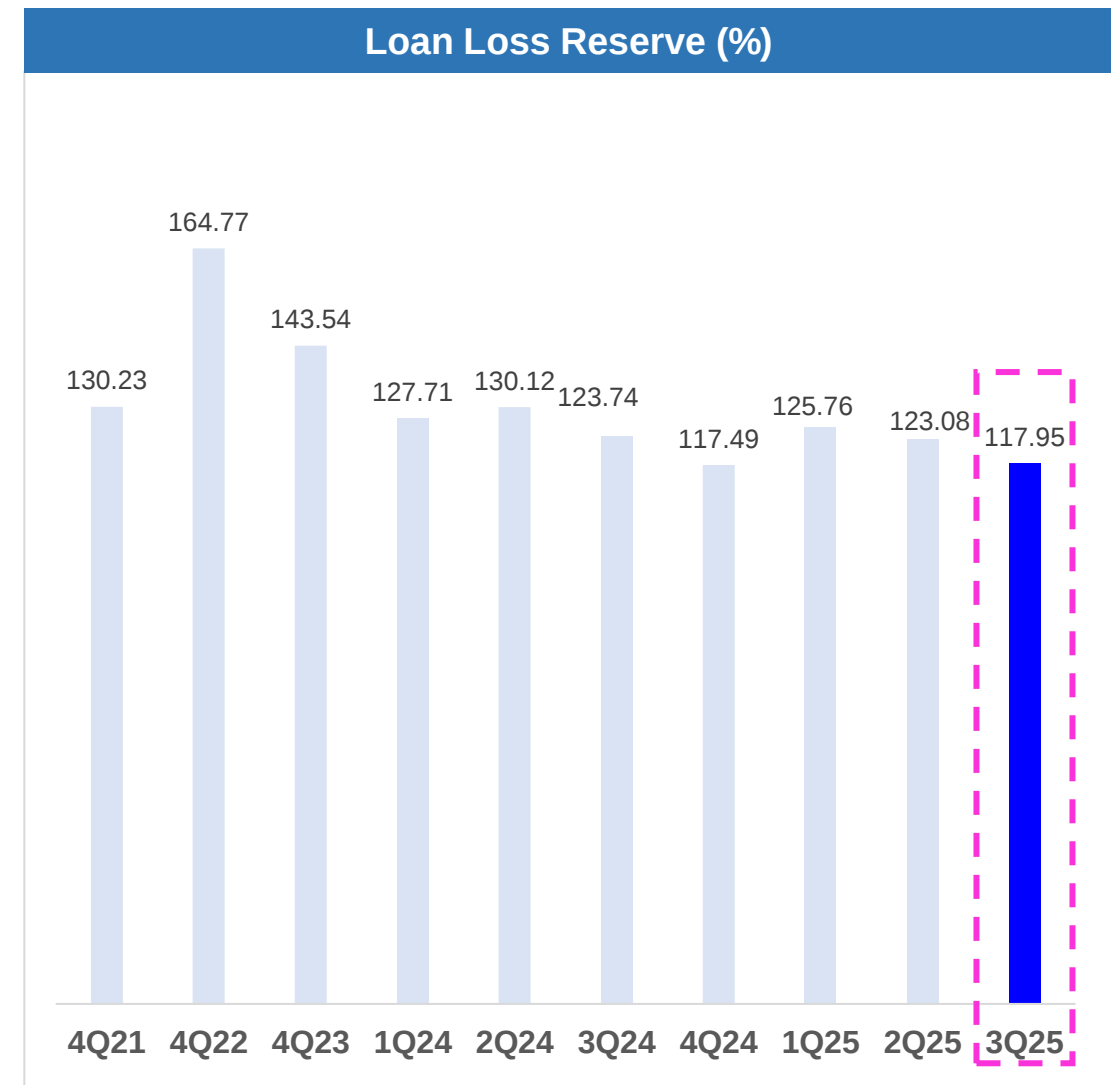
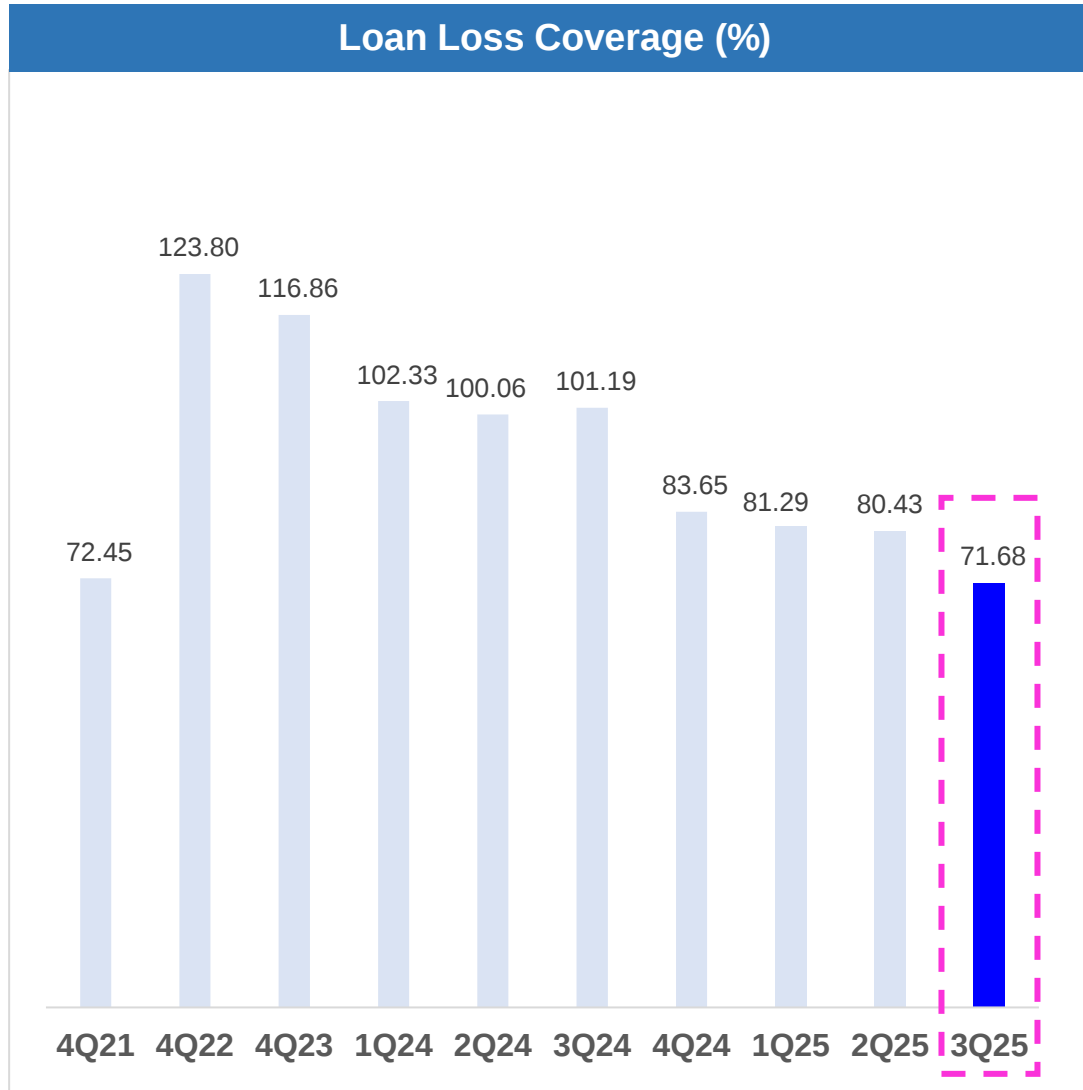


Personal Financing GIL (%)





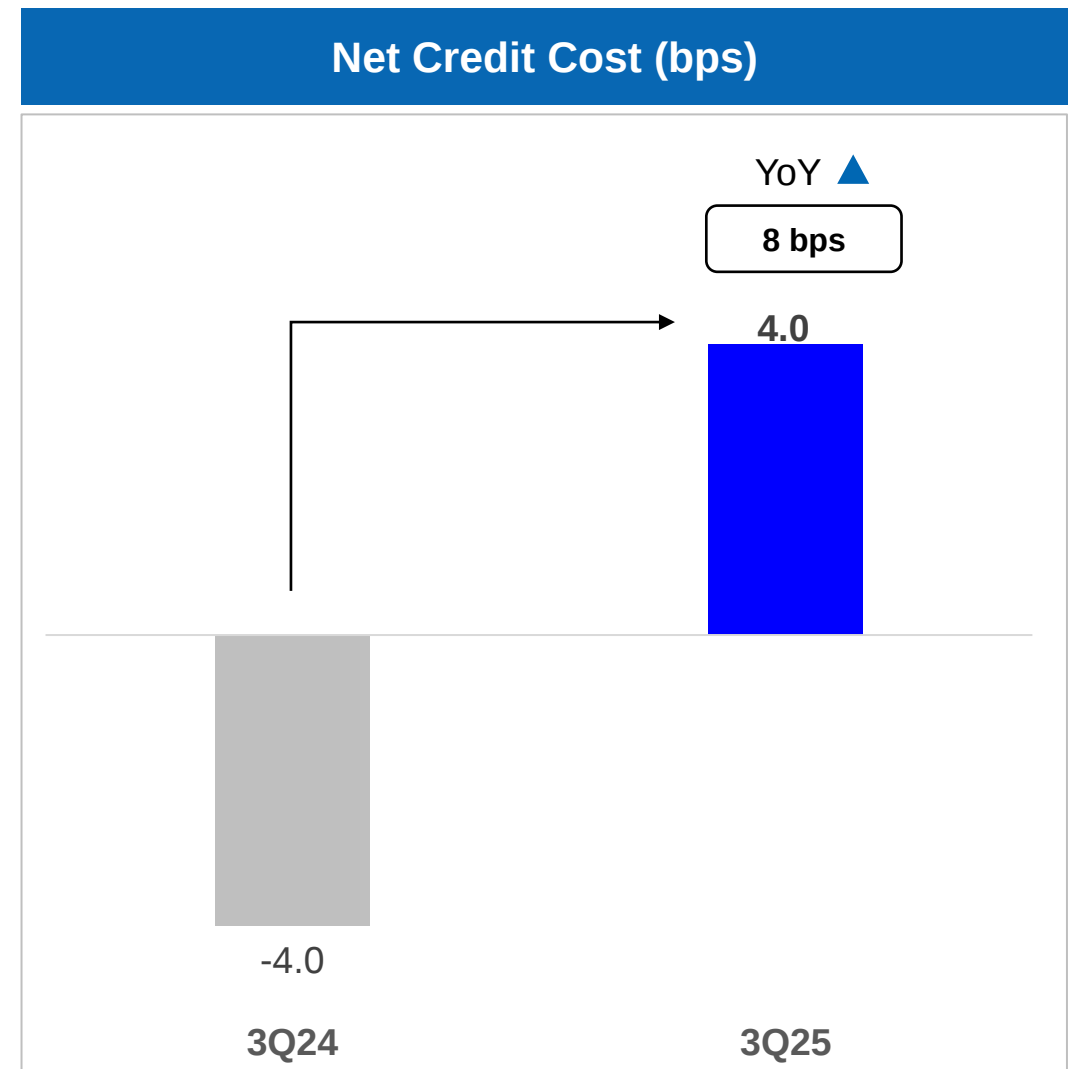
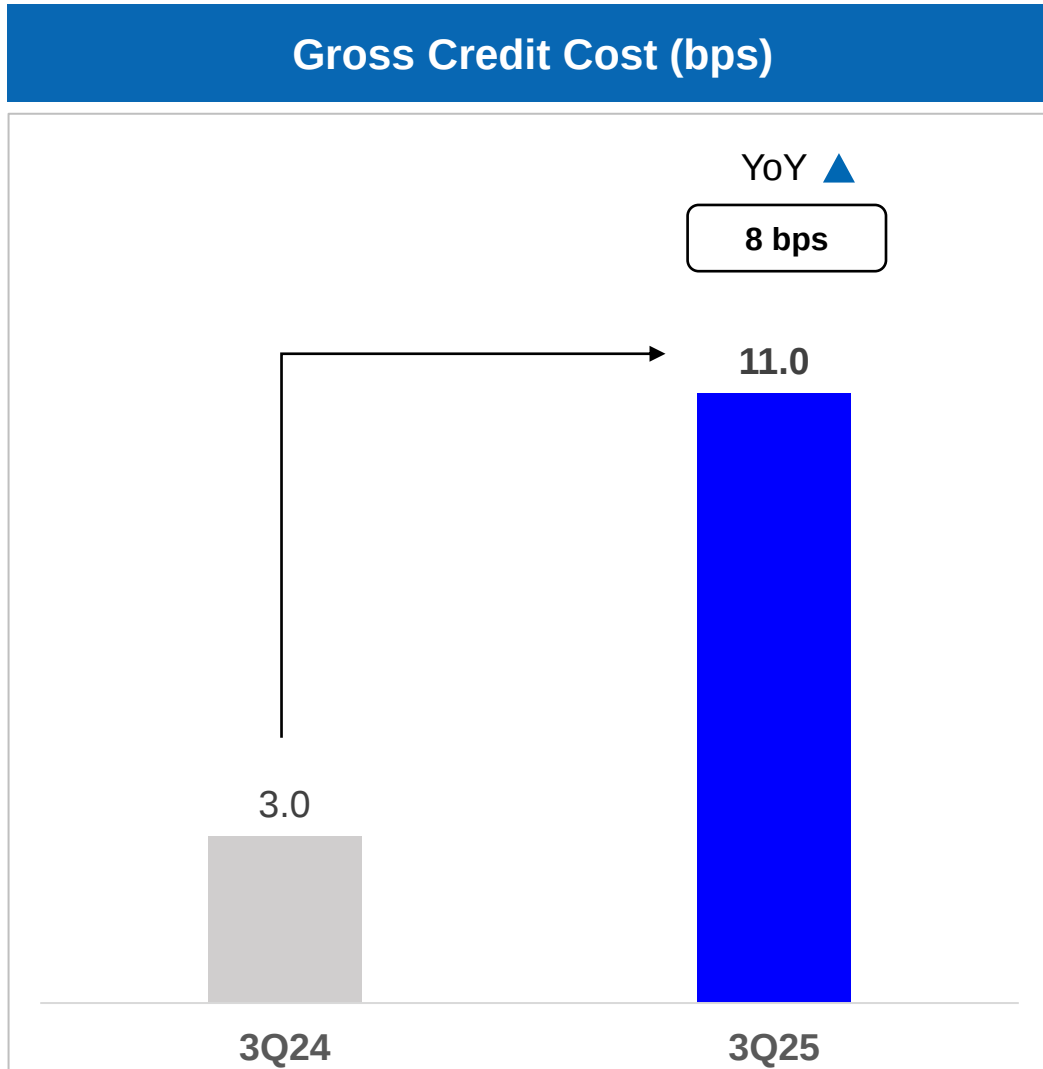
Loan Loss Coverage and Loan Loss Reserve



- Repayments were received from Stage 2 Loans



Gross Credit Cost at 11bps





Income Statement

RM Million	Quarter		QoQ	YTD		YoY
	2Q25	3Q25	(%)	9M24	9M25	(%)
Net Interest Income	212.8	207.6	(2.4)	600.7	626.4	4.3
Income from Islamic Banking Business	218.9	217.6	(0.6)	498.1	634.2	27.3
Other operating Income	184.7	162.8	(11.9)	513.3	487.6	(5.0)
<i>of which :</i>						
<i>Net Fee and Commission Income</i>	59.2	74.0	25.0	219.3	192.2	(12.4)
<i>Net Gains on Financial Instruments</i>	68.6	82.4	20.1	127.2	207.9	63.4
<i>Foreign Exchange and Other Income</i>	56.9	6.4	(88.8)	166.8	87.5	(47.5)
Net Income	616.3	588.0	(4.6)	1,612.1	1,748.2	8.4
Operating Expenses	(420.1)	(440.1)	(4.8)	(1,202.6)	(1,239.2)	(3.0)
Allowances for Impairment Losses	(40.8)	34.7	185.0	69.5	(14.8)	(121.3)
Share of results of Associate	24.4	2.0	(91.8)	20.4	48.4	137.3
Zakat	-	(2.5)	(100.0)	(4.7)	(2.5)	46.8
Profit Before Taxation	179.8	182.1	1.3	494.7	540.1	9.2
Taxation	(36.3)	(37.1)	(2.2)	(120.1)	(127.5)	(6.2)
Profit After Taxation	143.5	145.0	1.0	374.6	412.6	10.1

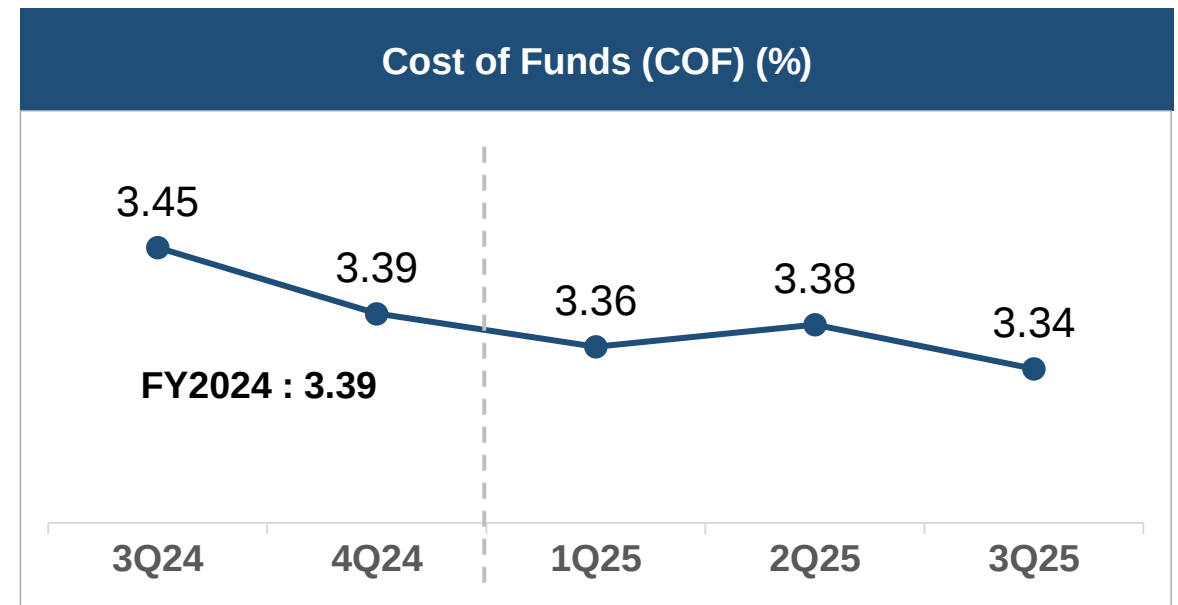
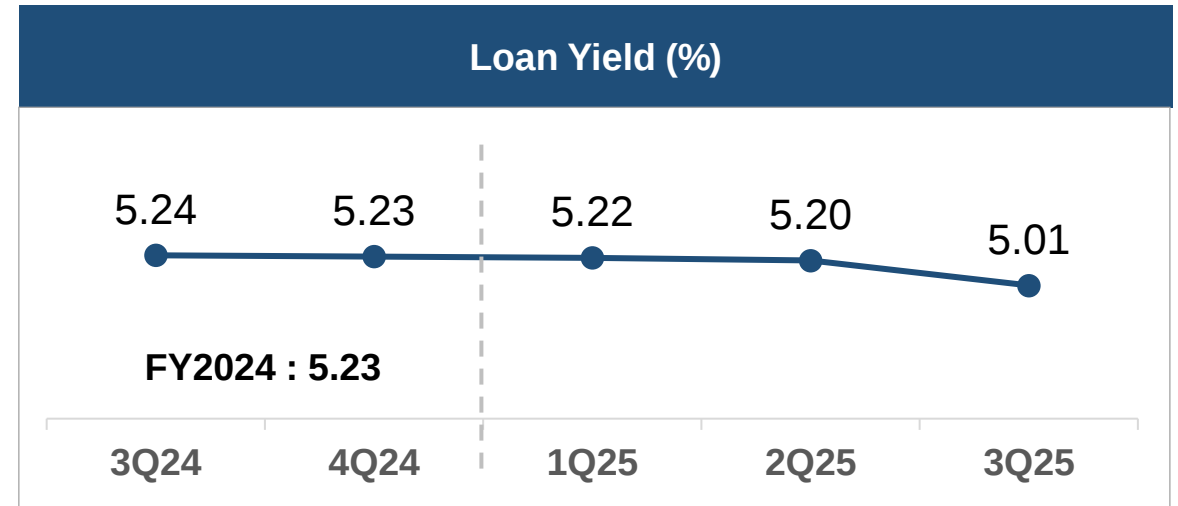
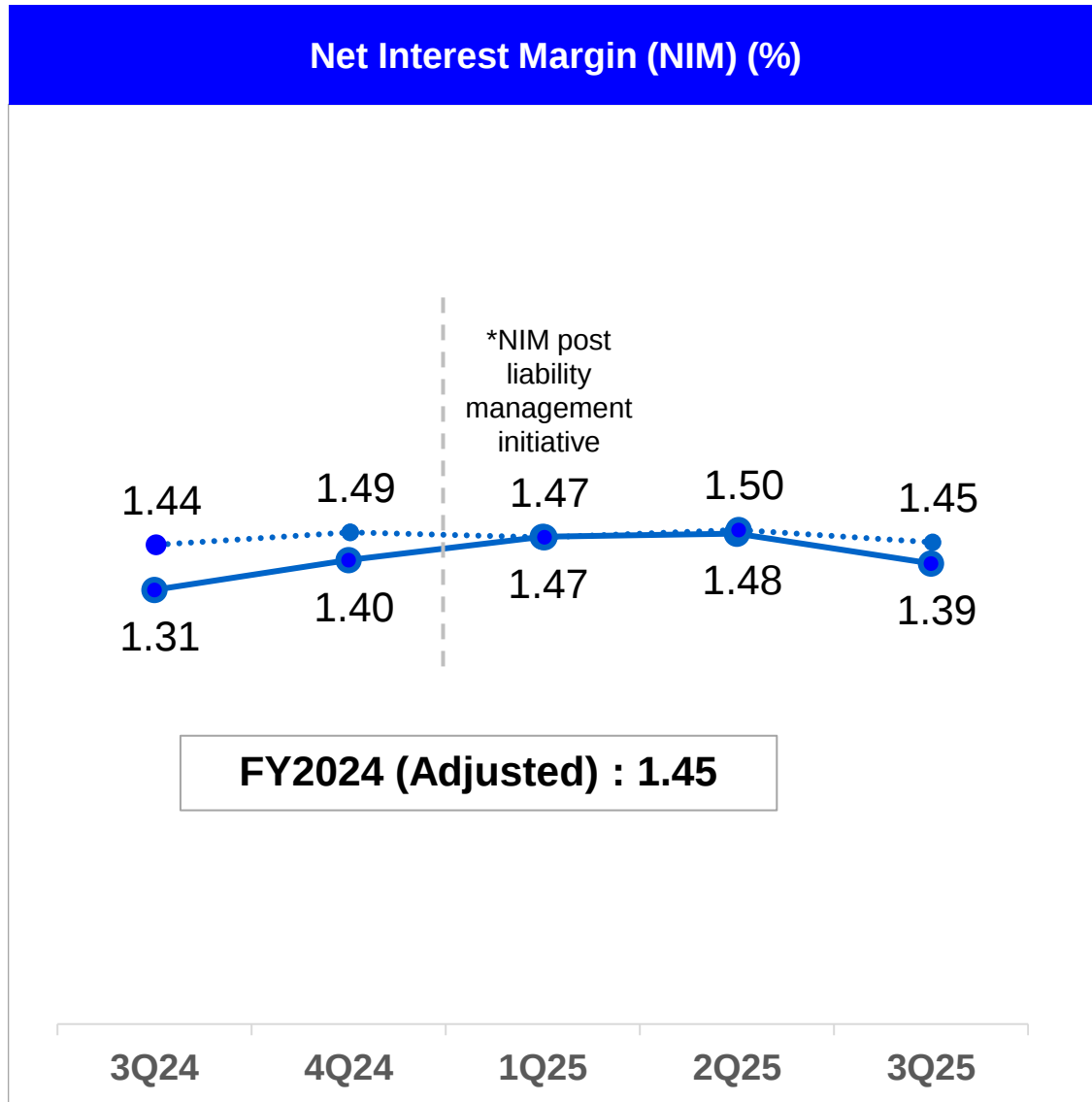
14.7%



Fee Income Impacted by Lower Forex Income

RM Million	Quarter		QoQ	YTD		YoY
	2Q2025	3Q2025	(%)	9M2024	9M2025	(%)
Fees & Commission	27.3	26.4	(3.3)	97.3	74.9	(23.0)
Stockbroking @net brokerage	15.3	26.0	69.9	72.7	61.6	(15.3)
Wealth income	5.8	11.3	94.8	22.0	24.8	12.7
Advisory income	10.8	10.2	(5.6)	27.3	30.9	13.2
Net Fee and Commission Income	59.2	74.0	25.0	219.3	192.2	(12.4)
Net Gains on Financial Instruments	68.6	82.4	20.1	127.2	207.9	63.4
Foreign Exchange and Other Income	56.9	6.4	(88.8)	166.8	87.5	(47.5)
Other Operating Income	184.7	162.8	(11.9)	513.3	487.6	(5.0)
Fee Income Ratio	30.0%	27.7%	(2.3)	31.8%	27.9%	(3.9)

NIM and COF Impacted by OPR Reduction from July 9



*NIM - based on Net Asset Yield



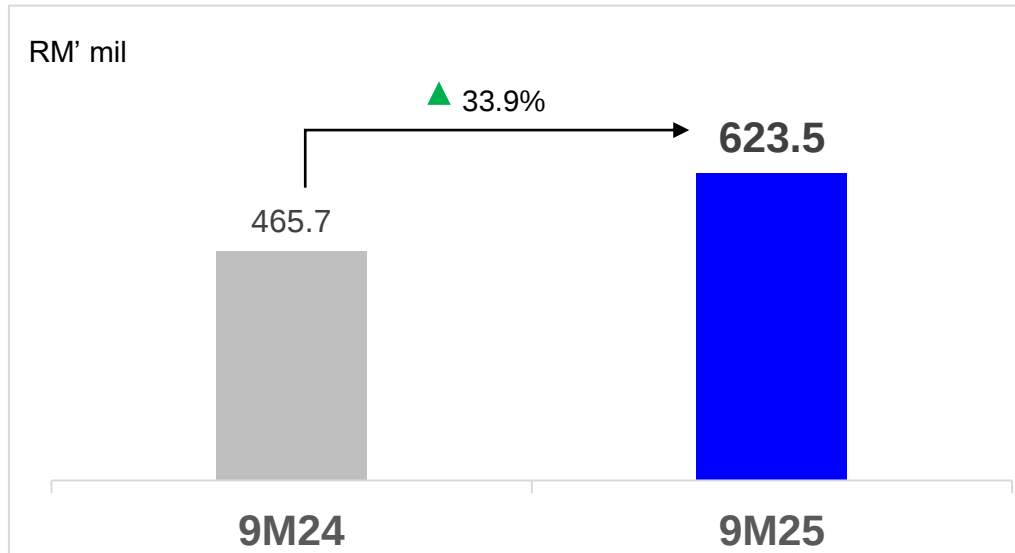
CIR Improved Due to NII + Islamic Income Uplift by 14.7%

RM Million	Quarter		QoQ	YTD		YoY
	2Q2025	3Q2025	%	9M2024	9M2025	%
Personnel costs	259.0	264.4	2.1	737.2	743.9	0.9
Promotion & marketing related expenses	11.7	16.8	43.6	43.3	41.7	(3.7)
Establishment related expenses	107.6	122.0	13.4	311.6	338.3	8.6
General & administrative expenses	41.7	36.9	(11.5)	110.5	115.3	4.3
TOTAL	420.0	440.1	4.8	1,202.6	1,239.2	3.0
Cost to Income ratio (%)	68.2%	74.8%	6.6	74.6%	70.9%	(3.7)

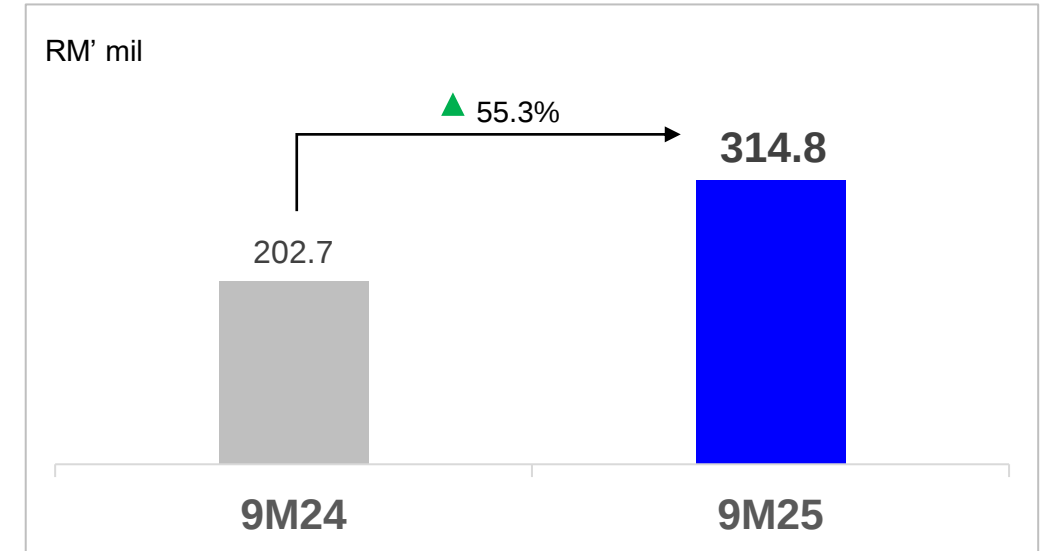


AIBB 9 Month Profit Level Approaching FY2024 Full Year Level

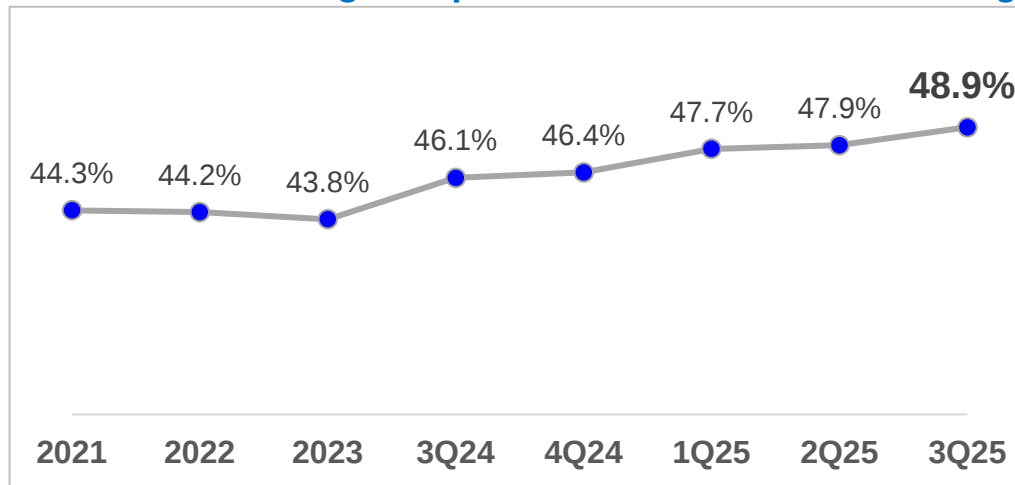
Islamic Income



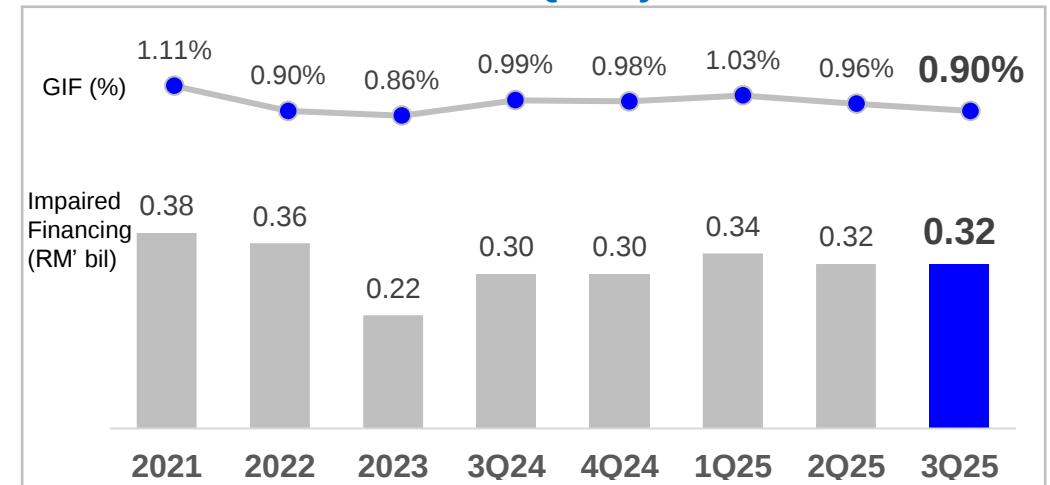
Profit Before Tax



Islamic Financing Composition / Total Gross Financing

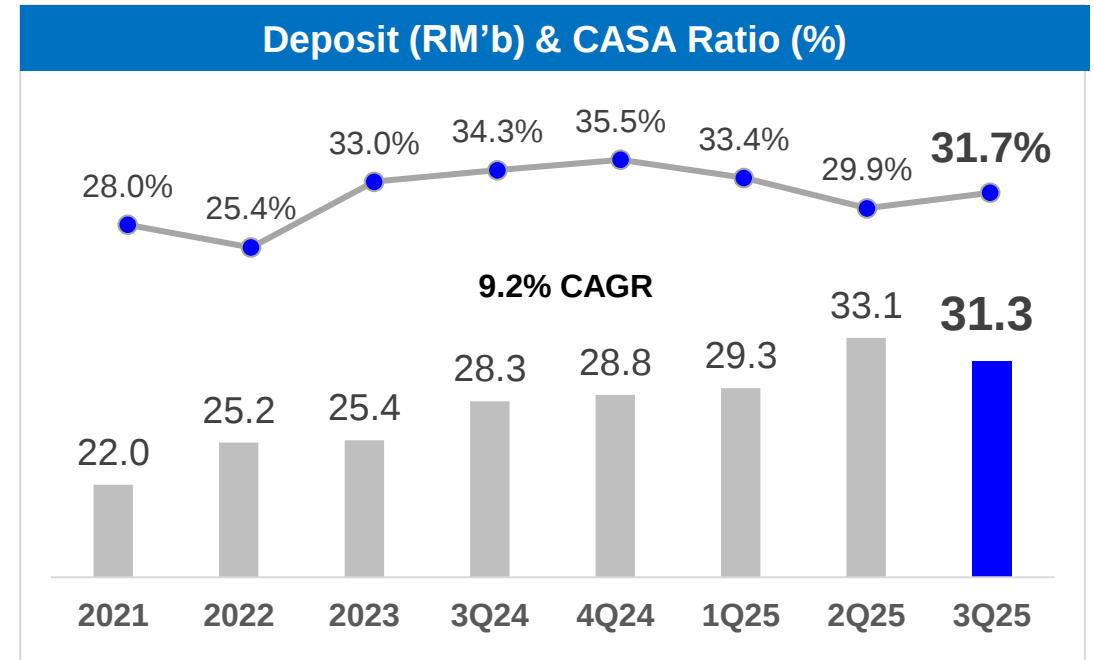
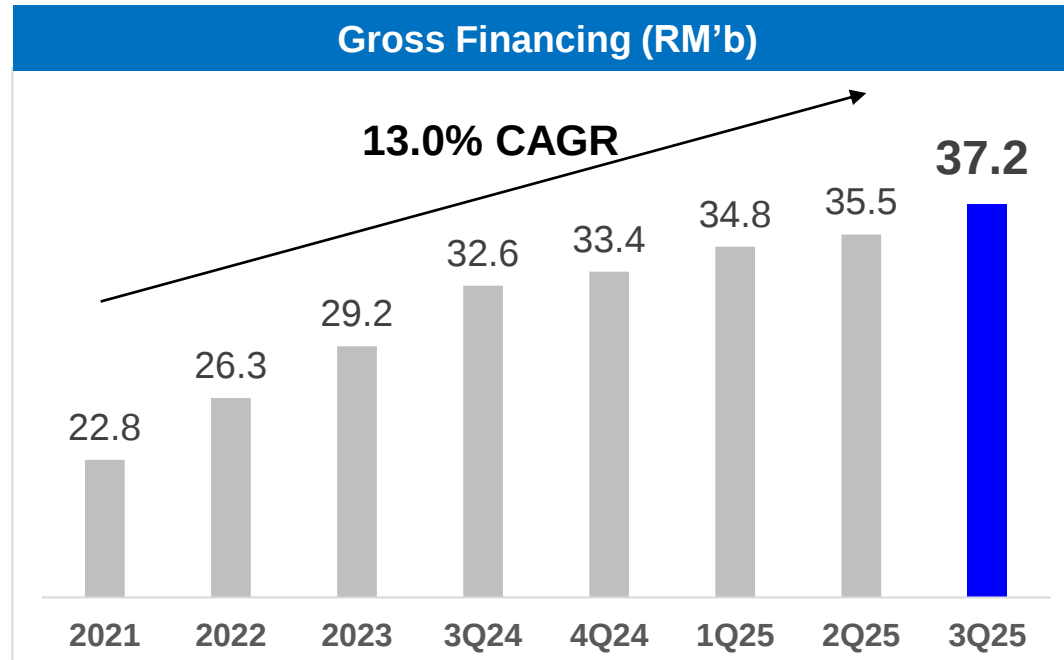


Asset Quality





AFFIN Islamic Bank Financing and Deposits Momentum

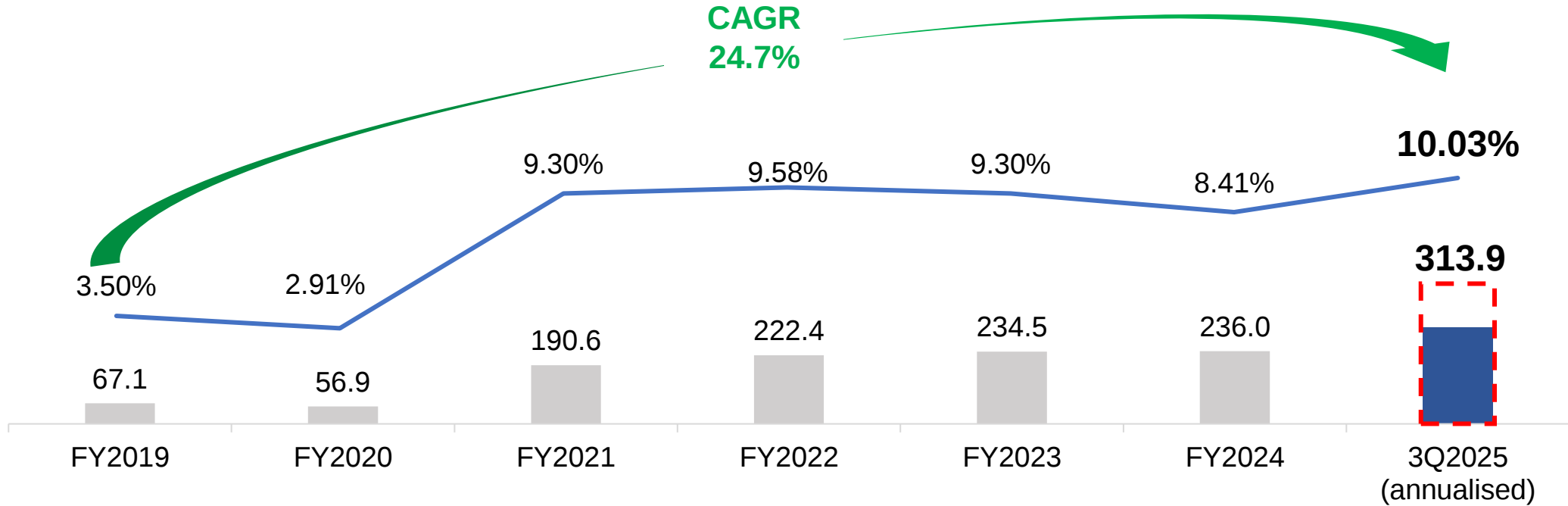


Financing & Deposits (RM'm)	Sep-24	Jun-25	Sep-25	QoQ	YoY
Gross loans, advances & financing	32,573.1	35,485.9	37,188.5	4.8%	14.2%
Deposit from customers	28,334.0	33,140.3	31,292.0	(5.6%)	10.4%
Of which : Current Account	7,704.6	8,254.4	8,626.5	4.5%	12.0%
Savings Account	2,003.6	1,670.2	1,306.2	(21.8%)	(34.8%)
Total CASA	9,708.2	9,924.6	9,932.7	0.1%	2.3%
Fixed Deposits, NIDs, MMD & CMD	18,625.8	23,215.7	21,359.3	(8.0%)	14.7%

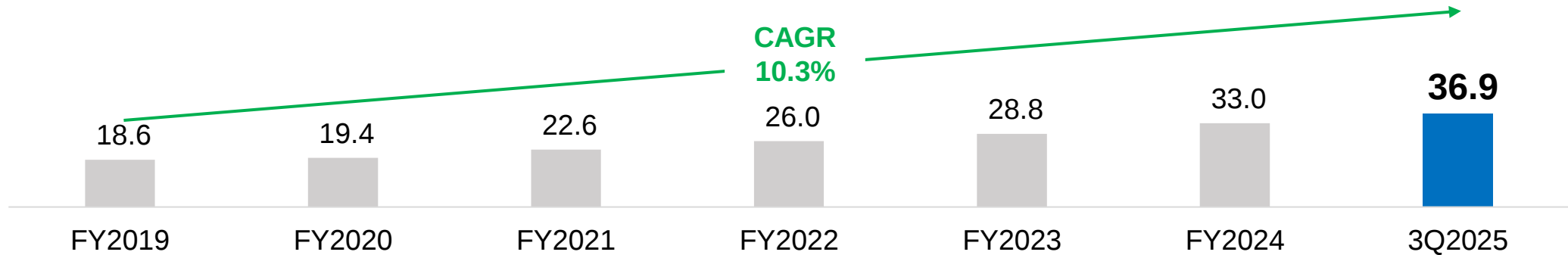


AIBB's ROE Journey

PAT (RM'mil) & ROE (%)



Financing balances (RM'bil)





PBT Contribution by Subsidiaries and Associates

Entity (RM'm)	Quarter		QoQ %	YTD		YoY %
	2Q25	3Q25		9M24	9M25	
AFFIN Bank Berhad	129.0	61.1	(52.6)	213.4	246.0	15.3
AFFIN Islamic Bank Berhad	98.4	129.3	31.4	202.7	314.8	55.3
AFFIN Hwang Investment Bank Berhad	16.6	25.2	51.8	123.4	61.9	(49.8)
Generali Group	24.4	2.0	(91.8)	20.3	48.4	138.4
AFFIN Moneybrokers Sdn Bhd	0.6	1.0	66.7	1.5	2.0	33.3
Consol adjustments	(89.2)	(36.5)	59.1	(66.6)	(133.0)	(99.7)
PBT	179.8	182.1	1.3	494.7	540.1	9.2



Ensuring Capital Optimisation to Support Growth

Common Equity Tier 1 (“CET 1”) Capital Ratio, Tier 1 (“Tier 1”) Capital Ratio and Total Capital Ratio of all banking entities within the Group remained above the minimum regulatory requirements.

Ratio (%)		CET 1		Tier 1		Total Capital	
		2024	3Q2025	2024	3Q2025	2024	3Q2025
AFFIN BANK BERHAD	Group	13.22	13.49	14.64	14.93	17.06	17.16
	Bank	12.15	13.10	13.27	14.31	15.26	16.20
AFFIN ISLAMIC BANK BERHAD	Bank	11.73	10.93	13.80	12.85	17.05	15.65
AFFIN HWANG INVESTMENT BANK BERHAD	Group	35.27	34.31	35.27	34.31	35.94	35.11
	Bank	36.70	34.33	36.70	34.33	37.40	35.13



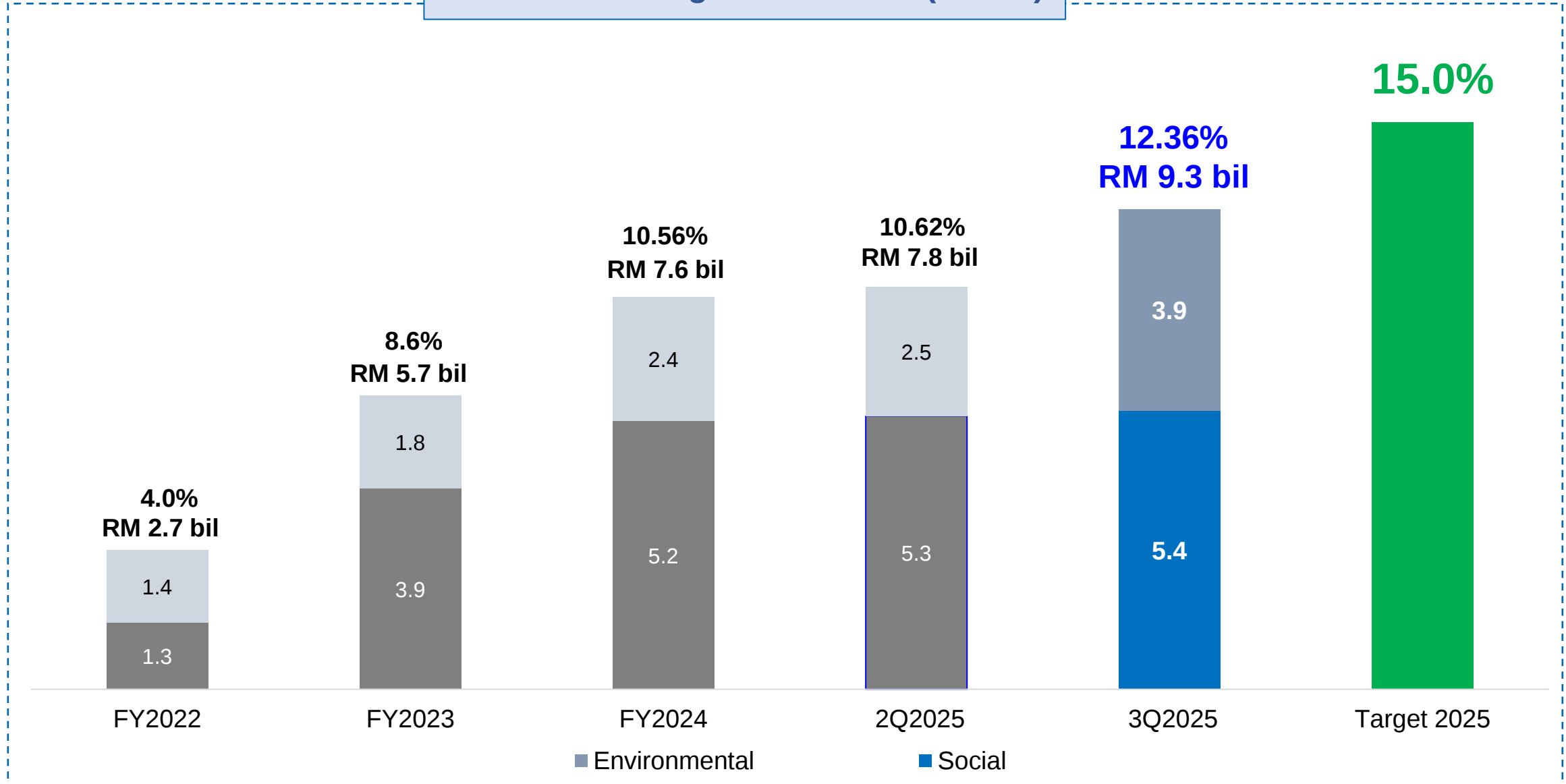
Key Ratios

RATIO(%)	Quarter		QoQ		YTD		YoY	
	2Q2025	3Q2025	Fav/(adv)		9M24	9M25	Fav/(Adv)	
PROFITABILITY								
Return on Equity	4.78	4.73	▼	0.05	4.39	4.62	▲	0.22
Net Interest Margin - BAU	1.48	1.39	▼	0.08	1.33	1.46	▲	0.13
Cost to Income Ratio	68.16	74.85	▲	6.68	74.60	70.89	▼	3.71
LIQUIDITY								
CASA Ratio	28.21	25.75	▼	2.46	26.86	25.75	▼	1.11
Liquidity Coverage Ratio	171.1	162.5	▼	8.6	170.8	162.5	▼	8.3
ASSET QUALITY								
Gross Impaired Loan Ratio	1.83	1.87	▲	0.04	1.74	1.87	▲	0.13
Loan Loss Coverage Ratio	80.43	71.68	▼	8.75	101.19	71.68	▼	29.51
Loan Loss Reserve Ratio	123.08	117.95	▼	5.13	123.74	117.95	▼	5.79
CAPITAL								
CET 1 Capital Ratio	13.38	13.49	▲	0.11	13.27	13.49	▲	0.22
Tier 1 Capital Ratio	14.80	14.93	▲	0.13	14.68	14.93	▲	0.25
Total Capital Ratio	17.16	17.16	-	-	17.22	17.16	▼	0.06



Improving ESG Financing Portfolio

Current and Targeted Portfolio (RM bil)





Creating Lasting Value for Society



Responsible Banking with Impact

FTSE4Good



FTSE4Good

AFFIN included in the FTSE4Good Bursa Malaysia Index for the first time

MSCI Rating



Affin Upgraded from A to AA in MSCI ESG Rating

Sustainability Award



Affin has been awarded with Bank of the Year 2025 – ESG Champion

AFFIN Interceptor



Affin becomes the first bank to sponsor the rejuvenation of one of the world's most polluted rivers

Waste removed from Klang River 92,060 MT as of December 2024

ESG Conference



Affin Hosts ESG Conference to Advance Corporate Responsibility

SMEBiz Chat



Affin Hosts SMEBizChat to Promote Sustainability Among SMEs

Solar Installation



Affin's 12 Solar-Powered Branches Saved 132,320 as of Q2 FY2025

Renewable Energy Certificate



A total of 3,226,112 kWh of energy consumption was sourced from green energy through the procurement of Renewable Energy Certificates (RECs)

EV Charger



Affin Installed EV Charging Infrastructure in Parking Areas to Support Sustainable Mobility

A large, stylized blue letter 'A' is positioned on the left side of the image. The 'A' is composed of various shades of blue, with a white triangular cutout in the center. A butterfly with blue and black wings is perched on the lower right side of the 'A'. The background is white.

Asset Management



Bursa Announcement on the Acquisition of PHEIM Asset Management

- Proposes to acquire **5 million ordinary shares** representing **100% equity interest** in **PHEIM Asset Management Sdn Bhd, PHEIM Islamic Asset Management and PHEIM Unit Trusts Berhad.**
- For a total cash consideration of **RM50 million**, subject to terms of the SPA,
- Subject to regulatory authorities' approvals (Bank Negara Malaysia and Securities Commission Malaysia), and
- Target for completion in **1Q 2026.**



AFFIN BANK

Proposed Acquisition

PHEIM
Asset Management Sdn Bhd

100%

PHEIM
Islamic Asset Management Sdn Bhd

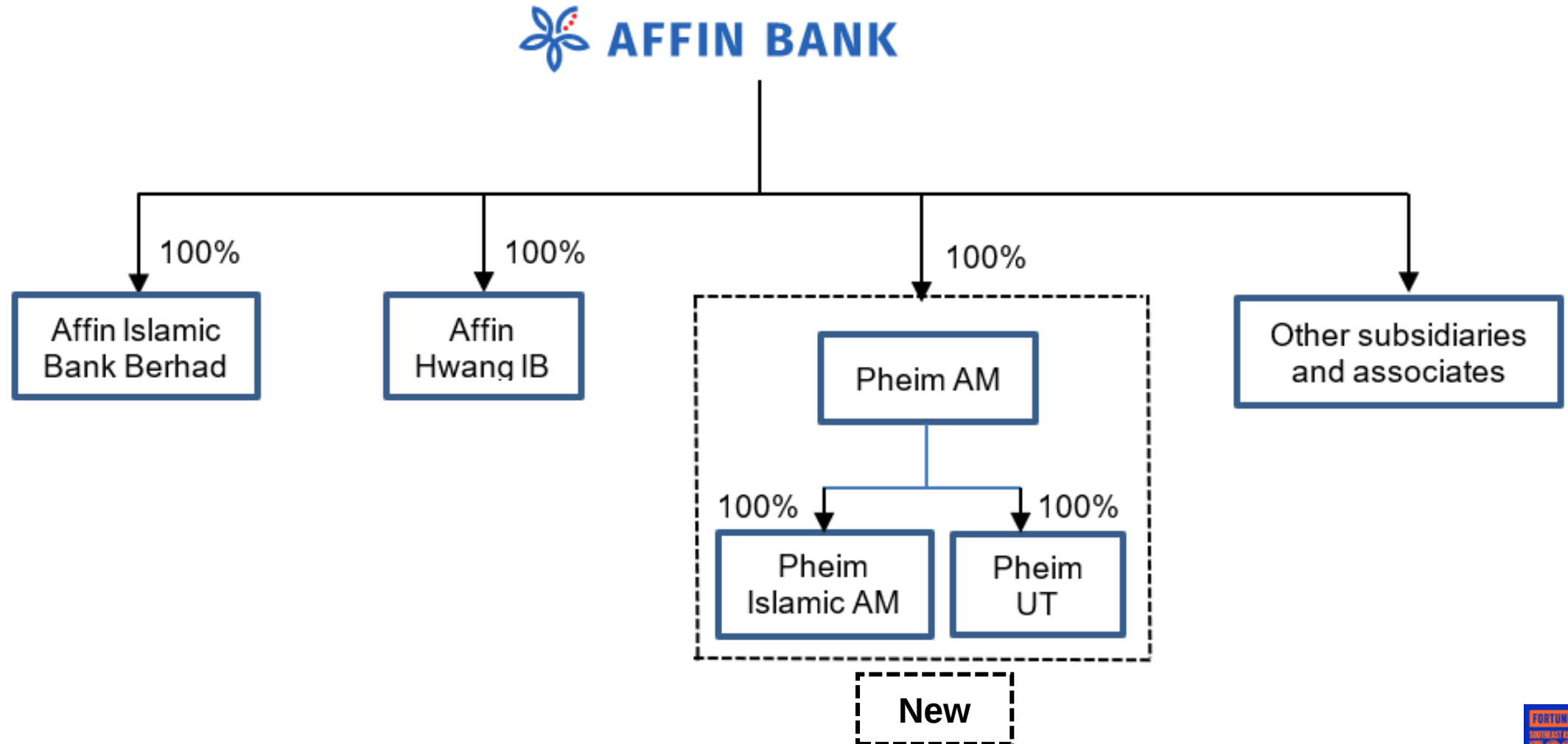
100%

PHEIM
UNIT TRUSTS BERHAD



Corporate Structure After the Proposed Acquisition

PHEIM Asset Management will become a wholly-owned subsidiary of Affin Bank Berhad





Rationale of the Proposed Acquisition

- 1 Product Innovation**
Enables development of new funds with innovative investment themes, including collaborations with leading foreign fund managers to enhance wealth solutions.
- 2 Enhanced Competitive Position**
Expands ABB's product suite to include mutual funds, portfolio management, and advisory services for retail and corporate clients, leveraging ABB's distribution network.
- 3 Strategic Alignment**
Supports ABB's long-term vision to become a universal bank and aligns with AX28 pillars: Unrivalled Customer Service, Digital Leadership, and Responsible Banking with Impact.
- 4 Income Diversification**
Provides stable revenue streams through asset management fees and investment returns, increasing non-interest income and enabling ABB to act as a Unit Trust Management Company for third-party distribution.



WARDS



Operational Excellence



- 2025 U.S. Dollar Clearing Elite Quality Recognition Award for Outstanding Achievement of Best-in-Class MT202 STP Rate 100.00%
- 2024 U.S. Dollar Clearing Elite Quality Recognition Award for Outstanding Achievement of Best-in-Class MT202 STP Rate 100.00%
- 2023 U.S. Dollar Clearing Elite Quality Recognition Award for Outstanding Achievement of Best-in-Class MT202 STP Rate 100.00%
- **Red Hat APAC Innovation Awards 2025**
 - Category: Automation
 - Winner: AFFIN Group





AFFIN Group's Moody's Ratings Journey

FY2024

May 2025

November 2025

Unrated

The graphic features the AFFIN GROUP logo and a 50th anniversary emblem. It announces that AFFIN Group has secured its first-ever international credit rating of **A3** from **MOODY'S RATINGS**. The text "always about you" is at the bottom. Below the main graphic, a blue box displays the standalone rating **Baa3**.

AFFIN Group secured its first overall rating of 'A3' and standalone rating of 'Baa3' reflecting strong finances, solid asset quality and healthy capital.

The graphic displays the overall rating **A3** with a blue "Affirmed" tag. Below, a blue box shows the standalone rating **Baa2** with a green "Upgraded" tag.

Moody's Ratings affirmed AFFIN Group's international overall credit rating of 'A3' and upgraded standalone rating to 'Baa2' reflecting confidence in AFFIN Group's liquidity and funding position.



Upgraded From 'A' To 'AA' Rating In MSCI's ESG Assessment



We are indeed proud to share that AFFIN has recently been upgraded from an 'A' to an 'AA' rating in MSCI's ESG assessment. A first in AFFIN's history. This milestone reflects our strengthened governance and deep commitment to responsible banking.



Final Remarks

50 years of always about **you**





Final Remarks



The reduction in the **Overnight Policy Rate** ("OPR") and the timing gap of **deposit repricing** caused the Bank to experience in **NIM compression** this quarter. Our high margin business strategy continues with the growth of our personal financing product.



The Bank's CASA growth strategy is supported by **payroll account initiatives**, the recent launch of **Selangor and Sabah cards** and the introduction of new **Fintura** segment, all designed to boost CASA momentum.



New fee-based revenue streams with introduction of **Islamic Structured Investment Products ("ISP")**, aimed at boosting fee income through innovative structured solutions.



As part of our ongoing commitment to operational excellence, we have successfully upgraded and consolidated the bank-wide treasury system into a single platform - Quantum. This achievement has earned the Bank the Operational Excellence Award in recognition of significant process enhancements. Additionally, the Bank's compliance processes have been upgraded with the new AML system which went live in July.



As part of the Bank's transformation journey, we have entered into a Share Purchase Agreement for the proposed acquisition of Pheim Asset Management Sdn Bhd. This strategic move will complement our existing private banking segment, enable the manufacture of new products, and introduce unit trust funds that strengthen our wealth proposition. It will also enhance synergies with stockbroking and broaden our offerings under the new wealth strategy.



Revised Budget 2025 Based on Lower GDP Growth Forecasted

	Actual FY24	Budget 2025	Budget 2025 (revised)
PBT	749.5m	1,100m	800m
ROE	4.49%	6.0%	4.8%
NIM	1.45%	1.55%	1.45%
CIR	74.60%	65.00%	68%
Gross Credit Cost	-12 bps	12 bps	12 bps
Loan Growth	8.1%	12.0%	8.0%
Gross Impaired Loan	1.94%	1.70%	1.7%
Loan Loss Coverage	83.7%	90%-100%	90%-100%
ESG financing target	10.6%	15.0%	15.0%



End of Presentation

For any information, please email isman@affingroup.com or joanne.chang@affingroup.com, or contact +6019-233-6888.

Disclaimer

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50 years of always about **you**

